

### **Board Agenda**

#### **Regular Meeting**

Tuesday, September 9, 2025
Camrosa Board Room
7385 Santa Rosa Rd., Camarillo, CA 93012
10:00 A.M.

# Board of Directors Andrew F. Nelson Division 1 Jeffrey C. Brown Division 2 Timothy H. Hoag Division 3 Eugene F. West Division 4 Terry L. Foreman Division 5 General Manager

Norman Huff

#### **Call to Order**

#### **Public Comments**

At this time, the public may address the Board on any item not appearing on the agenda which is subject to the jurisdiction of the Board. Public comment on an item appearing on the agenda may be made prior to the Boards consideration of that item. Persons wishing to address the Board should fill out a white comment card and submit it to the Board President prior to the meeting. All comments are subject to a 5-minute time limit.

#### **Consent Agenda**

Matters appearing on the Consent Agenda are expected to be non-controversial and will be acted upon by the Board at one time, without discussion, unless a member of Board or the Staff requests an opportunity to address any given item. Items removed from the Consent Agenda will be discussed at the beginning of the Primary Items. Approval by the Board of Consent Items means that the recommendation of the Staff is approved along with the terms and conditions described in the Board Memorandum.

#### 1. Approve Minutes of the Regular Meeting of August 26, 2025

#### 2. \*\*Approve Vendor Payments

**Objective:** Approve the payments as presented by Staff.

**Action Required:** Approve accounts payable in the amount of \$488,340.91.

#### 3. Leak Repair Ratification

**Objective:** Ratify the actions taken for leak repair.

**Action Required:** Ratify a purchase order in the amount of \$26,026.66 to Sam Hill & Sons, Inc. for leak repair on Hardy Lane.

#### 4. \*\*Renew ESRI GIS Three-Year Enterprise License Agreement and Support Services

**Objective:** Renew the license agreement and support services with Environmental Systems Research Institute Inc. (ESRI) for use and support of Enterprise Geographical Information Systems (GIS) application software for an additional three years.

**Action Required:** Authorize the General Manager to enter into a new three-year agreement with ESRI Inc, in the amount of \$35,700.00, billed annually at \$11,900.00 per year, for licensing and support of ESRI's Enterprise GIS application software.

#### **Primary Agenda**

#### 5. Employee Spotlight

**Objective:** Spotlight a Camrosa employee.

**Action Required:** No action is necessary; for information only.

#### 6. \*\*Floating Solar at the District's Non-Potable Ponds

**Objective:** Enter into an agreement for floating solar at the District's non-potable ponds.

**Action Required:** Authorize the General Manager to:

- 1) Enter into a Term Sheet for a Shared Savings Agreement (SSA) with White Pine Renewable, **OR**,
- 2) Enter into a Term Sheet for a Build Transfer Agreement (BTA) with White Pine Renewable.

#### 7. \*\*Transfer of Unclaimed Funds to General Fund

**Objective:** Transfer unclaimed funds to the General Fund.

**Action Required:** Adopt a Resolution of the Board authorizing the transfer of unclaimed funds, in the amount of \$702.48, to the District's General Fund.

#### 8. \*\*ACWA 2026-2027 Elections

**Objective:** Vote in the ACWA Board Officers' Election for President & Vice President and Region Boards for 2026-2027.

**Action Required:** Authorize the General Manager to cast the District's vote in the ACWA Board Officers' Election for President & Vice President and Region Boards for 2026-'27 for Board-selected candidates.

#### 9. \*\*Granular Activated Carbon Change Out

**Objective:** Change out of the Granular Activated Carbon in the three lead vessels of each treatment train.

**Action Required:** It is recommended that the Board of Directors authorize the General Manager to enter into an agreement and issue a purchase order to AqueoUS Vets, in the amount of \$219,167.00, to change out the granular activated carbon (GAC) in our plant's three lead GAC vessels as the carbon is spent and must be replaced.

#### 10. \*\*University Well No. 2 - Drilling, Development & Testing, Specifications No. PW 25-02

Objective: Award a construction contract for drilling the University Well No. 2.

**Action Required:** It is recommended that the Camrosa Board of Directors:

- 1) Appropriate additional funding from the potable capital improvement fund in the amount of \$1,800,000.00 for the construction costs of the University Well No. 2 project.
- 2) Award a contract to Nor-Cal Pump & Well Drilling, Inc., in the amount of \$1,490,036.00 for the drilling of a new municipal well, in accordance with Specifications No. PW 25-02, and;
- 3) Authorize a Change Order to Geoscience Support Services, Inc., in the amount of \$124,522.00 for Geohydrologic support and inspection services.

#### 11. \*\*Salary and Classification Schedule

**Objective:** Discuss updating the salary and classification schedule, authorizing one (1) additional full-time employee (FTE) for FY 2025-26, and the promotion of the Management Analyst to Assistant General Manager.

**Action Required:** No action is necessary; for information and discussion only.

#### **Comments by General Manager; Comments by Directors**

#### **Closed Session**

Discussions of Closed Session Agenda items are closed to the public. The President will announce when the Board is going into closed session.

12. <u>CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION (Gov. Code, §54956.9(d)(1))</u>
NAME OF CASE: OPV Coalition et al v. Camrosa Water District, Santa Barbara County Superior Court Case No. VENCI00555357.

#### **Open Session**

13. Announcement of Reportable Action Taken During the Closed Session

#### **Adjournment**

Upon request, this agenda will be made available in appropriate alternative formats to persons with disabilities, as required by Section 202 of the Americans with Disabilities Act of 1990. Any person with a disability who requires a modification or accommodation to participate in a meeting should direct such request to Donnie Alexander at (805) 482-8514 at least 48 hours before the meeting, if possible.



September 9, 2025

# Board of Directors Agenda Packet



#### **Board Minutes**

#### **Regular Meeting**

Thursday, August 26, 2025 Camrosa Board Room 10:00 A.M.

**Call to Order** The meeting was convened at 10:00 A.M.

Present: Eugene F. West, President

Andrew F. Nelson, Vice-President

Terry L. Foreman, Director Timothy H. Hoag, Director Jeffrey Brown, Director

Staff: Norman Huff, General Manager

Tamara Sexton, Deputy General Manager/Finance (teleconference)

Jozi Zabarsky, Customer Service Manager

Kevin Wahl, Director of Operations Chris Patascil, Superintendent

Johnny Munsill, Assistant IT Manager Brad Milner, Management Analyst Robert Hearne, Senior Engineer Keith Lemieux, Legal Counsel

Guests: Evan Riley, White Pine Renewables (teleconference)

Andrew Sundling, White Pine Renewables (teleconference)
Tyler Cicero, White Pine Renewables (teleconference)
Ali Chehrehsaz, TerraVerde Energy (teleconference)
Michael McKinney, Capitol Core Group (teleconference)
Jeff Simonetti, Capitol Core Group (teleconference)
Joe Pope, MNS Engineers, Inc. (teleconference)

#### **Public Comments**

None

#### **Consent Agenda**

1. Approved Minutes of the Regular Meeting of August 12, 2025

#### 2. Approved Vendor Payments

The Board approved accounts payable in the amount of \$3,037,294.27.

#### 3. Annual Disclosure of Director/Employee Reimbursement

The Board accepted the Annual Disclosure Report of Director/Employee Reimbursements for FY2024-25.

Motion to approve the Consent Agenda: Brown Second: Foreman Motion carried unanimously.

Board of Directors Andrew F. Nelson Division 1 Jeffrey C. Brown

Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4

Terry L. Foreman
Division 5
General Manager

Norman Huff

#### **Primary Agenda**

#### 4. Employee Spotlight

The Board was introduced to Robert Hearne, Senior Engineer.

No action was necessary; for information only.

#### 5. Proposal for Floating Solar at the District's Non-Potable Ponds

The Board received a presentation and discussed the 3<sup>rd</sup> Party Analysis of the proposal for floating solar at the District's non-potable ponds.

No action was necessary; for information and discussion only.

#### 6. Federal & State Funding Consultant Services

The Board authorized the General Manager to enter into a twelve-month agreement with Capital Core Group, with a monthly retainer in the amount not to exceed \$8,500.00 to provide consulting services to pursue federal and state funding opportunities for potential new water supplies and enhancements to existing water supplies, infrastructure, and facilities. Funding for the retainer will be allocated from PFAS Settlement funds so there is no rate impact to the District's customers.

Motion to approve: Brown Second: Foreman

Motion carried unanimously.

#### 7. Award Consultant Agreement for Program Management Services

The Board authorized the General Manager to enter into a Consultant Agreement with MNS Engineers, Inc. to provide professional consulting services for Program Management Services for Camrosa's Integrated Master Plan.

Motion to approve: Brown Second: Foreman

Motion carried unanimously.

#### 8. Master Plan Update, August 2025

The Board received a report/update from the Master Plan Ad hoc Committee on the Master Plan progress.

No action was necessary; for information and discussion only.

#### **Comments by General Manager**

Calleguas will make a presentation at the 10/14/25 Board meeting.

#### **Comments by Directors**

President West requested Directors Hoag and Brown be recognized for their 35 years of service.

**Closed Session** The Board cancelled the Closed Session to confidentially discuss legal matters as authorized by Government Code sections 54956.9.

# 9. <u>CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION (Gov. Code, §54956.9(d)(1))</u> (cancelled)

NAME OF CASE: OPV Coalition et al v. Camrosa Water District, Santa Barbara County Superior Court Case No. VENCI00555357.

#### **Open Session**

10. Announcement of Reportable Action Taken During the	Closed Session	(cancelled)
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Adjournment		
There being no further business, the meeting	g was adjourned at 11:16 P.M.	
		(ATTEST)
Norman Huff, Secretary	Eugene F. West, President	,
Board of Directors	Board of Directors	



# **Board Memorandum**

Board of Directors
Andrew F. Nelson
Division 1
Jeffrey C. Brown
Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4
Terry L. Foreman
Division 5

General Manager Norman Huff

September 9, 2025

To: General Manager

From: Sandra Llamas, Sr. Accountant

**Subject: Approve Vendor Payments** 

Objective: Approve the payments as presented by Staff.

**Action Required:** Approve accounts payable in the amount of \$488,340.91.

Discussion: A summary of accounts payable is provided for Board information and approval.

Payroll PR 8-2 & ME \$ 136,859.09

Accounts Payable 8/20/2025-09/02/2025 \$ 351,481.82

Total Disbursements \$ 488,340.91

DISBURSEMENT APPROVAL			
BOARD MEMBER	DATE		
BOARD MEMBER	DATE		
BOARD MEMBER	DATE		

Norman Huff, General Manager

#### Camrosa Water District

#### Accounts Payable Period:

#### 08/20/2025-09/02/2025

Expense	Account Description	Amount
10302	Escrow Account-Pacific Hydro	
11100	AR Other	
11700	Meter Inventory	
11900	Prepaid Insurance	
11905	Prepaid Maintenance Ag	
15773	UAL Prepayment	
13400	Construction in Progress	96,673.75
20053	Current LTD Bond 2016	
20202	Invoice Cloud Fees Payable	
20400	Contractor's Retention	
20250	Non-Potable Water Purchases	
21800	Unclaimed Monies	61.26
50110	Payroll FLSA Overtime-Retro	
50010	Water Purchases & SMP	
50020	Pumping Power	
50100	Federal Tax 941 1st QTR	
50013	CamSan Reclaimed Water	
50135	PERS Required UAL	
50200	Utilities	51.04
50210	Communications	7,283.19
50220	Outside Contracts	134,370.69
50230	Professional Services	47,271.75
50240	Pipeline Repairs	25,026.66
50250	Small Tool & Equipment	3,029.59
50260	Materials & Supplies	27,566.35
50270	Repair Parts & Equip Maint	8,797.54
50280	Legal Services	
50290	Dues & Subscriptions	
50300	Conference & Travel	1,000.00
50310	Safety & Training	
50330	Board Expenses	
50340	Bad Debt	
50350	Fees & Charges	350.00
50360	Insurance Expense	
50500	Misc Expense	
50600	Fixed Assets	
50700	Interest Expense	
	TOTAL	\$351,481.82



By Vendor Name
Payable Dates 8/20/2025 - 9/2/2025 Post Dates 8/20/2025 - 9/2/2025

CAMROSA WATER DISTRICT

•	ber Post Date I* - DEPOSIT ONLY-CA	Vendor Name	Payable Numl	ber Description (Item)	Account Name	Purchase Or	Amount
3505	08/25/2025	DEPOSIT ONLY-CAMROSA WTR	8-25-25-PR	Transfer to Disbursements Account	Transfer to disbursements-h	oldi	180000
3506	08/25/2025	DEPOSIT ONLY-CAMROSA WTR	8-26-25-AP	Transfer to Disbursements Account	Transfer to disbursements-h		1845000
3300	06/23/2023	DEPOSIT ONET-CAMINOSA WIN	0-20-23-AF		AM* - DEPOSIT ONLY-CAMRO		2025000
				vendor · C	AIVI - DEPOSIT UNLT-CAIVIK	JSA WIR IOLAI:	2025000
Vendor: ALL11	- ALL PEST AND REPA	AIR, INC.					
62450	08/27/2025	ALL PEST AND REPAIR, INC.	0028758	Pest Control-VTA1-1900	Outsd contracts		850.00
62450	08/27/2025	ALL PEST AND REPAIR, INC.	0028776	Pest Control-VTA1-7385	Outsd contracts		700.00
				Vend	or ALL11 - ALL PEST AND REP	AIR, INC. Total:	1,550.00
62451	08/27/2025	ALLCONNECTED INC	44366	Managed IT Services	Outsd contracts	FY26-0001	3,578.13
62452	08/27/2025	AWA	9/18/25 Reaga	anL Senatorial Sponsorship for 9/18 Reagan Library Rec	Conf. & travel		1,000.00
Vendor: BRE02	2 - BRENNTAG PACIFIC	C. INC.					
62453	08/29/2025	BRENNTAG PACIFIC, INC.	BPI542789	Chemicals (Aqueous Ammonia)	Materials & Supplies-RMWT	ъ	15,214.06
62453	08/29/2025	BRENNTAG PACIFIC, INC.	BPI542790	Chemicals (Aqueous Ammonia) Conejo GAC	Mat. & Supplies-Conejo GAC		2,210.72
					ndor BRE02 - BRENNTAG PAC		17,424.78
Vendor: BSK01	L - BSK ASSOCIATES						
62454	08/27/2025	BSK ASSOCIATES	Ai21845	Conejo GAC Plant Outside Lab Work	Outsd contracts		2,430.00
62454	08/28/2025	BSK ASSOCIATES	AI22602	Outside Lab Work for the Conejo GAC	Outsd contracts		890.00
	20, 20, 2020				Vendor BSK01 - BSK ASS	OCIATES Total:	3,320.00
							,
	3 - Cannon Corporation						
62455	08/29/2025	Cannon Corporation	92856	Rehabilitate Power Distribution System at CWR	Construction in progress	FY25-0112-R1	35,258.30
62455	08/29/2025	Cannon Corporation	92896	Annual Contract Inspection Services	Outsd contracts	FY26-0014	3,995.25
62455	08/29/2025	Cannon Corporation	92898	Annual Contract Inspection Services	Outsd contracts	FY26-0014	10,254.25
62455	08/29/2025	Cannon Corporation	92901	Annual Contract Inspection Services	Outsd contracts	FY26-0014	3,236.25
62455	09/02/2025	Cannon Corporation	92902	Annual Contract Inspection Services	Outsd contracts	FY26-0014	7,889.50
62455 62455	08/29/2025	Cannon Corporation	92928 92929	Engineering services for University Well 2	Construction in progress	FY25-0108-R1 FY25-0107-R1	10,684.60 21,722.40
62455 62455	08/29/2025	Cannon Corporation Cannon Corporation	92929	4C Hydro pump station refurbishment engineering	Construction in progress	FY25-0107-R1 FY25-0320-R1	,
62455	08/29/2025 09/02/2025	Cannon Corporation	92930	Engineering Services for Santa Rosa 10 Well Annual Contract Inspection Services	Construction in progress Outsd contracts	FY26-0014	6,185.25 986.00
02433	09/02/2023	Carrion Corporation	92931	Aimual Contract Inspection Services	Vendor CAN03 - Cannon Cor		100,211.80
	/ /						-
62456	08/27/2025	CLIFTON LARSON ALLEN LLP	L251495669	CLA Digital Readiness Assessment	Outsd contracts	FY25-0319-R1	9,999.15
62457	08/29/2025	CONSOR NORTH AMERICA, INC.	W232492CA-0	00-2 Design Services for Iron/MN Removal	Construction in progress	FY24-0084-R2	2,295.00
62458	09/02/2025	CUSTOM PRINTING	174443	Staff Directory Cards	Materials & supplies		209.14
62459	09/02/2025	ESRI-ENVIROMENTAL SYSTEMS RESEARCH INSTITUTE, INC.	900078248	ESRI GIS Annual Support Renewal	Outsd contracts	FY26-0065	11,900.00
62460	08/29/2025	Frontier Communications	Sept25	VOIP Land Lines	Communications		983.81
Vendor: EPII01	1 - FRUIT GROWERS LA		,				
62461	08/27/2025	FRUIT GROWERS LAB. INC.	509383A	Outside Lab Work for the CWRF Facility	Outsd contracts		195.00
62461	08/27/2025	FRUIT GROWERS LAB. INC.	513038A	Round Mountain Outside Lab Work	Outside Contracts		41.00
62461	08/27/2025	FRUIT GROWERS LAB. INC.	513038A 513039A	Round Mountain Outside Lab Work	Outside Contracts		41.00
62461	08/27/2025	FRUIT GROWERS LAB. INC.	513041A	Outside Lab Work for the Conejo GAC	Outside contracts		181.00
62461	09/02/2025	FRUIT GROWERS LAB. INC.	513041A	Monthly TOC for DI Water	Outsd contracts		63.00
62461	09/02/2025	FRUIT GROWERS LAB. INC.	513323A	Cu/Pb Testing	Outsd contracts		797.00
62461	08/27/2025	FRUIT GROWERS LAB. INC.	513324A	Outside Lab Work	Outsd contracts		357.00
62461	08/27/2025	FRUIT GROWERS LAB. INC.	513488A	Outside Lab Work	Outsd contracts		958.00
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62461	09/02/2025	FRUIT GROWERS LAB. INC.	513489A	Fe/Mn Testing at RMWTP	Outside Contracts		41.00
62461	09/02/2025	FRUIT GROWERS LAB. INC.	513491A	Cu/Pb Testing	Outsd contracts		185.00
62461	09/02/2025	FRUIT GROWERS LAB. INC.	513600A	Cu/Pb Testing	Outsd contracts		41.00
62461	09/02/2025	FRUIT GROWERS LAB. INC.	513849A	Cu/Pb Testing	Outsd contracts		77.00
62461	08/27/2025	FRUIT GROWERS LAB. INC.	514017A	Outside Lab Work for the Conejo GAC	Outsd contracts		39.00
62461	09/02/2025	FRUIT GROWERS LAB. INC.	514457A	Nitrate Testing	Outsd contracts		39.00
				Ven	dor FRU01 - FRUIT GROWERS	LAB. INC. Total:	3,055.00
62462	08/28/2025	GANNETT MEDIA CORP	0007257103	Unclaimed Funds Notice & Univ Well#2NIB	Construction in progress		843.08
Vendor: HAC	01 - HACH COMPANY				, ,		
62463	08/29/2025	HACH COMPANY	14635914	Phoshponate Test Reagents	Materials & Supplies-RMW1	гр	169.46
62463	08/29/2025	HACH COMPANY	14646527	Phoshponate Test Reagents	Materials & Supplies-RMW1		305.72
02403	00/23/2023	HACH COMI ANT	14040327	Thoshponate rest heagents	Vendor HAC01 - HACH C		475.18
50.151	00/07/0005		20102757	5		• • • • • • • • • • • • • • • • • • • •	
62464	08/27/2025	HOSE-MAN, INC.	00102767	Repair Parts for Ditch Witch (VAC Trailer)	Repair parts & equipment		801.18
Vendor: HYD	03 - HYDROCORP LLC						
62465	09/02/2025	HYDROCORP LLC	CI-08072	Cross Connection Program - HydroCorp Solutions	Outsd contracts	FY25-0230-R1	6,543.62
62465	09/02/2025	HYDROCORP LLC	CI-08072	Cross Connection Program - HydroCorp Solutions	Outsd contracts	FY25-0230-R1	6,543.62
					Vendor HYD03 - HYDRO	CORP LLC Total:	13,087.24
Vendor: IDE0	1 - IDEXX LABORATOR	IES, INC					
62466	09/02/2025	IDEXX LABORATORIES, INC	3183009662	Bacti Materials	Materials & supplies		1,353.50
62466	09/02/2025	IDEXX LABORATORIES, INC	3183009663	Bacti QC Materials	Materials & supplies		415.00
				Ver	ndor IDE01 - IDEXX LABORATO	RIES, INC Total:	1,768.50
62467	08/28/2025	INFOSEND, INC.	293137	Monthly Printing & Mailing August 2025 Statemer	nts Outsd contracts		5,197.18
62468	08/29/2025	Janitek Cleaning Solutions-Allstate Cleaning, Inc.	57051A	Janitorial Cleaning Service	Outsd contracts		1,963.50
62469	09/02/2025	LASER TONER & COMPUTER SUPPLY, INC	172142	Toner Cartridge	Materials & supplies		219.85
62470	08/27/2025	LINDE GAS & EQUIPMENT INC	51608619	Oxygen & Acetylene	Materials & supplies		113.98
62471	08/29/2025	McMASTER-CARR SUPPLY CO	44780376-R	Re-issue check -Hardware Pond Pump	Materials & supplies		309.55
62472	08/29/2025	MCR TECHNOLOGIES, INC.	43866	Meter Replacement - Filter 2 RMWTP	Repair Parts & Equipment-R	MW FY25-0239-R:	6,997.78
Vendor: MNS	01 - MNS ENGINEERS,	INC.					
62473	08/29/2025	MNS ENGINEERS, INC.	90926	Out of Scope Svc - Eng Svc During Construction	Construction in progress	FY24-0126-R2	1,085.00
62473	08/29/2025	MNS ENGINEERS, INC.	90928	Valencia Well PDR	Prof services	FY25-0233-R1	14,711.75
				•	Vendor MNS01 - MNS ENGINE	ERS, INC. Total:	15,796.75
62474	08/29/2025	NORTHSTAR CHEMICAL	320095	Chemicals (chlorine) RMWTP	Materials & Supplies-RMWT	ГР	3,776.06
1651	09/02/2025	PUBLIC EMPLOYEES	100000018034	59 GASB 68 Report FY2025-26	Fees & charges		350.00
			10000010001	33 G. 103 GGC.PG. CT . 12023 20	. ces a charges		550.00
	01 - PURETEC INDUSTR		2220005	Design Tauly for Car Mark Station	Matariala Carranlias		120.22
62475 62475	08/27/2025	PURETEC INDUSTRIAL WATER	2328995	Resign Tank for Car Wash Station CWRF Lab Resin Tank Replacement	Materials & supplies		129.23
024/5	08/27/2025	PURETEC INDUSTRIAL WATER	2328996	·	Materials & supplies PUR01 - PURETEC INDUSTRIA	.I. WATER Total:	116.49 <b>245.72</b>
				Venuoi	POROI - PORETEC INDOSTRIA	L WAILK IOLAI.	243.72
62476	09/02/2025	SAM HILL & SONS, INC.	5515	Leak Repair - Pump Station 1 line	Pipeline repairs	FY26-0064	25,026.66
Vendor: SCF0	1 - SC Fuels						
62477	08/28/2025	SC Fuels	IN0000187417	UNLEADED FUEL FOR FLEET-SHOP	Materials & supplies		1,466.61
62477	08/29/2025	SC Fuels	IN0000192215		Materials & supplies		1,464.05
	, -,				• • • • • • • • • • • • • • • • • • • •	SC Fuels Total:	2,930.66
Vendor: SCG	01 - SOUTHERN CALIFO	RNIA GAS					,
1652	09/02/2025	SOUTHERN CALIFORNIA GAS	Sept2025	August 2025-Current Charges-Act 123 787 1794 1	Litilities		33.41
1652	09/02/2025	SOUTHERN CALIFORNIA GAS	Sept2025	August 2025-Current Charges-Act 123 787 1794 1 August 2025-Current Charges-Act 170 013 9900 9			17.63
1032	03,02,2023	555 TIERRO CHEROMANA GAS	30pt2023 A	9	or SCG01 - SOUTHERN CALIFO	RNIA GAS Total:	51.04
62470	00/20/2025	CVED II ADDAC	00007303.3			ono rotali	
62478	08/28/2025	SYED H ABBAS	00007382-2	Reissue Refund Act 7382- 4576 Calle Argolla	Unclaimed monies		61.26
62479	08/28/2025	THE CAPRICORN GROUP	20140	Laboratory Desiccator	Small tools & equipment	FY26-0042	2,401.58

Vendor: THO09 -	THOMAS SCIENTIFIC						
62480	08/28/2025	THOMAS SCIENTIFIC	3688905	Freezer Thermometer for the Lab	Small tools & equipment		138.12
62480	08/28/2025	THOMAS SCIENTIFIC	3689250	Equipment for the Lab Desiccator Monitoring	Small tools & equipment		82.85
62480	08/28/2025	THOMAS SCIENTIFIC	3690962	Equipment for the Lab	Small tools & equipment		407.04
62480	08/28/2025	THOMAS SCIENTIFIC	3691026	Supplies for the Lab	Materials & supplies		92.93
					Vendor THO09 - THOMAS SO	CIENTIFIC Total:	720.94
Vendor: UND01 -	- UNDERGROUND SE	RVICE ALERT OF SOUTHERN CALIFORNIA, INC					
62481	09/02/2025	UNDERGROUND SERVICE ALERT OF SOUTHERN CALIFORNIA,	INC25260556	Monthly Dig Alert Tickets	Outsd contracts		144.60
62481	09/02/2025	UNDERGROUND SERVICE ALERT OF SOUTHERN CALIFORNIA,	IN(820250229	Monthly Dig Alert Tickets	Outsd contracts		450.00
				Vendor UND01 - UNDERGROUND SERVICE	ALERT OF SOUTHERN CALIFOR	RNIA, INC Total:	594.60
Vendor: UNI08 -	UNIFIRST CORPORA	TION					
62482	08/29/2025	UNIFIRST CORPORATION	2210227847	Office Cleaning Supplies- Towel-Mat Service	Outsd contracts		89.54
62482	08/29/2025	UNIFIRST CORPORATION	2210227858	Uniform Cleaning Service	Outsd contracts		146.53
62482	09/02/2025	UNIFIRST CORPORATION	2210229484	Office Cleaning Supplies - Towel-Mat Service	Outsd contracts		83.16
62482	09/02/2025	UNIFIRST CORPORATION	2210229492	Uniform Cleaning Service	Outsd contracts		146.53
				Ve	endor UNI08 - UNIFIRST CORPO	ORATION Total:	465.76
62484	08/29/2025	USA BLUE BOOK	INV00809941	Repair Parts and Equipment-M3 Tubes RMWTP	Repair Parts & Equipment-R	MW	998.58
Vendor: VER02 -	VERIZON WIRELESS						
62449	08/27/2025	VERIZON WIRELESS	6119170821	Cell Phones	Communications		3,149.92
62485	08/29/2025	VERIZON WIRELESS	6121669186	Cell Phones	Communications		3,149.46
					Vendor VER02 - VERIZON V	VIRELESS Total:	6,299.38
62486	09/02/2025	West Coast Air Conditioning	IAC4435	Air Conditioning Maintenance	Outsd contracts		670.00
62487	08/28/2025	WOODARD & CURRAN, INC.	253026	Integrated Master Plan	Prof services	FY25-0295-R1	32,560.00
Vendor: ZEB01 -	ZEBRON. INC						
62488	08/29/2025	ZEBRON, INC	53199	SL 1A Bypass - Relining	Construction in progress	FY26-0013	18,944.00
62488	08/29/2025	ZEBRON, INC	53200	Manhole Rehabilitation	Outsd contracts	FY26-0011	52,285.00
					Vendor ZEB01 - ZEB		71,229.00
TOTAL VEN	IDOR PAYMEN	TS					\$ 351,481.82
							,
1646	09/02/2025	ACWA/JPIA	8-25 PR ME	Health, Dental Vision Premiums	Medical, Dental y Vision ins.		67,326.64
DFT0006059	08/21/2025	CAL PERS 457 PLAN	INV0016654	Deferred Compensation	Deferred comp - ee paid		3,695.40
1641	08/21/2025	California State Disbursement Unit	INV0016650	Child Support- Case ID 200000002541469	Child Support Payable		595.96
DFT0006056	08/21/2025	COLONIAL SUPPLEMENTAL INS	INV0016651	Colonial Benefits	Colonial benefits		106.70
DFT0006055	08/21/2025	EMPLOYMENT DEVELOP. DEPT.	INV0016648	Payroll-SIT	P/R-sit		7,226.13
Vendor: GRE01 -	Empower Annuity I	ns Co of America					
DFT0006061	08/21/2025	Empower Annuity Ins Co of America	INV0016656	Deferred Comp 457	Deferred comp - ee paid		144.23
DFT0006062	08/21/2025	Empower Annuity Ins Co of America	INV0016657	Deferred Comp 457	Deferred comp - ee paid		150.00
	,	p		•	1 - Empower Annuity Ins Co of	America Total:	294.23
1645	08/21/2025	LINCOLN FINANCIAL GROUP	INV0016658	Deferred Compensation	Deferred comp - ee paid		3,024.07
1644	08/21/2025	LINCOLN FINANCIAL GROUP	INV0016674	Profit Share Contribution	Profit share contributions		3,796.48
Vandan peres							
	PUBLIC EMPLOYEES	DUDUC EMPLOYEES	INIV/0016661	DEDC Detirement	D/D state ret		26 407 40
DFT0006064	08/21/2025	PUBLIC EMPLOYEES	INV0016661	PERS Retirement	P/R-state ret.		26,497.10
DFT0006066	08/21/2025	SYMETRA LIFE INS CO.	INV0016663	Life Insurance	Life ins.		352.50

Vendo	r: UNI10 - UNITE	D STATES TREASU	RY				
DFT00	06074 08,	3/21/2025	UNITED STATES TREASURY	INV0016677	FIT	P/R-fit	16,599.81
DFT00	06053 08,	3/21/2025	UNITED STATES TREASURY	INV0016646	Payroll-Social Security Tax	P/R - ee social security	757.64
DFT00	06054 08,	3/21/2025	UNITED STATES TREASURY	INV0016647	Payroll- Medicare Tax	P/R - ee medicare	4,792.76
						Vendor UNI10 - UNITED STATES TREASURY Total:	22,150.21
62443	08,	3/21/2025	UNITED WAY OF VENTURA CO.	INV0016649	Charity-United Way	P/R-charity	20.00
Vendo	r: UNU01 - UNUI	M LIFE INSURANCE	Ē				
1647	08,	3/21/2025	UNUM LIFE INSURANCE	INV0016664	Lont Term Disability	Ltd ins.	1,434.71
1647	08,	3/21/2025	UNUM LIFE INSURANCE	INV0016675	Short Term Disability	P/R-std ins.	338.96
						Vendor UNU01 - UNUM LIFE INSURANCE Total:	1,773.67

#### **TOTAL PAYROLL VENDOR PAYMENTS**

136,859.09



# **Board Memorandum**

Board of Directors
Andrew F. Nelson
Division 1
Jeffrey C. Brown
Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4
Terry L. Foreman

Division 5

General Manager

Norman Huff

September 9, 2025

To: General Manager

From: Kevin Wahl, Director of Operations

**Subject: Leak Repair Ratification** 

**Objective:** Ratify the actions taken for leak repair.

**Action Required:** Ratify a purchase order in the amount of \$26,026.66 to Sam Hill & Sons, Inc. for leak repair on Hardy Lane.

**Discussion:** On August 15, 2025, Sam Hill & Sons, Inc. was called to repair a potable distribution system leak on Hardy Lane just outside Calleguas's back gate. This leak was on a 2-inch copper blow-off lateral off the main steel distribution pipeline near Pump Station 1.

This repair required shutting down the main line and welding in a new half coupling on the steel line for the 2-inch corporation stop. This work also included traffic control, open trenching, shoring, new blow-off, and paving on Hardy Lane. All told, the work took three work days to complete.

Sam Hill & Sons completed this repair work on a time-and-materials basis for \$26,026.66.

The Fiscal Year 2025-26 Budget has a line item for leak repairs.



# **Board Memorandum**

Board of Directors
Andrew F. Nelson
Division 1
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Division 2
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Division 3
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Division 4
Terry L. Foreman
Division 5

**General Manager** 

Norman Huff

September 9, 2025

To: General Manager

From: Jonathan Munsil, Assistant IT Manager

Subject: Renew ESRI GIS Three-Year Enterprise License Agreement and Support Services

**Objective:** Renew the license agreement and support services with Environmental Systems Research Institute Inc. (ESRI) for use and support of Enterprise Geographical Information Systems (GIS) application software for an additional three years.

**Action Required**: Authorize the General Manager to enter into a new three-year agreement with ESRI Inc, in the amount of \$35,700.00, billed annually at \$11,900.00 per year, for licensing and support of ESRI's Enterprise GIS application software.

**Discussion:** The District's existing multiyear agreement with ESRI has expired as of August 21, 2025. Staff relies heavily on GIS for spatial representation and geo-location of assets including potable and non-potable water distribution systems (pipes, pumps, wells, reservoirs, etc.), sewer, Dig-Alert marking, county parcel and customer information. Hydraulic modeling of water distribution systems is also integrated into GIS as well.

The ESRI enterprise suite of applications include:

- ArcGIS Server is an on-premise, back-end component of ArcGIS Enterprise that makes
  geographic information available to field and office personnel. ArcGIS Server also provides the
  capability to develop relational queries between different sets of data (for example viewing
  customer usage pulled from the billing system for all customers within a certain neighborhood).
- ArcGIS Desktop (ArcMap) is the on-premise, end-user's interface into the ArcGIS Enterprise
  environment and is the foundational piece for users to create, analyze, manage, and share
  geographical information.
- **Field Map Applications** are IOS and Android applications that allow our Operations & Maintenance staff to use the District GIS services while working in the field. These can include locating buried pipes and valves, sewer manholes, and customer meters as well.
- ArcGIS Online is ESRI's GIS cloud environment that allows the District to securely share
  geographical information with District customers, support vendors, consultants, or with the
  public in general and could include dynamic advertisement of planned and emergency service
  outages, localized boil orders, sewer-cleaning workflow, well/basin management, and water
  conservation efforts and results are but a few examples.

This is an approved operations line item in the Fiscal Year 2025-26 budget.

#### Attachment:

ESRI SUEA Renewal 2025-2028



May 18, 2025

Mr. Joe Willingham Camrosa Water District 7385 Santa Rosa Rd Camarillo, CA 93012-9225

Dear Joe,

The Esri Small Utility Enterprise Agreement (SUEA) is a three-year agreement that will grant your organization access to Esri term license software. The EA will be effective on the date executed and will require a firm, three-year commitment.

Based on Esri's work with several organizations similar to yours, we know there is significant potential to apply Geographic Information System (GIS) technology in many operational and technical areas within your organization. For this reason, we believe that your organization will greatly benefit from an Enterprise Agreement (EA).

An EA will provide your organization with numerous benefits including:

- A lower cost per unit for licensed software
- Substantially reduced administrative and procurement expenses
- Complete flexibility to deploy software products when and where needed

The following business terms and conditions will apply:

- All current departments, employees, and in-house contractors of the organization will be eligible to use the software and services included in the EA.
- If your organization wishes to acquire and/or maintain any Esri software during the term of the agreement that is not included in the EA, it may do so separately at the Esri pricing that is generally available for your organization for software and maintenance.
- The organization will establish a single point of contact for orders and deliveries and will be responsible for redistribution to eligible users.
- The organization will establish a Tier 1 support center to field calls from internal users of Esri software. The organization may designate individuals as specified in the EA who may directly contact Esri for Tier 2 technical support.
- The organization will provide an annual report of installed Esri software to Esri.
- Esri software and updates that the organization is licensed to use will be automatically available for downloading.
- The fee and benefits offered in this EA proposal are contingent upon your acceptance of Esri's Small Utility EA terms and conditions.

Licenses are valid for the term of the EA.

The terms and conditions in this Small Utility EA offer are for utilities with a total meter count which falls under the applicable tier in the Esri EA Small Utility Program. By accepting this offer, you confirm that your organization's meter count falls within this range on the date of signature and that you are therefore eligible for this pricing. If your organization's meter count does not fall within this range, please confirm your current meter count, and Esri will provide a revised quotation.

This program offer is valid for 90 days. To complete the agreement within this time frame, please contact me within the next seven days to work through any questions or concerns you may have.

To expedite your acceptance of this EA offer:

1. Sign and return the EA contract with a Purchase Order or issue a Purchase Order that references this EA Quotation and includes the following statement on the face of the Purchase Order:

"THIS PURCHASE ORDER IS GOVERNED BY THE TERMS AND CONDITIONS OF THE ESRI SMALL UTILITY EA, AND ADDITIONAL TERMS AND CONDITIONS IN THIS PURCHASE ORDER WILL NOT APPLY."

Have it signed by an authorized representative of the organization.

- 2. On the first page of the EA, identify the central point of contact/agreement administrator. The agreement administrator is the party that will be the contact for management of the software, administration issues, and general operations. Information should include name, title (if applicable), address, phone number, and e-mail address.
- 3. In the purchase order, identify the "Ship to" and "Bill to" information for your organization.
- 4. Send the purchase order and agreement to the address, email or fax noted below:

Esri Attn: Customer Service SU-EA 380 New York Street Redlands, CA 92373-8100 e-mail: service@esri.com fax documents to: 909-307-3083

I appreciate the opportunity to present you with this proposal, and I believe it will bring great benefits to your organization.

Thank you very much for your consideration.

Best Regards,

Jay Hoffman



Environmental Systems Research Institute, Inc. 380 New York St

Redlands, CA 92373-8100 Phone: (909) 793-2853

DUNS Number: 06-313-4175 CAGE Code: 0AMS3

To expedite your order, please attach a copy of this quotation to your purchase order.

Quote is valid from: 5/18/2025 To: 8/16/2025

#### **Quotation # Q-547563**

Date: May 18, 2025

Customer # 188061

**Contract # ENTERPRISE** 

**AGREEMENT** 

Camrosa Water District Technical Services 7385 Santa Rosa Rd Camarillo, CA 93012-9225

ATTENTION: Joe Willingham
PHONE: (805) 482-9625
EMAIL: joew@camrosa.com

Material	Qty	Term	Unit Price	Total
168088	1	Year 1	\$11,900.00	\$11,900.00
Meter Cour	nts of 0 to	10,000 Small Utility Enterprise Agreement Annual Subscription		
168088	1	Year 2	\$11,900.00	\$11,900.00
Meter Cou	nts of 0 to	10,000 Small Utility Enterprise Agreement Annual Subscription		
168088	1	Year 3	\$11,900.00	\$11,900.00
Meter Cou	nts of 0 to	10,000 Small Utility Enterprise Agreement Annual Subscription		
			Subtotal:	\$35,700.00
			Sales Tax:	\$0.00
		Estimated Shipping and Ha	ndling (2 Day Delivery):	\$0.00
			Contract Price Adjust:	\$0.00
			Total:	\$35,700.00

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

For questions contact: Email: Phone:
Jay Hoffman ihoffman@esri.com 1-800-447-9778 x5675

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at <a href="https://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf">https://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf</a>, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <a href="https://go.esri.com/MAPS">https://go.esri.com/MAPS</a> apply to your purchase of that item. If any item is quoted with a multi-year payment schedule, Esri may invoice at least 30 days in advance of each anniversary date without the issuance or a Purchase Order, and Customer is required to make all payments without right of cancellation. Third-party data sets included in a quotation as separately licensed items will only be provided and invoiced if Esri is able to provide such data and will be subject to the applicable third-party's terms and conditions. If Esri is unable to provide any such data set, Customer will not be responsible for any further payments for the data set. US Federal government entities and US government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at <a href="https://www.esri.com/en-us/legal/terms/state-supplemental">https://www.esri.com/en-us/legal/terms/state-supplemental</a> apply to some US state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information may not be given to outside parties or used for

Esri Use Only	' <del>-</del>
Cust. Name	
Cust. #	
PO #	
Fsri Aareemer	nt #



#### SMALL ENTERPRISE AGREEMENT SMALL UTILITY (E215-1)

This Agreement is by and between the organization identified in the Quotation ("Customer") and Environmental Systems Research Institute, Inc. ("Esri").

This Agreement sets forth the terms for Customer's use of Products and incorporates by reference (i) the Quotation and (ii) the Master Agreement. Should there be any conflict between the terms and conditions of the documents that comprise this Agreement, the order of precedence for the documents shall be as follows: (i) the Quotation, (ii) this Agreement, and (iii) the Master Agreement. This Agreement shall be governed by and construed in accordance with the laws of the state in which Customer is located without reference to conflict of laws principles, and the United States of America federal law shall govern in matters of intellectual property. The modifications and additional rights granted in this Agreement apply only to the Products listed in Table A.

# Table A List of Products

#### **Uncapped Quantities (annual subscription)**

**Desktop Software and Extensions** (Single Use)

ArcGIS Desktop Advanced

ArcGIS Desktop Standard

ArcGIS Desktop Basic

ArcGIS Desktop Extensions: ArcGIS 3D Analyst,

ArcGIS Spatial Analyst, ArcGIS Geostatistical Analyst,

ArcGIS Publisher, ArcGIS Network Analyst, ArcGIS

Workflow Manager, ArcGIS Data Reviewer

#### **Developer Tools**

ArcGIS Runtime Standard

ArcGIS Runtime Analysis Extension

#### **Enterprise Software and Extensions**

ArcGIS Enterprise (Advanced and Standard)

**ArcGIS Monitor** 

ArcGIS Enterprise Extensions: ArcGIS 3D Analyst,

ArcGIS Spatial Analyst, ArcGIS Geostatistical Analyst,

ArcGIS Network Analyst, ArcGIS Workflow Manager,

ArcGIS Data Reviewer

#### **ArcGIS Enterprise Additional Capability Servers**

ArcGIS Image Server

<u>Capped Quantities</u> (annual subscription)

ArcGIS Online User Types		ArcGIS Enterprise User Types		
ArcGIS Online Viewer User Type 10		ArcGIS Enterprise Creator User Type	10	
ArcGIS Online Creator User Type 10				
ArcGIS Online Apps and Other		ArcGIS Enterprise Apps and Extensions		
ArcGIS Insights in ArcGIS Online	2	ArcGIS Insights in ArcGIS Enterprise	2	
ArcGIS Location Sharing for ArcGIS Online	5	ArcGIS Location Sharing for ArcGIS Enterprise	5	
ArcGIS Online Service Credits 5,000		ArcGIS Advanced Editing User Type Extension for ArcGIS Enterprise	10	
ArcGIS Business Analyst		ArcGIS CityEngine		
ArcGIS Business Analyst Web App Standard Online	1	ArcGIS CityEngine Single Use	2	

#### **Other Benefits**

Number of Esri User Conference registrations provided annually	1	
Number of Tier 1 Help Desk individuals authorized to call Distributor	2	

Customer may accept this Agreement by signing and returning the whole Agreement with (i) the Quotation attached, (ii) a purchase order, or (iii) another document that matches the Quotation and references this Agreement ("Ordering Document"). ADDITIONAL OR CONFLICTING TERMS IN CUSTOMER'S PURCHASE ORDER OR OTHER DOCUMENT WILL NOT APPLY, AND THE TERMS OF THIS AGREEMENT WILL GOVERN. This Agreement is effective as of the date of Esri's receipt of an Ordering Document, unless otherwise agreed to by the parties ("Effective Date").

Term of	Agreement:	Three (	3) vears
---------	------------	---------	----------

This Agreement supersedes any previous agreements, proposals, presentations, understandings, and arrangements between the parties relating to the licensing of the Products. Except as provided in Article 4—Product Updates, no modifications can be made to this Agreement.

Accepted and Agreed:

Joe Willingham

(Customer)			
By:	Ja Willingany		
	Authorized Signature		
Prin	ted Name:		

Date: 8/14/2025

#### **CUSTOMER CONTACT INFORMATION**

Contact: Joe Willingham	Telephone: (805)482-0643
7385 Santa Rosa Rd	Fax:
City, State, Postal Code: Camarillo, CA 93012	E-mail: Joew@camrosa.com
Country: USA	
Quotation Number (if applicable):	

#### 1.0—ADDITIONAL DEFINITIONS

In addition to the definitions provided in the Master Agreement, the following definitions apply to this Agreement:

- **"Case"** means a failure of the Software or Online Services to operate according to the Documentation where such failure substantially impacts operational or functional performance.
- "Deploy", "Deployed" and "Deployment" mean to redistribute and install the Products and related Authorization Codes within Customer's organization(s).
- "Fee" means the fee set forth in the Quotation.
- "Maintenance" means Tier 2 Support, Product updates, and Product patches provided to Customer during the Term of Agreement.
- "Master Agreement" means the applicable master agreement for Esri Products incorporated by this reference that is (i) found at <a href="https://www.esri.com/enus/legal/terms/full-master-agreement">https://www.esri.com/enus/legal/terms/full-master-agreement</a> and available in the installation process requiring acceptance by electronic acknowledgment or (ii) a signed Esri master agreement or license agreement that supersedes such electronically acknowledged master agreement.
- "Product(s)" means the products identified in Table A—List of Products and any updates to the list Esri provides in writing.
- "Quotation" means the offer letter and quotation provided separately to Customer.
- "Technical Support" means the technical assistance for attempting resolution of a reported Case through error correction, patches, hot fixes, workarounds, replacement deliveries, or any other type of Product corrections or modifications.
- "Tier 1 Help Desk" means Customer's point of contact(s) to provide all Tier 1 Support within Customer's organization(s).
- "Tier 1 Support" means the Technical Support provided by the Tier 1 Help Desk.
- "Tier 2 Support" means the Esri Technical Support provided to the Tier 1 Help Desk when a Case cannot be resolved through Tier 1 Support.

#### 2.0—ADDITIONAL GRANT OF LICENSE

- 2.1 Grant of License. Subject to the terms and conditions of this Agreement, Esri grants to Customer a personal, nonexclusive, nontransferable license solely to use, copy, and Deploy quantities of the Products listed in Table A—List of Products for the Term of Agreement (i) for the applicable Fee and (ii) in accordance with the Master Agreement.
- 2.2 Consultant Access. Esri grants Customer the right to permit Customer's consultants or contractors to use the Products exclusively for Customer's benefit. Customer will be solely responsible for compliance by consultants and contractors with this Agreement and will ensure that the consultant or contractor discontinues use of Products upon completion of work for Customer. Access to or use of Products by consultants or contractors not exclusively for Customer's benefit is prohibited. Customer may not permit its consultants or contractors to install Software or Data on consultant, contractor, or third-party computers or remove Software or Data from Customer locations, except for the purpose of hosting the Software or Data on Contractor servers for the benefit of Customer.

#### 3.0—TERM, TERMINATION, AND EXPIRATION

- 3.1 Term. This Agreement and all licenses hereunder will commence on the Effective Date and continue for the duration identified in the Term of Agreement, unless this Agreement is terminated earlier as provided herein. Customer is only authorized to use Products during the Term of Agreement. For an Agreement with a limited term, Esri does not grant Customer an indefinite or a perpetual license to Products.
- 3.2 No Use upon Agreement Expiration or Termination. All Product licenses, all Maintenance, and Esri User Conference registrations terminate upon expiration or termination of this Agreement.
- 3.3 Termination for a Material Breach. Either party may terminate this Agreement for a material breach by the other party. The breaching party will have thirty (30) days from the date of written notice to cure any material breach.
- 3.4 Termination for Lack of Funds. For an Agreement with government or government-

owned entities, either party may terminate this Agreement before any subsequent year if Customer is unable to secure funding through the legislative or governing body's approval process.

3.5 Follow-on Term. If the parties enter into another agreement substantially similar to this Agreement for an additional term, the effective date of the follow-on agreement will be the day after the expiration date of this Agreement.

#### 4.0—PRODUCT UPDATES

- 4.1 Future Updates. Esri reserves the right to update the list of Products in Table A—List of Products by providing written notice to Customer. Customer may continue to use all Products that have been Deployed, but support and upgrades for deleted items may not be available. As new Products are incorporated into the standard program, they will be offered to Customer via written notice for incorporation into the Products schedule at no additional charge. Customer's use of new or updated Products requires Customer to adhere to applicable additional or revised terms and conditions in the Master Agreement.
- 4.2 Product Life Cycle. During the Term of Agreement, some Products may be retired or may no longer be available to Deploy in the identified quantities. Maintenance will be subject to the individual Product Life Cycle Support Status and Product Life Cycle Support Policy, which can be found at <a href="https://support.esri.com/en/other-resources/product-life-cycle">https://support.esri.com/en/other-resources/product-life-cycle</a>. Updates for Products in the mature and retired phases may not be available. Customer may continue to use Products already Deployed, but Customer will not be able to Deploy retired Products.

#### 5.0—MAINTENANCE

The Fee includes standard maintenance benefits during the Term of Agreement as specified in the most current applicable Esri Maintenance and Support Program document (found at <a href="https://www.esri.com/en-us/legal/terms/maintenance">https://www.esri.com/en-us/legal/terms/maintenance</a>). At Esri's sole discretion, Esri may make patches, hot fixes, or updates available for download. No Software other

than the defined Products will receive Maintenance. Customer may acquire maintenance for other Software outside this Agreement.

#### a. Tier 1 Support

- Customer will provide Tier 1 Support through the Tier 1 Help Desk to all Customer's authorized users.
- The Tier 1 Help Desk will be fully trained in the Products.
- At a minimum, Tier 1 Support will include those activities that assist the user in resolving how-to and operational questions as well as questions on installation and troubleshooting procedures.
- 4. The Tier 1 Help Desk will be the initial point of contact for all questions and reporting of a Case. The Tier 1 Help Desk will obtain a full description of each reported Case and the system configuration from the user. This may include obtaining any customizations, code samples, or data involved in the Case.
- 5. If the Tier 1 Help Desk cannot resolve the Case, an authorized Tier 1 Help Desk individual may contact Tier 2 Support. The Tier 1 Help Desk will provide support in such a way as to minimize repeat calls and make solutions to problems available to Customer's organization.
- Tier 1 Help Desk individuals are the only individuals authorized to contact Tier 2 Support. Customer may change the Tier 1 Help Desk individuals by written notice to Esri.

#### b. Tier 2 Support

- Tier 2 Support will log the calls received from Tier 1 Help Desk.
- Tier 2 Support will review all information collected by and received from the Tier 1 Help Desk including preliminary documented troubleshooting provided by the Tier 1 Help Desk when Tier 2 Support is required.
- Tier 2 Support may request that Tier 1 Help Desk individuals provide verification of information, additional information, or answers to additional questions to

- supplement any preliminary information gathering or troubleshooting performed by Tier 1 Help Desk.
- 4. Tier 2 Support will attempt to resolve the Case submitted by Tier 1 Help Desk.
- When the Case is resolved, Tier 2 Support will communicate the information to Tier 1 Help Desk, and Tier 1 Help Desk will disseminate the resolution to the user(s).

#### 6.0—ENDORSEMENT AND PUBLICITY

This Agreement will not be construed or interpreted as an exclusive dealings agreement or Customer's endorsement of Products. Either party may publicize the existence of this Agreement.

#### 7.0—ADMINISTRATIVE REQUIREMENTS

- 7.1 OEM Licenses. Under Esri's OEM or Solution OEM programs, OEM partners are authorized to embed or bundle portions of Esri products and services with their application or service. OEM partners' business model, licensing terms and conditions, and pricing are independent of this Agreement. Customer will not seek any discount from the OEM partner or Esri based on the availability of Products under this Agreement. Customer will not decouple Esri products or services from the OEM partners' application or service.
- 7.2 Annual Report of Deployments. At each anniversary date and ninety (90) calendar days prior to the expiration of this Agreement, Customer will provide Esri with a written report detailing all Deployments. Upon request, Customer will provide records sufficient to verify the accuracy of the annual report.
- 8.0—ORDERING, ADMINISTRATIVE
  PROCEDURES, DELIVERY, AND
  DEPLOYMENT
- 8.1 Orders, Delivery, and Deployment
- a. Upon the Effective Date, Esri will invoice Customer and provide Authorization Codes to activate the nondestructive copy protection program that enables Customer to download.

- operate, or allow access to the Products. If this is a multi-year Agreement, Esri may invoice the Fee up to thirty (30) calendar days before the annual anniversary date for each year.
- b. Undisputed invoices will be due and payable within thirty (30) calendar days from the date of invoice. Esri reserves the right to suspend Customer's access to and use of Products if Customer fails to pay any undisputed amount owed on or before its due date. Esri may charge Customer interest at a monthly rate equal to the lesser of one percent (1.0%) per month or the maximum rate permitted by applicable law on any overdue fees plus all expenses of collection for any overdue balance that remains unpaid ten (10) days after Esri has notified Customer of the past-due balance.
- c. Esri's federal ID number is 95-2775-732.
- d. If requested, Esri will ship backup media to the ship-to address identified on the Ordering Document, FOB Destination, with shipping charges prepaid. Customer acknowledges that should sales or use taxes become due as a result of any shipments of tangible media, Esri has a right to invoice and Customer will pay any such sales or use tax associated with the receipt of tangible media.
- 8.2 Order Requirements. Esri does not require Customer to issue a purchase order. Customer may submit a purchase order in accordance with its own process requirements, provided that if Customer issues a purchase order, Customer will submit its initial purchase order on the Effective Date. If this is a multi-year Agreement, Customer will submit subsequent purchase orders to Esri at least thirty (30) calendar days before the annual anniversary date for each year.
- All orders pertaining to this Agreement will be processed through Customer's centralized point of contact.
- **b.** The following information will be included in each Ordering Document:
  - (1) Customer name; Esri customer number, if known; and bill-to and ship-to addresses
  - (2) Order number
  - (3) Applicable annual payment due

# 9.0—MERGERS, ACQUISITIONS, OR DIVESTITURES

If Customer is a commercial entity, Customer will notify Esri in writing in the event of (i) a consolidation, merger, or reorganization of Customer with or into another corporation or entity; (ii) Customer's acquisition of another entity; or (iii) a transfer or sale of all or part of Customer's organization (subsections i, ii, and iii, collectively referred to as "Ownership Change"). There will be no decrease in Fee as a result of any Ownership Change.

- 9.1 If an Ownership Change increases the cumulative program count beyond the maximum level for this Agreement, Esri reserves the right to increase the Fee or terminate this Agreement and the parties will negotiate a new agreement.
- 9.2 If an Ownership Change results in transfer or sale of a portion of Customer's organization, that portion of Customer's organization will transfer the Products to Customer or uninstall, remove, and destroy all copies of the Products.
- 9.3 This Agreement may not be assigned to a successor entity as a result of an Ownership Change unless approved by Esri in writing in advance. If the assignment to the new entity is not approved, Customer will require any successor entity to uninstall, remove, and destroy the Products. This Agreement will terminate upon such Ownership Change.



# **Board Memorandum**

Division 1
Jeffrey C. Brown
Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4

Board of Directors Andrew F. Nelson

Terry L. Foreman
Division 5
General Manager

Norman Huff

September 9, 2025

**To:** Board of Directors

From: Jozi Zabarsky, Customer Service Manager

**Subject: Employee Spotlight** 

Objective: Spotlight a Camrosa employee.

Action Required: No action is necessary; for discussion only.

**Discussion:** The primary goals of the District's Strategic Plan are Water Supply Independence, Infrastructure Integrity, Prudent Financial Management, Public Trust, and Service Excellence Through Organization Development. In fulfilling the District's commitment to that Plan, management staff would like to spotlight one of its employees whose commitment, dedication, and hard work helps the District advance towards those goals.



# **Board Memorandum**

Board of Directors
Andrew F. Nelson
Division 1
Jeffrey C. Brown
Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4
Terry L. Foreman
Division 5

General Manager Norman Huff

September 9, 2025

**To:** Board of Directors

From: Norman Huff, General Manager

**Subject:** Floating Solar at the District's Non-Potable Ponds

**Objective:** Enter into an agreement for floating solar at the District's non-potable ponds.

**Action Required:** Authorize the General Manager to:

- 1) Enter into a Term Sheet for a Shared Savings Agreement (SSA) with White Pine Renewable, OR,
- 2) Enter into a Term Sheet for a Build Transfer Agreement (BTA) with White Pine Renewable.

**Background:** District staff have explored various ways to increase efficiencies and reliability, improve sustainability, reduce costs, as well as mitigate future cost increases. Electrical costs are one of the largest operational costs of the District. Various renewable and alternative energy sources have been explored. One opportunity that has significant potential is an array of floating solar photovoltaic (PV) panels on the District's non-potable ponds. Combined with a Battery Energy Storage System (BESS), the power generated would be delivered to the electrical grid at the time of peak value, maximizing the system's ability to generate offsetting bill credits.

Floating solar panels are not a new concept and provide for the beneficial use of an otherwise unused space, require a smaller footprint than land-mounted arrays, and will not significantly impact the District's non-potable pond operations. An additional benefit is a slight reduction in evaporation losses at the ponds.

The District explored this opportunity with multiple companies specializing in this type of project and received proposals from two, Laketricity and White Pine Renewables. Staff visited a White Pine project in the Central Valley, spoke with the irrigation district's personnel, and were impressed with the overall project and the coordination the District had with White Pine.

Two agreement structures were considered, a Power Purchase Agreement (PPA) and a Shared Savings Agreement (SSA). With a PPA, the District would agree to a cost per kWh with automatic increases, presumed to be lower than those of SCE. This structure presented risks to the District in the form of future rate uncertainty because the proposed rate per kWh was higher than our current average cost per kWh, and projected savings were based on future SCE increases. The second structure, an SSA, eliminated this risk by providing a guaranteed share of the SCE credits generated by the project.

Under the SSA Proposal, White Pine would install, own, operate, and maintain the system under a 30-year SSA. The system would leverage SCE's Renewable Energy System Bill Credit Transfer (RES-BCT) program, allowing credits generated at the ponds to offset usage at 35 District meters, plus projected new loads. White Pine retains 80% of the savings to recoup their investment; the District retains 20% of the net savings from reduced energy charges. Once White Pine recoups their investment and operating costs, White Pine will retain 60% of the savings, with the District retaining 40%. Total projected savings

to the District over 30 years (depending on SCE escalation rates): at 4% utility escalation ~\$9.4 million, and at 7% utility escalation ~\$22.1 million.

Implementation is time sensitive, as the federal One Big Beautiful Bill Act (OBBBA) contains key deadlines for these types of programs. Construction must commence by December 31, 2025, with the project being energized and in service by December 31, 2027.

**Discussion:** At the July 22 Board Meeting the White Pine proposal was discussed and staff and representatives from White Pine fielded Directors' questions and responded to concerns. The consensus of the Board was that additional information, provided by an expert in these types of project and agreements who could deliver a 3<sup>rd</sup>-party analysis, would be helpful in determining if this is a project that fits within the District's objectives and goals.

The General Manager solicited proposals for a 3<sup>rd</sup>-party analysis from companies experienced in these types of project and agreements. The District received two proposals for the scope desired and selected TerraVerde, an ACWA Preferred Provider. The cost, \$13,500 was within the General Manager authority.

TerraVerde provided a summary of initial findings for this Board meeting on August 12<sup>th</sup> and then present finalized findings in anticipation of the Board meeting on August 26<sup>th</sup>. At the August 26<sup>th</sup> meeting staff and representatives from TerraVerde and White Pine fielded Directors' questions and responded to concerns. The Board requested a proposal for an option where the District made the capital investment and thereby would receive the full RES-BCT usage savings over the life of the project.

White Pine has provided updated Term Sheets for a Shared Savings Agreement (SSA) and a Build Transfer Agreement (BTA). White Pine and TerraVerde are available for additional questions from the Board. Due to program milestones, deadlines, and project schedule requirements, this will be the last opportunity for the District to move forward with this type of project.

#### **Attachments:**

- White Pine Renewables Term Sheet for a Shared Savings Agreement (SSA)
- White Pine Renewables Term Sheet for a Build Transfer Agreement (BTA)
- White Pine Renewables Floating Solar Proposal
- TerraVerde Evaluation Memo



#### **Term Sheet for a Shared Savings Agreement**

This Term Sheet Term Sheet sets forth some of the terms and conditions of a potential Shared Savings Agreement ("SSA") between White Pine Renewables ("WPR" or "Provider") and **Camrosa Water District** ("Purchaser") pursuant to which Provider, at its sole cost and expense, will install, own and operate a solar photovoltaic system for the purpose of providing solar energy services to Purchaser. This Term Sheet summarizes the major terms of a SSA. The parties understand and acknowledge that this term sheet is not a binding commitment and the terms set forth in this Term Sheet do not constitute all of the terms that will be included in any binding SSA.

The parties agree that (i) the provisions of <u>Part A</u> of this Term Sheet are not binding on either party, and (ii) the provisions in <u>Part B</u> ("Binding Provisions") are binding on the parties from and after the date hereof.

**PART A - NON-BINDING PROVISIONS** 

SI	nared Savings Agreement – Summary of Key Terms and Conditions
Overview	Pursuant to the terms and conditions of the SSA, Provider, at its sole cost and expense will design, engineer and construct a solar power and battery energy storage system at a Site owned or leased by Purchaser. Provider will own, operate, and maintain the System in order to deliver solar and battery energy savings services to Purchaser under a Shared Savings Agreement. Under this structure, the Purchaser pays no upfront costs and shares in the savings generated by the System, subject to the payment structure described below (as defined below).
System Description (the "System")	Floating Solar PV Power Generating System: Approx 1,640kW(dc) / 1,300 kW(ac)  Battery Energy Storage (BESS): 1,958 kW / 7,834 kWh
Site Description (the "Site")	The System shall be located on all or a portion of the following parcels as approximately depicted on <a href="Schedule 1">Schedule 1</a> . <b>APN:</b> 2340050160
	Address: 2200 University Dr, Camarillo, CA 93012
Provider	A special-purpose entity wholly-owned by WPR
Purchaser	Camrosa Water District ("Purchaser"), a special district and local government entity
Interconnection Utility	Southern California Edison (SCE)
Term	The Term shall commence on the date the SSA is executed ("Effective Date") and shall continue for 30 years after the date the System is placed into commercial operation (each year from the date of commercial operation a "Contract Year").



Provider's	During the term of the SSA, Provider will at its sole cost and expense:
Obligations	<ul> <li>a. Cause the System to be designed, engineered, constructed and commissioned, at Provider's expense, in accordance with the specifications in the SSA and all applicable laws;</li> <li>b. Operate and maintain and as necessary replace or improve the System, at Provider's expense</li> <li>c. Install and maintain a revenue grade kilowatt-hour (kWh) meter for the measurement of electrical energy provided by the System;</li> <li>d. Obtain and maintain all governmental permits and approvals to enable Provider to perform its obligations under the SSA;</li> </ul>
Purchaser's	During the term of the SSA, Purchaser will:
Obligations	a. Make payments to Provider as set forth in the "Payments" section below;
	b. Execute the interconnection agreement required by the Utility;
	<ul> <li>c. Comply with applicable laws and assist Provider in obtaining permits, approvals, rebates or other financial incentives for the System at no cost to the Purchaser;</li> </ul>
	d. Provide Purchaser audited financial statements for the prior three years and on a go-forward basis as requested by Provider
	e. Maintain clean title to and ownership of the Site throughout the Term
Payments	Purchaser shall pay to Provider a monthly payment (the "Solar Services Payment") under a Shared Savings Agreement (SSA) structure for the electrical output and services generated by the System during each calendar month of the Term. Payments will be tied to the actual cost savings the System delivers to the Purchaser. Each month, WPR will determine the total dollar value of avoided utility charges, that is the amount the District's electricity bills were reduced as a result of energy generated and exported by the solar and battery energy system (BESS). This includes credits applied to all eligible SCE meters through the RES-BCT program.
	The District's payment to WPR is calculated as a percentage of those monthly savings, as follows:
	- 80% to WPR and 20% to Camrosa, until cumulative payments to WPR reach \$30,000,000.
	- 60% to WPR and 40% to Camrosa, thereafter, through the remainder of the 30-year term.
	WPR will provide a monthly invoice that includes:
	- The total value of avoided utility charges for that billing period
	- Camrosa's share of the savings (retained)
	- WPR's share of the savings (invoiced amount)
	Payments are due within 30 calendar days of receipt of the invoice.



Share Savings <sup>1</sup> Agreement	Under this SSA, White Pine will invest all capital required to develop, construct and operate the System. In exchange, the Purchaser agrees to:	
Structure	- Share in the economic value generated by the System under the 80/20 (initial) and 60/40 (post-cap) savings split described above;	
	- Guarantee a minimum annual load of 6,000,000 kWh across its meters for the duration of the SSA;	
	- Allow allocation of credits across all eligible SCE accounts as determined by the RES-BCT credit structure.	
Ownership of System, Environmental Attributes, Incentive Program Benefits, ITC, Market Products	Provider will own the System and all state-level incentive program payments and other benefits, federal investment tax credits, and any rights to sell products to the Utility or independent system operator, in each case generated by, or available to, the System. Provider shall own 100% of all environmental attributes and all capacity attributes generated by the System	
Conditions of the SSA Prior to	Provider may terminate the SSA if any of the following events or circumstances occur prior to the commercial operation date of the System:	
Commercial Operation Date	<ul> <li>There is any material adverse change in the regulatory environment or the tax or other incentives available for the System that could reasonably be expected to adversely affect the System;</li> </ul>	
	<ul> <li>There is any material adverse effect that prevents Provider from obtaining the necessary permits or approvals required to build the System;</li> </ul>	
	c. A condition exists that prevents Provider from obtaining financing on acceptable terms to facilitate the construction and operation of the system.	
Provider Events of Default	It shall be an event of default by Provider under the SSA (a "Provider Default") if Provider:	
	<ul> <li>Declares bankruptcy or is declared insolvent or financially unable to operate the System or any similar event or circumstance exists with respect to Provider</li> </ul>	
	b. Breaches any material term of the SSA and such breach is not cured within 30 days of receipt of notice from Purchaser of such breach (or, if a longer cure period is required, has not commenced and pursued such cure within 30 days).	

<sup>&</sup>lt;sup>1</sup> SSA assumes current tax credit and tariff regime as of 7/16/2025 and assumes an estimate for anticipated SCE interconnection upgrade costs of \$50,000. White Pine would pay these costs upfront, and they are factored into the SSA presented to Camrosa Water District. If actual interconnection upgrade costs are higher or lower than this estimate, the savings split will be adjusted to return both parties to the same economic position as the original 80% / 20% split. For every additional \$50,000 in interconnection cost upgrades above this figure, White Pine's share of savings will increase by 0.50% and Camrosa's share will decrease by the same amount with a cap of \$500,000. For every \$50,000 less than this figure, White Pine's share will decrease by 0.50% and Camrosa's share will increase by the same amount. Based on interconnection maps provided by SCE for solar siting, White Pine believes there is ample capacity on the distribution lines such that major and costly upgrades would not be necessary.



Purchaser Events of Default	It shall be an event of default by Purchaser under the SSA (a "Purchaser Default") if Purchaser:	
	<ul> <li>a. Declares bankruptcy or is declared insolvent or any similar event or circumstance exists with respect to Purchaser;</li> <li>b. Fails to pay Purchaser any undisputed amount due with 30 days of receipt of notice from Purchaser of such past due amount; or</li> <li>c. Breaches any material term of the SSA and such breach is not cured within 30 days of receipt of notice from Purchaser of such breach (or, if a longer cure period is required, has not commenced and pursued such cure within 30 days);</li> </ul>	
Payment and Performance Bond	The current price assume no payment and performance bond nor a	
Battery Fire Mitigation	Provider shall install Tesla Megapack battery systems, which undergo extensive safety testing and hold robust certifications. In 2024 alone, more than 31 GWh of Tesla systems were deployed with incidents occurring in less than 0.1% of installations. Final fire-safety requirements will be determined during the permitting process, as each County has its own standards.	
CEQA	The project is exempt from CEQA. All CEQA costs shall be borne by Provider.	
Pond Height and Depth	Provider will design the system to accommodate the Purchaser's documented maximum and minimum water levels. Anchor and mooring designs will be based on those thresholds. Purchaser shall maintain levels within those tolerances to ensure long-term system performance.	
Provider Remedies	If a Purchaser Default has occurred and is continuing, Provider may terminate the SSA and Purchaser shall pay the applicable early termination fee, which shall be defined in the SSA. Provider may also exercise any other remedies available at law or equity or expressly provided by the SSA.	
Purchaser Remedies	If a Provider Default has occurred and is continuing, Purchaser may terminate the SSA and Purchaser may also exercise any other remedies available at law or equity or expressly provided by the SSA. The early termination fee will not be payable if Purchaser terminates due to a Provider Default.	
Savings Analysis	Following the first full calendar year of operation, Provider shall prepare and deliver an annual savings report detailing the total utility cost reductions achieved, the amount retained by Purchaser, and the SSA payments made to Provider.	
Key Assumptions	This Term Sheet is based on the following key assumptions:	
	- No site-specific flood or fire mitigation measures will be required by any Governmental Authority for construction or operation of the system.	
	- Excludes paved roads to meet any Governmental Authority fire safety requirements	



- Excludes water tank(s) and associated foundations to meet any Government Authority fire safety requirements.
- Surface Waiver or purchase of mineral rights to achieve ALTA Endorsement 35 is not required.
- The construction and operation of the System will not be subject to the California Environmental Quality Act (CEQA) and no conditional use permit or other discretionary approvals required by any Governmental Authority.
- The site for construction of the system is free and clear of any easements or other encumbrances that require a redesign of the system to maintain expected energy production.
- The portion of the Premises required for construction and operation will be delivered in a condition that is clean, clear and free of obstructions and will not require vegetation removal, grading, or other substantial site preparation by Provider.
- Purchaser will provide on-site water source for construction at no cost to Provider.
- Legal and unencumbered access to the project site from a public right of way will be provided with no additional cost.
- Purchaser will maintain water levels in the pond within the minimum and maximum design tolerances of the System throughout the Term.
- All import tariffs and federal incentives applicable to solar and energy storage systems as of July 16, 2025, will remain in effect through the commencement of construction, and no new or additional tariffs or reductions in incentives will apply.
- As it pertains to the investment tax credit and incentives (ITC). SSA pricing assumes the federal investment tax credit legislation in effect as of July 16<sup>th</sup>, 2025 and that construction will commence by July 4<sup>th</sup>, 2026, in accordance with current ITC guidelines to preserve eligibility.
- As it pertains to Foreign Entities of Concern (FEOC). SSA pricing assumes that construction will commence prior to December, 31, 2025 to comply with current federal FEOC laws.

# Termination Values

Termination values are provided below based on the termination year. These values account for a 25% ITC recapture fee that is paid to the IRS in the event termination happens in the first 5 years and covers to cost for Provider to remove



	Year	Termination Payment (\$)	
	1	\$13,990,384	
	2	\$13,329,518	
	3	\$12,699,870	
	4	\$12,099,964	
	5	\$11,528,396	
	6	\$8,321,169	
	7	\$8,044,840	
	8	\$7,777,688	
	9	\$7,519,407	
	10	\$7,269,703	
	11.	\$7,028,291	
	11 12 13 14	\$6,794,896	
	13	\$6,569,252	
	14	\$6,351,100	
	15	\$6,140,194	
	16	\$5,936,290	
	17	\$5,739,159	
	18	\$5,548,573	
	19	\$5,364,316	
	20	\$5,186,178	
	21 22	<b>\$5,013,956</b>	
	22	\$4,847,453	
	23	\$4,686,479	
	24	\$4,530,851	
	25	\$4,380,391	
	26	\$4,234,927	
	27	\$4,094,294	
	28	\$3,958,331	
	29	\$3,826,883	
	30	\$3,699,800	



#### **PART B - BINDING PROVISIONS**

The parties hereto agree that the provisions set forth below shall be binding upon the parties hereto as from the date of this Term Sheet.		
Reserved		
Publicity	Neither party shall use the other party's name (or that of any affiliate or related-party of such party) in any manner, context or format (including reference on or links to websites, press releases, etc.) without the prior approval of the other party.	
Expenses	Each party will be responsible for its own legal fees and other expenses incurred in relation to closing the transactions contemplated by this Term Sheet	
Governing Law	This Term Sheet shall be interpreted and construed in accordance with the laws of the State of California with any action filed in relation to the same filed in Ventura County Superior Court or, if federal court, the federal district court closest to Ventura County. The SSA will be governed by the state of California law without reference to any choice of law principles.	

[Signature page follows]

#### SSA Term Sheet for Camrosa Water District



IN WITNESS WHEREOF, this Term Sheet has been executed and delivered under seal on this \_\_\_\_\_ day of August 2025.

White Pine Development, LLC.	Camrosa Water District	
Ву:	By:	
Name: Evan Riley	Name: Norman Huff	
Title: Authorized Person & Managing Partner	Title: General Manager	



# Schedule 1



<sup>\*</sup>Location is approximate and may change based upon further site diligence



#### **Term Sheet for a Build Transfer Agreement**

This Term Sheet Term Sheet sets forth some of the terms and conditions of a potential Build Transfer Agreement ("BTA") between White Pine Renewables ("WPR" or "Provider") and **Camrosa Water District** ("Purchaser") pursuant to which Purchaser, at its sole cost and expense, will pay provider to install a solar photovoltaic and battery system for the purpose of providing solar energy services to Purchaser. This Term Sheet summarizes the major terms of a BTA. The parties understand and acknowledge that this term sheet is not a binding commitment and the terms set forth in this Term Sheet do not constitute all of the terms that will be included in any binding BTA.

The parties agree that (i) the provisions of <u>Part A</u> of this Term Sheet are not binding on either party, and (ii) the provisions in <u>Part B</u> ("Binding Provisions") are binding on the parties from and after the date hereof.

**PART A - NON-BINDING PROVISIONS** 

Sha	ared Savings Agreement – Summary of Key Terms and Conditions						
Overview	Pursuant to the terms and conditions of the BTA, Provider will design, engineer and construct a solar power and battery energy storage system at a Site owned or leased by Purchaser. Purchaser will own, operate, and maintain the System. Under this structure, the Purchaser pays forty percent of the cost upfront as a deposit to allow Provider to order batteries, solar modules, transformers, panel boards, file the interconnection application, complete project entitlement, and engineering and pays the balance on a completion milestone basis outlined below.						
	Floating Solar PV Power Generating System: Approx 1,640kW(dc) / 1,300 kW(ac)						
(the "System")	Battery Energy Storage (BESS): 1,958 kW / 7,834 kWh						
Site Description (the "Site")	The System shall be located on all or a portion of the following parcels as approximately depicted on <u>Schedule 1</u> .						
	APN: 2340050160						
	Address: 2200 University Dr, Camarillo, CA 93012						
Provider	White Pine Development, LLC						
Purchaser	Camrosa Water District ("Purchaser"), a special district and local government entity						
Interconnection Utility	Southern California Edison (SCE)						
Provider's	During the term of the BTA, Provider will:						
Obligations	<ul> <li>a. Cause the System to be designed, engineered, constructed and commissioned, at Purchaser's expense, in accordance with the specifications in the BTA and all applicable laws;</li> <li>b. Install and maintain a revenue grade kilowatt-hour (kWh) meter for the</li> </ul>						



	measurement of electrical energy provided by the System;  c. Obtain and maintain all governmental permits and approvals to enable Provider to perform its obligations under the BTA;						
Purchaser's	During the term of the BTA, Purchaser will:						
Obligations	a. Make payments to P	Provider as set forth in the "	'Payments" section below				
	b. Execute the intercor	nnection agreement requir	ed by the Utility;				
		able laws and assist Provi or other financial incentives	<b>.</b>				
		udited financial statement I basis as requested by Pro	· · · · · · · · · · · · · · · · · · ·				
	e. Maintain clean title	to and ownership of the Si	te throughout the Term				
	to be made on a completion milestone basis outlined below.  Milestone Amount (\$) Percent						
	Signing of DTA	\$4.627.020.60	Contract Price (%) 40%				
	Signing of BTA	\$4,627,929.60					
	Receipt of Building Permits and		30%				
	Mobilization	\$3,470,947.20	15%				
	50% of Modules installed and BESS Installed.	\$1,735,473.60					
	Mechanical Completion and Building Final	\$578,491.20					
	Substantial Completion	\$578,491.20	5%				
		\$578,491.20	5%				
	Final Completion	φονογισμίσ					
	Final Completion	<b>40.0, 101.11</b>					



Ownership of System, Environmental Attributes, Incentive Program Benefits, ITC, Market Products	Purchaser will own the System and all state-level incentive program payments and other benefits, federal investment tax credits, and any rights to sell products to the Utility or independent system operator, in each case generated by, or available to, the System. Purchaser shall own 100% of all environmental attributes and all capacity attributes generated by the System						
Conditions of the BTA Prior to Commercial Operation Date	Provider may terminate the BTA if any of the following events or circumstances occur prior to the commercial operation date of the System:  a. There is any material adverse change in the regulatory environment or the tax or other incentives available for the System that could reasonably be expected to adversely affect the System;  b. There is any material adverse effect that prevents Provider from obtaining the necessary permits or approvals required to build the System;  c. A condition exists that prevents Provider from obtaining financing on acceptable terms to facilitate the construction and operation of the						
Provider Events of Default	system.  It shall be an event of default by Provider under the BTA (a "Provider Default") if Provider:  a. Declares bankruptcy or is declared insolvent or financially unable to operate the System or any similar event or circumstance exists with respect to Provider  b. Breaches any material term of the BTA and such breach is not cured within 30 days of receipt of notice from Purchaser of such breach (or, if a longer cure period is required, has not commenced and pursued such cure within 30 days).						
Purchaser Events of Default	It shall be an event of default by Purchaser under the BTA (a "Purchaser Default") if Purchaser:  a. Declares bankruptcy or is declared insolvent or any similar event or circumstance exists with respect to Purchaser;  b. Fails to pay Purchaser any undisputed amount due with 30 days of receipt of notice from Purchaser of such past due amount; or  c. Breaches any material term of the BTA and such breach is not cured within 30 days of receipt of notice from Purchaser of such breach (or, if a longer cure period is required, has not commenced and pursued such cure within 30 days);						
Provider Remedies  Purchaser Remedies	If a Purchaser Default has occurred and is continuing, Provider may terminate the BTA and Purchaser shall pay the applicable early termination fee, which shall be defined in the BTA. Provider may also exercise any other remedies available at law or equity or expressly provided by the BTA.  If a Provider Default has occurred and is continuing, Purchaser may terminate the BTA and Purchaser may also exercise any other remedies available at law or equity or expressly provided by the BTA. The early termination fee will not be payable if Purchaser terminates due to a Provider Default.						



Savings Analysis	Following the first full calendar year of operation, Provider shall prepare and deliver an annual savings report detailing the total utility cost reductions achieved, the amount retained by Purchaser, and the BTA payments made to Provider.
Key Assumptions	This Term Sheet is based on the following key assumptions:
	- \$50,000 SCE upgrade costs.
	- No site-specific flood or fire mitigation measures will be required by any Governmental Authority for construction or operation of the system.
	- Excludes paved roads to meet any Governmental Authority fire safety requirements
	- Excludes water tank(s) and associated foundations to meet any Government Authority fire safety requirements.
	- Surface Waiver or purchase of mineral rights to achieve ALTA Endorsement 35 is not required.
	- The construction and operation of the System will not be subject to the California Environmental Quality Act (CEQA) and no conditional use permit or other discretionary approvals required by any Governmental Authority.
	The site for construction of the system is free and clear of any easements or other encumbrances that require a redesign of the system to maintain expected energy production.
	- The portion of the Premises required for construction and operation will be delivered in a condition that is clean, clear and free of obstructions and will not require vegetation removal, grading, or other substantial site preparation by Provider.
	- Purchaser will provide on-site water source for construction at no cost to Provider.
	- Legal and unencumbered access to the project site from a public right of way will be provided with no additional cost.
	- Purchaser will maintain water levels in the pond within the minimum and maximum design tolerances of the System throughout the Term.
	- All import tariffs and federal incentives applicable to solar and energy storage systems as of July 16, 2025, will remain in effect through the commencement of construction, and no new or additional tariffs or reductions in incentives will apply.
	- As it pertains to Foreign Entities of Concern (FEOC). BTA pricing assumes that



construction will commence prior to December, 31, 2025 to comply with current federal FEOC laws.



#### **PART B - BINDING PROVISIONS**

The parties hereto	agree that the pro	ovisions set for	th below :	shall be bindi	ing upon the p	parties hereto
as from the date of	f this Term Sheet.					
_						

Confidentiality	The terms contained in this Term Sheet and any information exchanged between the parties hereto in connection with this Term Sheet is confidential information of the parties. The parties hereto shall not use or disclose such information for any other purpose other than in furtherance of the transaction outlined in this Term Sheet. Each party hereto agrees not to discuss the terms of this Term Sheet with any person other than its officers, directors, accountants or attorneys without the written consent of the other party.
Publicity	Neither party shall use the other party's name (or that of any affiliate or related-party of such party) in any manner, context or format (including reference on or links to websites, press releases, etc.) without the prior approval of the other party.
Expenses	Each party will be responsible for its own legal fees and other expenses incurred in relation to closing the transactions contemplated by this Term Sheet
Governing Law	This Term Sheet shall be interpreted and construed in accordance with the laws of the State of California with any action filed in relation to the same filed in Ventura County Superior Court or, if federal court, the federal district court closest to Ventura County. The BTA will be governed by the state of California law without reference to any choice of law principles.

[Signature page follows]



IN WITNESS WHEREOF, this Term Sheet has been executed and delivered under seal on this \_\_\_\_\_ day of August 2025.

White Pine Development, LLC.	Camrosa Water District			
Ву:	By:			
Name: Evan Riley	Name: Norman Huff			
Title: Authorized Person & Managing Partner	Title: General Manager			



## Schedule 1



<sup>\*</sup>Location is approximate and may change based upon further site diligence





White Pine Updated Floating Solar Proposal for

## **Camrosa Water District**

July 16<sup>th</sup>, 2025

White Pine Renewables 7621 N. Del Mar #102 Fresno, CA 93711

1808 Wedemeyer St #221 San Francisco, CA, 94129 www.WhitePineRenew.com



Confidential



July 16<sup>th</sup>, 2025 Norman Huff, General Manager 7385 Santa Rosa Rd Camarillo, CA 93012

Mr. Huff,

White Pine Renewables (WPR) is pleased to present a proposal with the following updates to Camrosa Water District:

- 1. Revised project sizing to updated new load projections.
- 2. Revised project contract structure from a Power Purchase Agreement to a Shared Savings Agreement, including shared upside for utility escalation.
- 3. Updated savings pro forma and analysis demonstrating the value of the updates above using the latest SCE rates (effective 6/1/25).

Please don't hesitate to reach out with any questions on the material below—we look forward to building a successful partnership between White Pine Renewables and Camrosa Water District.

Evan Riley
CEO & Managing Partner
White Pine Renewables
(248)-808-2015
Evan@whitepinerenew.com

Andrew Sundling
Director of Development
White Pine Renewables
(650) 826-9463
Andrew@whitepinerenew.com



	Floating Solar PV + BESS
	7-16-2025
Solar PV System Size <sub>dc</sub>	1,640 kWdc
Solar PV System Size <sub>ac</sub>	$1,300 \text{ kW}_{ac}$
Battery Storage Size (kW / kWh)	1,958 kW / 7,834 kWh
Solar PV Generation (kWh)	2,581,360 kWh
Offtake Program	SCE RES-BCT
Number of SCE Meters Credited <sup>1</sup>	35 + all new load
SSA Summary <sup>2</sup>	
Shared Savings % <sup>3</sup> to WPR Before Cumulative SSA Payments Reach \$30MM	80%
Shared Savings % to Customer Before	20%
Cumulative SSA Payments Reach \$30MM Shared Savings % to WPR After	
Cumulative SSA Payments Reach \$30MM	60%
Shared Savings % to Customer After Cumulative SSA Payments Reach \$30MM	40%
Term Length	30 Years
Savings Summary	
Yr 1 Value of Solar and Storage (\$)	\$956,110
Yr 1 Cost of Solar and Storage (\$)	\$764,888
Yr 1 Net Value to Customer (\$)	\$191,222
Term Net Value to Customer (\$) – 4% Utility Escalation Assumed	\$9,397,148
Term Net Value to Customer (\$) – 7% <sup>4</sup> Utility Escalation Assumed	\$22,142,869

<sup>&</sup>lt;sup>1</sup> See sample breakdown of credits on page 16.

<sup>&</sup>lt;sup>2</sup> All pricing assumes current tax credit and tariff regime as of 7/16/2025 and assumes no cost for mineral rights and a categorical exclusion for CEQA.

<sup>&</sup>lt;sup>3</sup> The SSA rate shown assumes an estimate for anticipated SCE interconnection upgrade costs of \$50,000. White Pine would pay these costs upfront, and they are factored into the SSA rate presented to Camrosa Water District. For each additional \$50k in interconnection cost upgrades in excess of this figure, the respective SSA rate would be adjusted upwards by 0.50% (and vice-versa). Based on interconnection maps provided by SCE for solar siting, White Pine believes there is ample capacity on the distribution lines such that major and costly upgrades would not be necessary. The SSA rate assumes that White Pine retains all renewable attributes.

<sup>&</sup>lt;sup>4</sup> 50% of the historical escalation for SCE's RES-BCT rate (see more on page 6).



#### **Shared Savings Agreement, Upside Savings Share**

Under the proposed arrangement,

- White Pine will split savings produced by the project on an 80%/20% basis with Camrosa WD up until cumulative SSA payments have reached \$30,000,000.
- After cumulative SSA payments have reached \$30,000,000, White Pine will split savings produced by the project on a 60%/40% basis until the end of the project term.
- In exchange for this upside arrangement, White Pine asks that Camrosa WD guarantee that there are at least 6,000,000 kWh load in any given year.



### **New Load Impact Calculation**

White Pine has sized the proposed solar PV and battery energy storage project to offset not only Camrosa WD's existing electricity charges from SCE, but also those associated with future load. White Pine found that at Camrosa WD's existing meters, every kWh of load on average has \$0.0674 of SCE cost that can be offset by a RES-BCT system (the portion of the bill that relates to the generation energy component). White Pine extrapolated this average cost to the future load figure of 14,215,954 kWh that Camrosa WD provided on 7/3/2025.

#### **Existing Camrosa WD Main Meter Summary**

SCE Rate	Number of Camrosa WD Meters	Total Annual Energy Consumption (kWh)	Total Existing Charges RES-BCT Project can Offset	Offsetable Average Charges/kWh
TOU-PA-3-D	5	6,525,714	\$418,308	\$0.0641
TOU-PA-2-D	12	1,809,228	\$131,838	\$0.0729
TOU-PA-2-E	6	457,192	\$38,963	\$0.0852
TOU-GS-2-D	1	114,016	\$7,796	\$0.0684
TOU-GS-1-E	11	74,091	\$8,277	\$0.1117
Total	35	8,980,241	\$605,182	\$0.0674

#### **New Load Projections**

Camrosa WD FY 29/30 Projected Total Load: 14,215,954 kWh

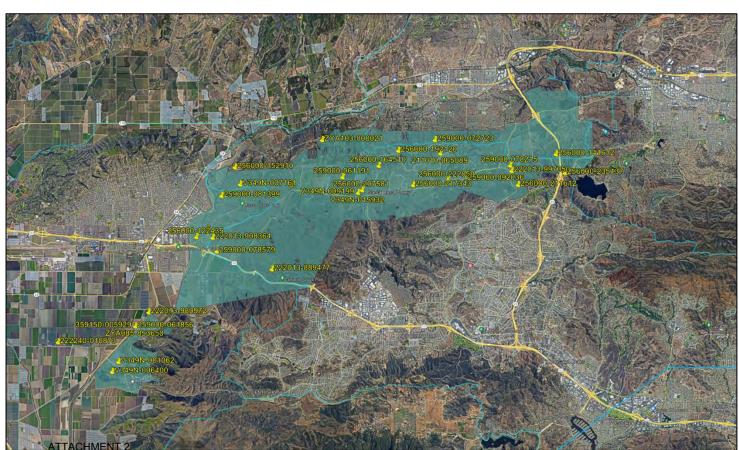
Camrosa WD FY 29/30 Projected New Load: 14,215,954 kWh - 8,980,241 kWh = 5,235,713 kWhTotal New Charges RES-BCT Project Can Offset: 5,235,713 kWh \* \$0.0674/kWh = \$352,837

Total Charges RES-BCT Project can Offset, Existing and New Load: \$958,019



## **Project Layout and Meters Covered**







#### SCE's Renewable Energy System Bill Credit Transfer Program (RES-BCT)

The Renewable Energy Bill Credit Transfer (RES-BCT) program offered by SCE allows a Local Government to install up to 5 MW $_{ac}$  (~7 MW $_{dc}$ ) of renewable generation per project site within its geographic boundary to offset any coincident usage at the generator site and convert excess electricity exported to the utility grid to credits that can be used to offset generation component charges at other meters within the same geographic boundary. **There is currently 43.4 MW\_{ac} capacity left in SCE's RES-BCT program.** 

To be eligible for RES-BCT, the customer must be a "Local Government", defined as a city, county, whether general law or chartered, city and county, special district, school district, political subdivision, or other local public agency, or a joint powers authority (JPA).

The Monthly Bill Credit for each Generating and Benefiting Account will be applied according to the following formula:

Monthly Bill Credit = Total Monthly Bill Credit X Allocation Percentage

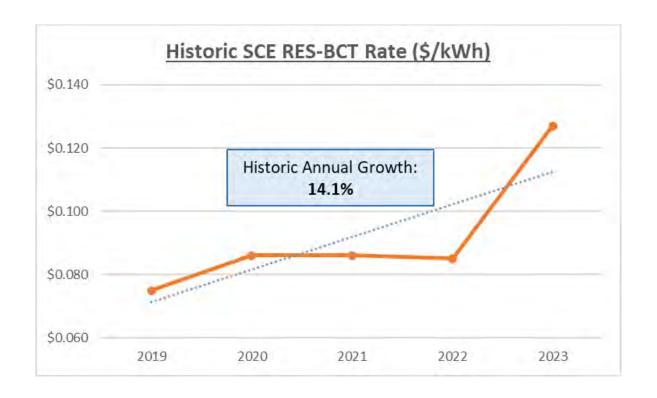
#### Where:

- Monthly Bill Credit is the allocated bill credit from the Total Monthly Bill Credit for a given Generating or Benefiting Account;
- Total Monthly Bill Credit is as defined in (a) above;
- <u>Allocation Percentage</u> is the Allocation Percentage for the corresponding Generating or Benefiting account, as defined in (b) above.

Monthly Bill: Each Generating and Benefiting Account's electricity usage charge shall be reduced by the Monthly Bill Credit applicable to that Account. If, during the monthly billing cycle, the generation component of the electricity charge exceeds the Bill Credit, the Benefiting Account shall be billed for the difference. If, during the monthly billing cycle, the Bill Credit applied pursuant to this Special Condition section exceeds the generation component of the electricity charge, the difference shall be applied within the Relevant Period and/or carried forward to the next billing cycle as a financial credit to the next billing cycle.



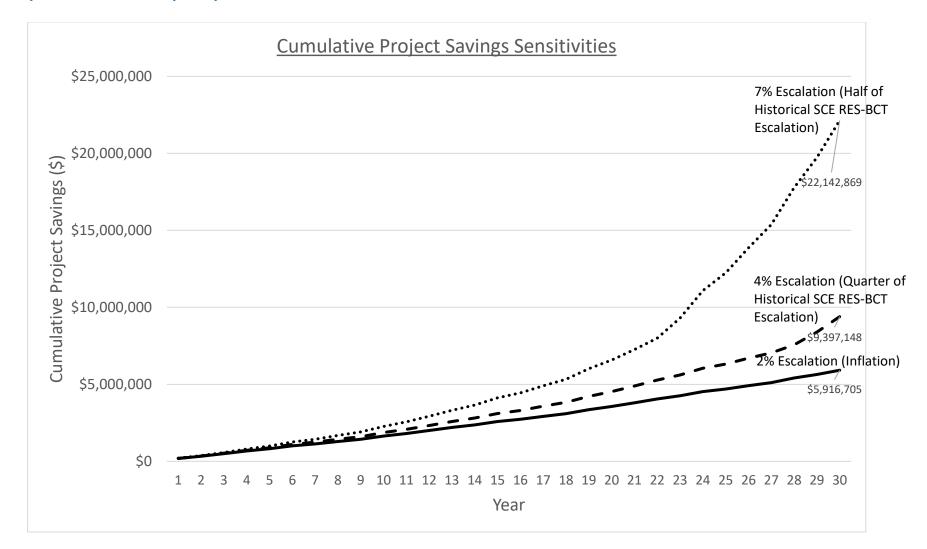
## Historical Energy Rates for SCE's RES-BCT Program<sup>5</sup>



հութագիլ Menite2Pine has assumed an annual escalation rate of 4.0% - 7.0% in our modeling, about ¼ - ½ the historical escalation.



### **Utility Escalation Sensitivity Analysis**

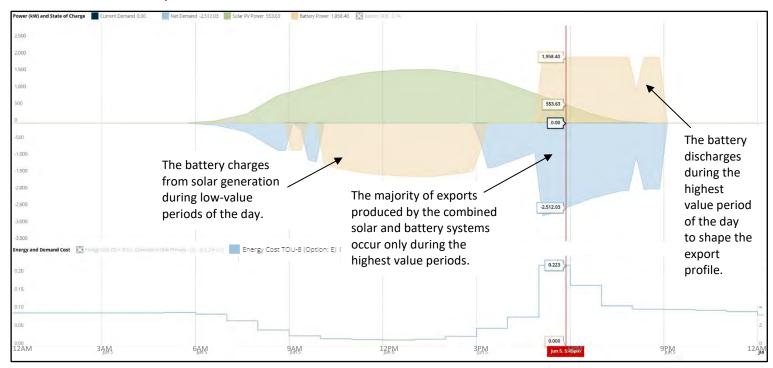




#### **Value Proposition for the Solar and Storage System**

White Pine Renewables proposes interconnecting the solar and energy storage systems behind a new primary service at the plant under SCE's RES-BCT program. As described on page 6, the RES-BCT program offered by SCE is a limited-capacity program specifically for public agencies that allows a solar and battery system to produce energy credits that are applied at any meter within the agency's service territory. In this case, the plant meter would be the primary benefactor of all credits produced by the solar and energy storage systems, with other meters included in the "RES-BCT arrangement" to absorb excess credits in high-value years. The value of the credits produced by the solar and energy storage systems is a function of the rate schedule selected for the new primary meter alone, and all meters receiving credits can remain and their existing rates.

White Pine has conducted extensive analysis and found the most optimal rate schedule for the new primary RES-BCT meter to be TOU-GS-1-RTP. This schedule allows the solar and energy storage systems to produce variable credits depending on both the hour of the day as well as the daily high temperature in SCE's service territory. As seen in the solar and storage operational profile below, the battery energy storage system moves the solar generation to the most expensive export period under this rate schedule, reaching as much as \$6.96/kWh for hot summer days.





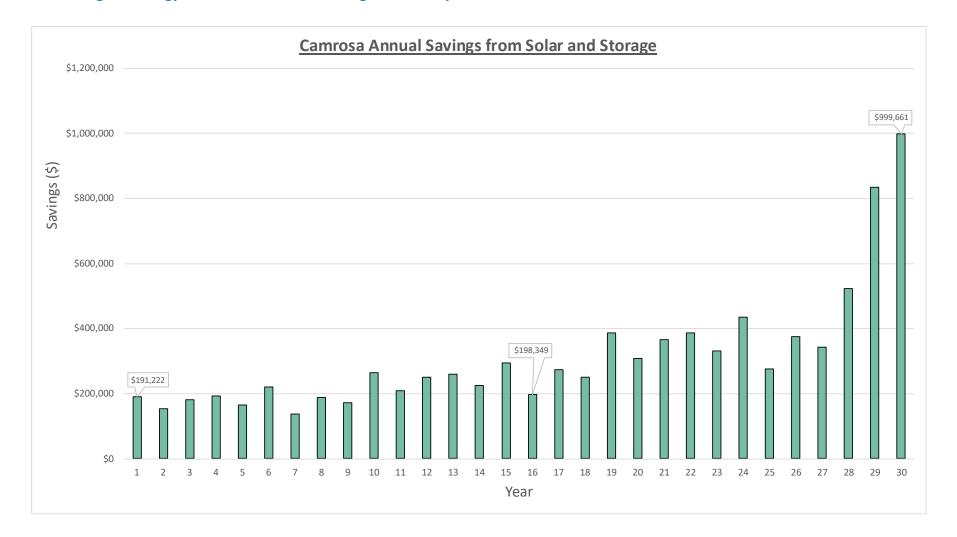
## Savings Pro Forma over Project Life<sup>7</sup> - 4% Utility Escalation Assumed

	Historical Weather Year Basis	PV Generation			PPA Payments &	Savings - Sol	ar PV + BESS			
Year	(Credits produced are affected by daily temperature distributions)	Annual PV Generation (kWh)	RES-BCT Credits Generated (\$)	Total Camrosa Generation Charges (\$)	Credits Absorbed (\$)	SSA %	SSA (\$)	Cumulative SSA Payments (\$)	Annual Savings (\$)	Cumulative Total Savings (\$)
1	2015	2,581,360	\$956,110	\$958,019	\$956,110	80%	\$764,888	\$764,888	\$191,222	\$191,222
2	2016	2,568,453	\$762,596	\$996,340	\$762,596	80%	\$610,077	\$1,374,965	\$152,519	\$343,741
3	2017	2,555,611	\$908,753	\$1,036,194	\$908,753	80%	\$727,003	\$2,101,968	\$181,751	\$525,492
4	2018	2,542,833	\$962,377	\$1,077,641	\$962,377	80%	\$769,901	\$2,871,869	\$192,475	\$717,967
5	2019	2,530,119	\$829,780	\$1,120,747	\$829,780	80%	\$663,824	\$3,535,693	\$165,956	\$883,923
6	2020	2,517,468	\$1,097,412	\$1,165,577	\$1,097,412	80%	\$877,930	\$4,413,623	\$219,482	\$1,103,406
7	2021	2,504,881	\$688,561	\$1,212,200	\$688,561	80%	\$550,849	\$4,964,472	\$137,712	\$1,241,118
8	2022	2,492,356	\$946,449	\$1,260,688	\$946,449	80%	\$757,159	\$5,721,631	\$189,290	\$1,430,408
9	2023	2,479,895	\$862,114	\$1,311,116	\$862,114	80%	\$689,691	\$6,411,322	\$172,423	\$1,602,831
10	2015	2,467,495	\$1,322,261	\$1,363,560	\$1,322,261	80%	\$1,057,809	\$7,469,131	\$264,452	\$1,867,283
11	2016	2,455,158	\$1,046,879	\$1,418,103	\$1,046,879	80%	\$837,503	\$8,306,634	\$209,376	\$2,076,659
12	2017	2,442,882	\$1,255,666	\$1,474,827	\$1,255,666	80%	\$1,004,533	\$9,311,167	\$251,133	\$2,327,792
13	2018	2,430,667	\$1,300,953	\$1,533,820	\$1,300,953	80%	\$1,040,762	\$10,351,929	\$260,191	\$2,587,982
14	2019	2,418,514	\$1,121,174	\$1,595,173	\$1,121,174	80%	\$896,939	\$11,248,869	\$224,235	\$2,812,217
15	2020	2,406,422	\$1,475,076	\$1,658,979	\$1,475,076	80%	\$1,180,060	\$12,428,929	\$295,015	\$3,107,232
16	2021	2,394,389	\$991,744	\$1,725,339	\$991,744	80%	\$793,396	\$13,222,325	\$198,349	\$3,305,581
17	2022	2,382,417	\$1,369,332	\$1,794,352	\$1,369,332	80%	\$1,095,465	\$14,317,790	\$273,866	\$3,579,447
18	2023	2,370,505	\$1,257,259	\$1,866,126	\$1,257,259	80%	\$1,005,807	\$15,323,597	\$251,452	\$3,830,899
19	2015	2,358,653	\$1,933,229	\$1,940,771	\$1,933,229	80%	\$1,546,583	\$16,870,180	\$386,646	\$4,217,545
20	2016	2,346,860	\$1,536,314	\$2,018,402	\$1,536,314	80%	\$1,229,051	\$18,099,231	\$307,263	\$4,524,808
21	2017	2,335,125	\$1,833,708	\$2,099,138	\$1,833,708	80%	\$1,466,966	\$19,566,197	\$366,742	\$4,891,549
22	2018	2,323,450	\$1,929,694	\$2,183,104	\$1,929,694	80%	\$1,543,755	\$21,109,952	\$385,939	\$5,277,488
23	2019	2,311,832	\$1,658,852	\$2,270,428	\$1,658,852	80%	\$1,327,081	\$22,437,034	\$331,770	\$5,609,258
24	2020	2,300,273	\$2,176,813	\$2,361,245	\$2,176,813	80%	\$1,741,450	\$24,178,484	\$435,363	\$6,044,621
25	2021	2,288,772	\$1,376,796	\$2,455,695	\$1,376,796	80%	\$1,101,437	\$25,279,920	\$275,359	\$6,319,980
26	2022	2,277,328	\$1,877,331	\$2,553,923	\$1,877,331	80%	\$1,501,865	\$26,781,785	\$375,466	\$6,695,446
27	2023	2,265,941	\$1,718,277	\$2,656,080	\$1,718,277	80%	\$1,374,621	\$28,156,406	\$343,655	\$7,039,102
28	2015	2,254,612	\$2,616,370	\$2,762,323	\$2,616,370	80%	\$2,093,096	\$30,249,502	\$523,274	\$7,562,376
29	2016	2,243,339	\$2,087,779	\$2,872,816	\$2,087,779	60%	\$1,252,668	\$31,502,170	\$835,112	\$8,397,487
30		2,232,122	\$2,499,152	\$2,987,728	\$2,499,152	60%	\$1,499,491	\$33,001,661	\$999,661	\$9,397,148

<sup>7</sup> Under schedule TOU-GS-1-RTP, RES-BCT credits generated vary as a function of yearly weather (how many warm days there are in a particular year). White Pine has modeled historical weather distributions to repeat in the same cycle in the future. While future weather patterns are impossible to predict, even in the lowest AMPHINE MERINA Dove, Camrosa WD doesn't pay more for the electricity generated than it is worth.

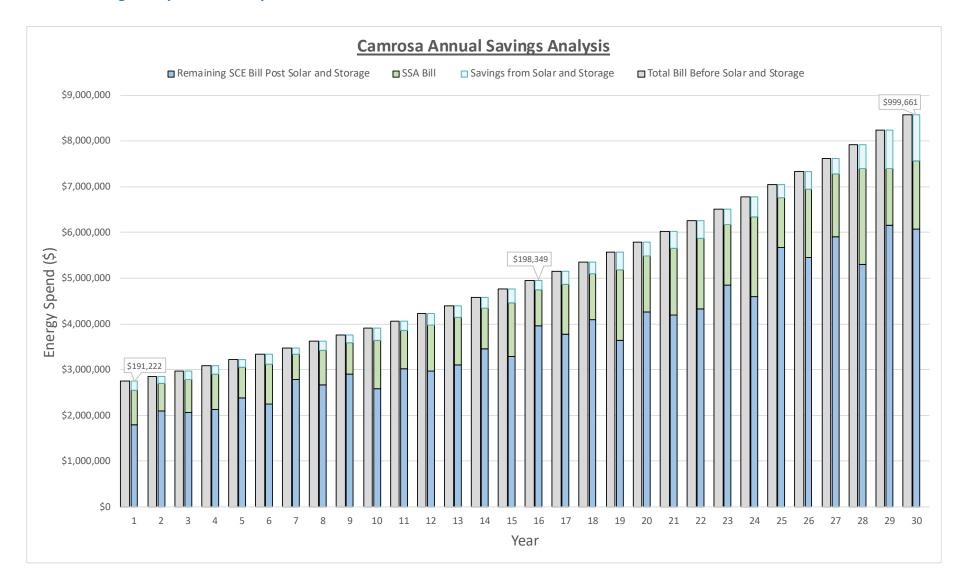


## Annual Savings on Energy Costs from Solar and Storage - 4% Utility Escalation Assumed





## **Annual Savings Analysis - 4% Utility Escalation Assumed**





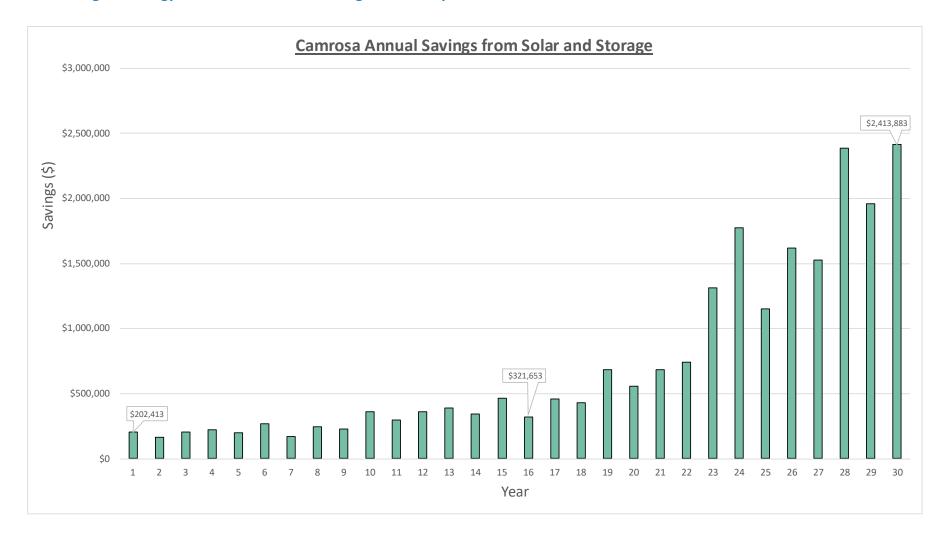
## Savings Pro Forma over Project Life<sup>8</sup> - 7% Utility Escalation Assumed

	Historical Weather Year Basis	PV Generation			PPA Payments &	Savings - Sol	ar PV + BESS			
Year	(Credits produced are affected by daily temperature distributions)	Annual PV Generation (kWh)	RES-BCT Credits Generated (\$)	Total Camrosa Generation Charges (\$)	Credits Absorbed (\$)	SSA %	SSA (\$)	Cumulative SSA Payments (\$)	Annual Savings (\$)	Cumulative Total Savings (\$)
1	2015	2,581,360	\$1,012,066	\$1,014,087	\$1,012,066	80%	\$809,653	\$809,653	\$202,413	\$202,413
2	2016	2,568,453	\$830,512	\$1,085,073	\$830,512	80%	\$664,410	\$1,474,062	\$166,102	\$368,516
3	2017	2,555,611	\$1,018,234	\$1,161,028	\$1,018,234	80%	\$814,588	\$2,288,650	\$203,647	\$572,162
4	2018	2,542,833	\$1,109,423	\$1,242,300	\$1,109,423	80%	\$887,539	\$3,176,189	\$221,885	\$794,047
5	2019	2,530,119	\$984,160	\$1,329,261	\$984,160	80%	\$787,328	\$3,963,517	\$196,832	\$990,879
6	2020	2,517,468	\$1,339,130	\$1,422,309	\$1,339,130	80%	\$1,071,304	\$5,034,821	\$267,826	\$1,258,705
7	2021	2,504,881	\$864,462	\$1,521,871	\$864,462	80%	\$691,569	\$5,726,390	\$172,892	\$1,431,598
8	2022	2,492,356	\$1,222,506	\$1,628,402	\$1,222,506	80%	\$978,005	\$6,704,395	\$244,501	\$1,676,099
9	2023	2,479,895	\$1,145,696	\$1,742,390	\$1,145,696	80%	\$916,557	\$7,620,952	\$229,139	\$1,905,238
10	2015	2,467,495	\$1,807,890	\$1,864,357	\$1,807,890	80%	\$1,446,312	\$9,067,264	\$361,578	\$2,266,816
11	2016	2,455,158	\$1,472,657	\$1,994,862	\$1,472,657	80%	\$1,178,126	\$10,245,390	\$294,531	\$2,561,347
12	2017	2,442,882	\$1,817,314	\$2,134,503	\$1,817,314	80%	\$1,453,851	\$11,699,241	\$363,463	\$2,924,810
13	2018	2,430,667	\$1,937,170	\$2,283,918	\$1,937,170	80%	\$1,549,736	\$13,248,977	\$387,434	\$3,312,244
14	2019	2,418,514	\$1,717,630	\$2,443,792	\$1,717,630	80%	\$1,374,104	\$14,623,081	\$343,526	\$3,655,770
15	2020	2,406,422	\$2,324,991	\$2,614,857	\$2,324,991	80%	\$1,859,993	\$16,483,073	\$464,998	\$4,120,768
16	2021	2,394,389	\$1,608,264	\$2,797,898	\$1,608,264	80%	\$1,286,611	\$17,769,684	\$321,653	\$4,442,421
17	2022	2,382,417	\$2,284,634	\$2,993,750	\$2,284,634	80%	\$1,827,707	\$19,597,391	\$456,927	\$4,899,348
18	2023	2,370,505	\$2,158,156	\$3,203,313	\$2,158,156	80%	\$1,726,525	\$21,323,916	\$431,631	\$5,330,979
19	2015	2,358,653	\$3,414,225	\$3,427,545	\$3,414,225	80%	\$2,731,380	\$24,055,296	\$682,845	\$6,013,824
20	2016	2,346,860	\$2,791,509	\$3,667,473	\$2,791,509	80%	\$2,233,208	\$26,288,504	\$558,302	\$6,572,126
21	2017	2,335,125	\$3,427,992	\$3,924,196	\$3,427,992	80%	\$2,742,394	\$29,030,897	\$685,598	\$7,257,724
22	2018	2,323,450	\$3,711,492	\$4,198,890	\$3,711,492	80%	\$2,969,193	\$32,000,090	\$742,298	\$8,000,023
23	2019	2,311,832	\$3,282,601	\$4,492,812	\$3,282,601	60%	\$1,969,560	\$33,969,651	\$1,313,040	\$9,313,063
24	2020	2,300,273	\$4,431,819	\$4,807,309	\$4,431,819	60%	\$2,659,091	\$36,628,742	\$1,772,728	\$11,085,790
25		2,288,772	\$2,883,905	\$5,143,820	\$2,883,905	60%	\$1,730,343	\$38,359,085	\$1,153,562	\$12,239,352
26		2,277,328	\$4,045,784	\$5,503,888	\$4,045,784	60%	\$2,427,470	\$40,786,555	\$1,618,313	\$13,857,666
27		2,265,941	\$3,809,828	\$5,889,160	\$3,809,828	60%	\$2,285,897	\$43,072,452	\$1,523,931	\$15,381,597
28		2,254,612	\$5,968,454	\$6,301,401	\$5,968,454	60%	\$3,581,073	\$46,653,524	\$2,387,382	\$17,768,979
29		2,243,339	\$4,900,019	\$6,742,499	\$4,900,019	60%	\$2,940,011	\$49,593,536	\$1,960,008	\$19,728,986
30		2,232,122	\$6,034,707	\$7,214,474	\$6,034,707	60%	\$3,620,824	\$53,214,360	\$2,413,883	\$22,142,869

<sup>8</sup> Under schedule TOU-GS-1-RTP, RES-BCT credits generated vary as a function of yearly weather (how many warm days there are in a particular year). White Pine has modeled historical weather distributions to repeat in the same cycle in the future. While future weather patterns are impossible to predict, even in the lowest warke means above, Camrosa WD doesn't pay more for the electricity generated than it is worth.

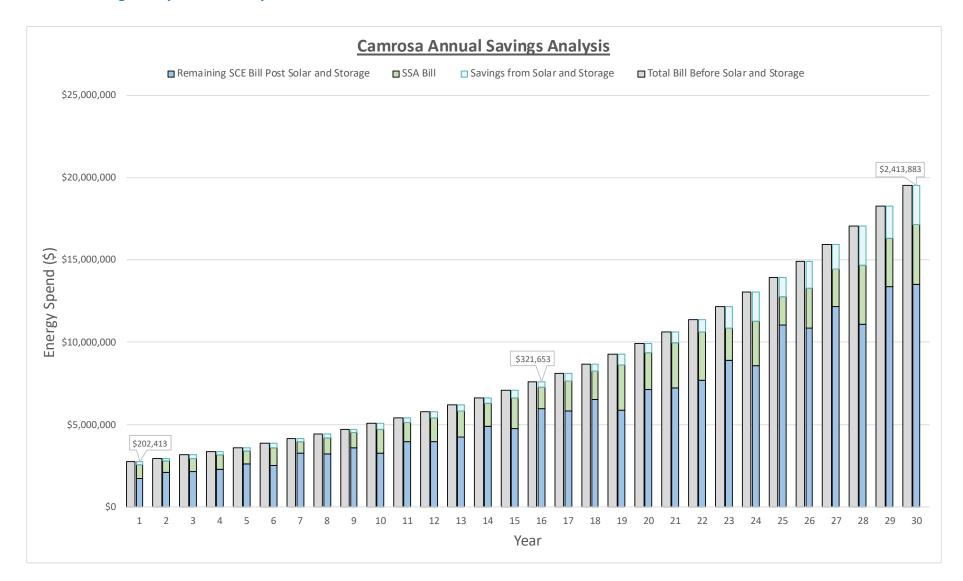


## Annual Savings on Energy Costs from Solar and Storage - 7% Utility Escalation Assumed





## **Annual Savings Analysis - 7% Utility Escalation Assumed**





## **Key Timeline Constraints:**

#### One Big Beautiful Bill Act ("OBBBA"):

- The project must be placed in service (i.e. SCE must energize the project and complete their work) by 12/31/27.
  - o SCE has taken between 2 weeks to 1 year to energize a project in the past.
- Current pricing assumes non-Foreign Entities of Concern ("FEOC") supply chain.
- Must commence construction by 12/31/2025 by:
  - Purchasing and taking delivery of 5% of project cost
- If we commence construction by the above cutoff, we can avoid FEOC compliance risk and be in a position to deliver the project by 12/31/27, maintaining federal incentives.
- Lead times for solar modules and batteries are three months. Therefore, to take delivery of the solar modules and batteries by 12/31/2025 and avoid FEOC compliance and place the project in service before 12/31/2027, we would need to sign a contract in the next 8 weeks.



#### **Predicted Project Schedule**

#### • Contracting and Interconnection Application

- Initial Proposal Delivered 2/7/2024
- Updated Proposal with Isigenere Floats Delivered 6/6/2024
- Updated Proposal with Future Load Considerations Delivered 11/1/2024
- Updated Proposal with Modified Future Load Considerations
   & Contract Structure Delivered 7/16/2025
- Verbal Award (anticipated) 8/12/2025
- IR Submittal Work Start 8/12/2025
- IR Submittal 9/1/2025
- Contract Signing 9/15/2025

#### • One Big Beautiful Bill Act (OBBBA) Compliance

- Order Solar Modules 9/15/2025
- Order Battery 9/15/2025
- Receive Solar Modules 12/15/2025
- Receive Battery 12/15/2025
- Achieve "OBBBA" compliance 12/15/2025

#### SCE Study Process

- IR Deemed Complete 12/15/2025
- Study Results Provided (Project is feasible) 5/15/2026
- Interconnection Agreement Signed 7/1/2026

#### Development

- Geotechnical Study 5/15/2026 7/15/2026
- Alta and Topo Survey 5/15/2026 7/15/2026
- CEQA Exemption 5/15/2026 7/15/2026

#### • Engineering, Procurement and Construction

- Solar Modules and Long-Lead Equipment Ordered 7/15/2026
- Detailed Design 7/15/2026 10/15/2026
- B&E Permits Applied 10/15/2026
- Mobilization and B&E Permits Received 12/15/2026

Mechanical Completion – 5/15/2027

Plant Energization and Ribbon Cutting — 7/15/2027



## **Credit Allocations to Meters in RES-BCT Arrangement**

Credit Allocation Summary						
Service Account ID	Approximate Credits (Yr 1)					
New Load	\$352,134					
8000487654	\$148,062					
8004562575	\$111,927					
8000012360	\$96,165					
8000180211	\$43,945					
8003144807	\$35,281					
8002807147	\$26,654					
8001365355	\$22,283					
8000288013	\$18,879					
8000822962	\$18,796					
8001027889	\$15,052					
8002302547	\$8,596					
8005162993	\$8,554					
8005052646	\$7,707					
8000188396	\$5,601					
8000319586	\$5,595					
8003217839	\$5,251					
8001028451	\$4,747					
8000057617	\$2,650					
8001690848	\$2,593					
8001029552	\$2,475					
8000419313	\$1,931					
8002280350	\$1,865					
8001684850	\$1,689					
8001625936	\$1,657					
8004359028	\$1,639					
8003109375	\$1,194					
8002769941	\$857					
8003978081	\$773					
8003017534	\$559					
8001026930	\$403					
8001077147	\$367					
8000700418	\$172					
8001221137	\$32					
8001684572	\$15					
8000820692 \$11						
Total	\$956,110					

DATE September 4, 2025

Final Evaluation of the Floating Solar Proposal **SUBJECT** 

by White Pine Renewables

TO Norman Huff, General Manager - Camrosa Water District

**FROM** 

Ali Chehrehsaz, CEO - TerraVerde Energy

Mr. Huff,

TerraVerde has completed the evaluation of the Floating Solar Proposal<sup>1</sup> (the "Proposal") by White Pine Renewables (the "Provider") to Camrosa Water District (the "District").

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•	
Financial Projection Tables – TerraVerde 30-Year Pro Formas	4
Scenario 1 – Declining generation rates	
Scenario 2 – Escalating generation rates	

<sup>&</sup>lt;sup>1</sup> https://tvrp.box.com/s/4hvimg57gvk47fwfzi90om2mlaybctes



terraverde.energy

**TerraVerde** 

ENERGY

## **Executive Summary**

The evaluation by TerraVerde confirms that the overall savings to the District, as shown in the Proposal, meet with expected projections.

#### **Key Findings**

In the Proposal, the Provider projected an estimated 30-year savings of ~\$9.4M to the District. TerraVerde assessed the Proposal under two scenarios:

- 1. **Scenario 1 declining generation rates:** Assuming the generation component of the utility rates for the 35 benefiting electric meters decrease at 2.3% annually, for a net decrease of 50% by year 30 of the Project.
- 2. **Scenario 2 escalating generation rates:** Assuming the generation component of the utility rates for the 35 benefiting electric meters escalate at 3% annually for the 30-year term.

For each scenario, TerraVerde also completed two weather profiles consisting of:

- a. **Favorable temperature case** assumes a higher average maximum daily temperature, resulting in more solar credit generation under the RTP rate at the generation electric meter.
- b. **Conservative temperature case** assumes a lower average maximum daily temperature, resulting in less solar credit generation under the RTP rate at the generation electric meter.

Under Scenario 1, the Proposal is projected to provide the District with an estimated 30-year savings of:

- a. ~\$2.4M, assuming a "conservative temperature case" over the 30-year term.
- b. ~\$4.1M, assuming a "favorable temperature case" over the 30-year term.

Under Scenario 2, the Proposal is projected to provide the District with an estimated 30-year savings of:

- a. ~\$5.2M, assuming a "conservative temperature case" over the 30-year term.
- b. ~\$8.9M, assuming a "favorable temperature case" over the 30-year term.



## Methodology & Approach

### Renewable Energy Self-Generation Bill Credit Transfer (RES-BCT) Program

The RES-BCT credits under the RES-BCT program are determined by the amount of energy exported to the grid by the generating meter (i.e., the meter where the solar and battery system is installed). The value of these exports depends on the time of day, season, and the generating meter's rate schedule. In this analysis, with the generation meter proposed to be on TOU-GS-1-RTP, the maximum daily temperature also impacts the value of the RES-BCT credits—higher temperatures increase generation rates, while lower temperatures reduce them.

#### **Data Collection and Evaluation Methodology**

As a part of this evaluation, TerraVerde collected and reviewed inputs, including:

- The electricity billing and usage data for 35 of the District's electricity meters with Southern California Edison (SCE)
- The proposed solar and battery design in the Proposal
- Hourly temperature profiles for the "favorable temperature case" (2015) and "conservative temperature case" (2021) years
- Applicable rate schedules for all meters in the proposed RES-BCT arrangement
- Projected load growth and the estimated impact of this load increase on RES-BCT credits

Using the above data points, TerraVerde conducted a pro forma analysis to estimate a reasonable range for projected savings. TerraVerde also reviewed qualitative elements of the Proposal, including the shared savings structure and project timeline.

## **Next Steps**

The following next steps are recommended for consideration, in anticipation of the presentation to the Board of Directors on August 26<sup>th</sup> and authorization by the Board to the District to proceed with the Proposal:

- 1. Legal and commercial review of the proposed agreement by the Provider
- 2. Assessment of impact to shared savings split given the open risk items impacting pricing and schedule of project including taxes, tariffs, incentives (IRA/ITC), interconnection costs by SCE, and minimum required load of 6,000,000 kWh
- 3. Establishing a procedure for an ongoing (monthly or quarterly) savings validation process over the life of the agreement



## Financial Projection Tables – TerraVerde 30-Year Pro Formas

## **Scenario 1 – Declining generation rates**

Assuming the generation component of the utility rates decreases at 2.3% annually, for a net decrease of 50% by year 30 of the Project.

Table 1a: Declining generation rates and conservative temperature case

Years	RES-BCT Credits Generated (\$)	Total Generation Charges (\$)	RES-BCT Credits Absorbed (\$)	Shared Savings %	Shared Savings Payment (\$)	Cumulative Shared Savings Payment (\$)	Annual Savings (\$)	Cumulative Annual Savings (\$)
1	\$545,882	\$931,594	\$545,882	80%	\$436,706	\$436,706	\$109,176	\$109,176
2	\$533,414	\$910,317	\$533,414	80%	\$426,731	\$863,437	\$106,683	\$215,859
3	\$521,231	\$889,526	\$521,231	80%	\$416,985	\$1,280,422	\$104,246	\$320,105
4	\$509,326	\$869,209	\$509,326	80%	\$407,461	\$1,687,883	\$101,865	\$421,971
5	\$497,693	\$849,357	\$497,693	80%	\$398,155	\$2,086,038	\$99,539	\$521,509
6	\$486,326	\$829,958	\$486,326	80%	\$389,061	\$2,475,099	\$97,265	\$618,775
7	\$475,219	\$811,002	\$475,219	80%	\$380,175	\$2,855,274	\$95,044	\$713,818
8	\$464,365	\$792,479	\$464,365	80%	\$371,492	\$3,226,766	\$92,873	\$806,691
9	\$453,759	\$774,379	\$453,759	80%	\$363,007	\$3,589,773	\$90,752	\$897,443
10	\$443,395	\$756,692	\$443,395	80%	\$354,716	\$3,944,489	\$88,679	\$986,122
11	\$433,268	\$739,409	\$433,268	80%	\$346,615	\$4,291,103	\$86,654	\$1,072,776
12	\$423,372	\$722,521	\$423,372	80%	\$338,698	\$4,629,801	\$84,674	\$1,157,450
13	\$413,703	\$706,019	\$413,703	80%	\$330,962	\$4,960,764	\$82,741	\$1,240,191
14	\$404,254	\$689,894	\$404,254	80%	\$323,403	\$5,284,167	\$80,851	\$1,321,042
15	\$395,021	\$674,137	\$395,021	80%	\$316,017	\$5,600,183	\$79,004	\$1,400,046
16	\$385,999	\$658,740	\$385,999	80%	\$308,799	\$5,908,982	\$77,200	\$1,477,246
17	\$377,183	\$643,694	\$377,183	80%	\$301,746	\$6,210,728	\$75,437	\$1,552,682
18	\$368,568	\$628,993	\$368,568	80%	\$294,854	\$6,505,583	\$73,714	\$1,626,396
19	\$360,150	\$614,627	\$360,150	80%	\$288,120	\$6,793,703	\$72,030	\$1,698,426
20	\$351,924	\$600,589	\$351,924	80%	\$281,539	\$7,075,242	\$70,385	\$1,768,810
21	\$343,886	\$586,871	\$343,886	80%	\$275,109	\$7,350,351	\$68,777	\$1,837,588
22	\$336,032	\$573,467	\$336,032	80%	\$268,826	\$7,619,177	\$67,206	\$1,904,794
23	\$328,357	\$560,370	\$328,357	80%	\$262,686	\$7,881,862	\$65,671	\$1,970,466
24	\$320,858	\$547,571	\$320,858	80%	\$256,686	\$8,138,548	\$64,172	\$2,034,637
25	\$313,529	\$535,065	\$313,529	80%	\$250,823	\$8,389,372	\$62,706	\$2,097,343
26	\$306,368	\$522,844	\$306,368	80%	\$245,095	\$8,634,466	\$61,274	\$2,158,617
27	\$299,371	\$510,902	\$299,371	80%	\$239,497	\$8,873,963	\$59,874	\$2,218,491
28	\$292,533	\$499,233	\$292,533	80%	\$234,027	\$9,107,990	\$58,507	\$2,276,997
29	\$285,852	\$487,831	\$285,852	80%	\$228,682	\$9,336,672	\$57,170	\$2,334,168
30	\$279,323	\$476,689	\$279,323	80%	\$223,459	\$9,560,130	\$55,865	\$2,390,033
Totals:	\$11,950,163	\$20,393,978	\$11,950,163	-	\$9,560,130	-	\$2,390,033	-



Scenario 1b: Declining generation rates and favorable temperature case

Years	RES-BCT Credits Generated (\$)	Total Generation Charges (\$)	RES-BCT Credits Absorbed (\$)	Shared Savings %	Shared Savings Payment (\$)	Cumulative Shared Savings Payment (\$)	Annual Savings (\$)	Cumulative Annual Savings (\$)
1	\$969,592	\$931,594	\$931,594	80%	\$745,276	\$745,276	\$186,319	\$186,319
2	\$947,446	\$910,317	\$910,317	80%	\$728,254	\$1,473,529	\$182,063	\$368,382
3	\$925,807	\$889,526	\$889,526	80%	\$711,621	\$2,185,150	\$177,905	\$546,287
4	\$904,662	\$869,209	\$869,209	80%	\$695,367	\$2,880,517	\$173,842	\$720,129
5	\$884,000	\$849,357	\$849,357	80%	\$679,485	\$3,560,002	\$169,871	\$890,001
6	\$863,809	\$829,958	\$829,958	80%	\$663,966	\$4,223,968	\$165,992	\$1,055,992
7	\$844,080	\$811,002	\$811,002	80%	\$648,801	\$4,872,770	\$162,200	\$1,218,192
8	\$824,802	\$792,479	\$792,479	80%	\$633,983	\$5,506,752	\$158,496	\$1,376,688
9	\$805,963	\$774,379	\$774,379	80%	\$619,503	\$6,126,255	\$154,876	\$1,531,564
10	\$787,555	\$756,692	\$756,692	80%	\$605,354	\$6,731,609	\$151,338	\$1,682,902
11	\$769,568	\$739,409	\$739,409	80%	\$591,527	\$7,323,136	\$147,882	\$1,830,784
12	\$751,991	\$722,521	\$722,521	80%	\$578,017	\$7,901,154	\$144,504	\$1,975,288
13	\$734,816	\$706,019	\$706,019	80%	\$564,815	\$8,465,969	\$141,204	\$2,116,492
14	\$718,033	\$689,894	\$689,894	80%	\$551,915	\$9,017,884	\$137,979	\$2,254,471
15	\$701,633	\$674,137	\$674,137	80%	\$539,310	\$9,557,194	\$134,827	\$2,389,298
16	\$685,608	\$658,740	\$658,740	80%	\$526,992	\$10,084,186	\$131,748	\$2,521,046
17	\$669,949	\$643,694	\$643,694	80%	\$514,956	\$10,599,141	\$128,739	\$2,649,785
18	\$654,648	\$628,993	\$628,993	80%	\$503,194	\$11,102,335	\$125,799	\$2,775,584
19	\$639,696	\$614,627	\$614,627	80%	\$491,701	\$11,594,037	\$122,925	\$2,898,509
20	\$625,085	\$600,589	\$600,589	80%	\$480,471	\$12,074,508	\$120,118	\$3,018,627
21	\$610,808	\$586,871	\$586,871	80%	\$469,497	\$12,544,005	\$117,374	\$3,136,001
22	\$596,858	\$573,467	\$573,467	80%	\$458,774	\$13,002,779	\$114,693	\$3,250,695
23	\$583,226	\$560,370	\$560,370	80%	\$448,296	\$13,451,074	\$112,074	\$3,362,769
24	\$569,905	\$547,571	\$547,571	80%	\$438,057	\$13,889,131	\$109,514	\$3,472,283
25	\$556,888	\$535,065	\$535,065	80%	\$428,052	\$14,317,183	\$107,013	\$3,579,296
26	\$544,169	\$522,844	\$522,844	80%	\$418,275	\$14,735,458	\$104,569	\$3,683,864
27	\$531,741	\$510,902	\$510,902	80%	\$408,722	\$15,144,180	\$102,180	\$3,786,045
28	\$519,596	\$499,233	\$499,233	80%	\$399,387	\$15,543,567	\$99,847	\$3,885,892
29	\$507,728	\$487,831	\$487,831	80%	\$390,265	\$15,933,831	\$97,566	\$3,983,458
30	\$496,132	\$476,689	\$476,689	80%	\$381,351	\$16,315,183	\$95,338	\$4,078,796
Totals:	\$21,225,794	\$20,393,978	\$20,393,978	-	\$16,315,183	-	\$4,078,796	-



## **Scenario 2 – Escalating generation rates**

Assuming the generation component of the utility rates escalates at 3% annually for the 30-year term.

Scenario 2a: Escalating generation rates and conservative temperature case

Years	RES-BCT Credits Generated (\$)	Total Generation Charges (\$)	RES-BCT Credits Absorbed (\$)	Shared Savings %	Shared Savings Payment (\$)	Cumulative Shared Savings Payment (\$)	Annual Savings (\$)	Cumulative Annual Savings (\$)
1	\$545,882	\$931,594	\$545,882	80%	\$436,706	\$436,706	\$109,176	\$109,176
2	\$562,258	\$959,542	\$562,258	80%	\$449,807	\$886,512	\$112,452	\$221,628
3	\$579,126	\$988,328	\$579,126	80%	\$463,301	\$1,349,813	\$115,825	\$337,453
4	\$596,500	\$1,017,978	\$596,500	80%	\$477,200	\$1,827,013	\$119,300	\$456,753
5	\$614,395	\$1,048,518	\$614,395	80%	\$491,516	\$2,318,529	\$122,879	\$579,632
6	\$632,827	\$1,079,973	\$632,827	80%	\$506,261	\$2,824,791	\$126,565	\$706,198
7	\$651,812	\$1,112,372	\$651,812	80%	\$521,449	\$3,346,240	\$130,362	\$836,560
8	\$671,366	\$1,145,744	\$671,366	80%	\$537,093	\$3,883,333	\$134,273	\$970,833
9	\$691,507	\$1,180,116	\$691,507	80%	\$553,206	\$4,436,538	\$138,301	\$1,109,135
10	\$712,252	\$1,215,519	\$712,252	80%	\$569,802	\$5,006,340	\$142,450	\$1,251,585
11	\$733,620	\$1,251,985	\$733,620	80%	\$586,896	\$5,593,236	\$146,724	\$1,398,309
12	\$755,628	\$1,289,545	\$755,628	80%	\$604,503	\$6,197,738	\$151,126	\$1,549,435
13	\$778,297	\$1,328,231	\$778,297	80%	\$622,638	\$6,820,376	\$155,659	\$1,705,094
14	\$801,646	\$1,368,078	\$801,646	80%	\$641,317	\$7,461,693	\$160,329	\$1,865,423
15	\$825,695	\$1,409,120	\$825,695	80%	\$660,556	\$8,122,249	\$165,139	\$2,030,562
16	\$850,466	\$1,451,394	\$850,466	80%	\$680,373	\$8,802,622	\$170,093	\$2,200,656
17	\$875,980	\$1,494,936	\$875,980	80%	\$700,784	\$9,503,406	\$175,196	\$2,375,852
18	\$902,260	\$1,539,784	\$902,260	80%	\$721,808	\$10,225,214	\$180,452	\$2,556,304
19	\$929,327	\$1,585,977	\$929,327	80%	\$743,462	\$10,968,676	\$185,865	\$2,742,169
20	\$957,207	\$1,633,556	\$957,207	80%	\$765,766	\$11,734,442	\$191,441	\$2,933,610
21	\$985,924	\$1,682,563	\$985,924	80%	\$788,739	\$12,523,181	\$197,185	\$3,130,795
22	\$1,015,501	\$1,733,040	\$1,015,501	80%	\$812,401	\$13,335,582	\$203,100	\$3,333,895
23	\$1,045,966	\$1,785,031	\$1,045,966	80%	\$836,773	\$14,172,355	\$209,193	\$3,543,089
24	\$1,077,345	\$1,838,582	\$1,077,345	80%	\$861,876	\$15,034,231	\$215,469	\$3,758,558
25	\$1,109,666	\$1,893,740	\$1,109,666	80%	\$887,732	\$15,921,963	\$221,933	\$3,980,491
26	\$1,142,956	\$1,950,552	\$1,142,956	80%	\$914,364	\$16,836,328	\$228,591	\$4,209,082
27	\$1,177,244	\$2,009,068	\$1,177,244	80%	\$941,795	\$17,778,123	\$235,449	\$4,444,531
28	\$1,212,562	\$2,069,340	\$1,212,562	80%	\$970,049	\$18,748,173	\$242,512	\$4,687,043
29	\$1,248,938	\$2,131,421	\$1,248,938	80%	\$999,151	\$19,747,323	\$249,788	\$4,936,831
30	\$1,286,407	\$2,195,363	\$1,286,407	80%	\$1,029,125	\$20,776,449	\$257,281	\$5,194,112
Totals:	\$25,970,561	\$44,320,991	\$25,970,561	-	\$20,776,449	-	\$5,194,112	-



Scenario 2b: Escalating generation rates and favorable temperature case

Years	RES-BCT Credits Generated (\$)	Total Generation Charges (\$)	RES-BCT Credits Absorbed (\$)	Shared Savings %	Shared Savings Payment (\$)	Cumulative Shared Savings Payment (\$)	Annual Savings (\$)	Cumulative Annual Savings (\$)
1	\$969,592	\$931,594	\$931,594	80%	\$745,276	\$745,276	\$186,319	\$186,319
2	\$998,679	\$959,542	\$959,542	80%	\$767,634	\$1,512,909	\$191,908	\$378,227
3	\$1,028,640	\$988,328	\$988,328	80%	\$790,663	\$2,303,572	\$197,666	\$575,893
4	\$1,059,499	\$1,017,978	\$1,017,978	80%	\$814,383	\$3,117,955	\$203,596	\$779,489
5	\$1,091,284	\$1,048,518	\$1,048,518	80%	\$838,814	\$3,956,769	\$209,704	\$989,192
6	\$1,124,022	\$1,079,973	\$1,079,973	80%	\$863,979	\$4,820,748	\$215,995	\$1,205,187
7	\$1,157,743	\$1,112,372	\$1,112,372	80%	\$889,898	\$5,710,645	\$222,474	\$1,427,661
8	\$1,192,475	\$1,145,744	\$1,145,744	80%	\$916,595	\$6,627,240	\$229,149	\$1,656,810
9	\$1,228,250	\$1,180,116	\$1,180,116	80%	\$944,093	\$7,571,333	\$236,023	\$1,892,833
10	\$1,265,097	\$1,215,519	\$1,215,519	80%	\$972,416	\$8,543,749	\$243,104	\$2,135,937
11	\$1,303,050	\$1,251,985	\$1,251,985	80%	\$1,001,588	\$9,545,337	\$250,397	\$2,386,334
12	\$1,342,142	\$1,289,545	\$1,289,545	80%	\$1,031,636	\$10,576,972	\$257,909	\$2,644,243
13	\$1,382,406	\$1,328,231	\$1,328,231	80%	\$1,062,585	\$11,639,557	\$265,646	\$2,909,889
14	\$1,423,878	\$1,368,078	\$1,368,078	80%	\$1,094,462	\$12,734,019	\$273,616	\$3,183,505
15	\$1,466,594	\$1,409,120	\$1,409,120	80%	\$1,127,296	\$13,861,315	\$281,824	\$3,465,329
16	\$1,510,592	\$1,451,394	\$1,451,394	80%	\$1,161,115	\$15,022,430	\$290,279	\$3,755,608
17	\$1,555,910	\$1,494,936	\$1,494,936	80%	\$1,195,948	\$16,218,379	\$298,987	\$4,054,595
18	\$1,602,587	\$1,539,784	\$1,539,784	80%	\$1,231,827	\$17,450,205	\$307,957	\$4,362,551
19	\$1,650,665	\$1,585,977	\$1,585,977	80%	\$1,268,782	\$18,718,987	\$317,195	\$4,679,747
20	\$1,700,185	\$1,633,556	\$1,633,556	80%	\$1,306,845	\$20,025,832	\$326,711	\$5,006,458
21	\$1,751,190	\$1,682,563	\$1,682,563	80%	\$1,346,050	\$21,371,883	\$336,513	\$5,342,971
22	\$1,803,726	\$1,733,040	\$1,733,040	80%	\$1,386,432	\$22,758,315	\$346,608	\$5,689,579
23	\$1,857,838	\$1,785,031	\$1,785,031	80%	\$1,428,025	\$24,186,340	\$357,006	\$6,046,585
24	\$1,913,573	\$1,838,582	\$1,838,582	80%	\$1,470,866	\$25,657,205	\$367,716	\$6,414,301
25	\$1,970,980	\$1,893,740	\$1,893,740	80%	\$1,514,992	\$27,172,197	\$378,748	\$6,793,049
26	\$2,030,110	\$1,950,552	\$1,950,552	80%	\$1,560,441	\$28,732,638	\$390,110	\$7,183,160
27	\$2,091,013	\$2,009,068	\$2,009,068	80%	\$1,607,255	\$30,339,893	\$401,814	\$7,584,973
28	\$2,153,743	\$2,069,340	\$2,069,340	60%	\$1,241,604	\$31,581,497	\$413,868	\$7,998,841
29	\$2,218,356	\$2,131,421	\$2,131,421	60%	\$1,278,852	\$32,860,350	\$426,284	\$8,425,125
30	\$2,284,906	\$2,195,363	\$2,195,363	60%	\$1,317,218	\$34,177,568	\$439,073	\$8,864,198
Totals:	\$46,128,725	\$44,320,991	\$44,320,991	-	\$34,177,568	-	\$8,864,198	-





## **Board Memorandum**

Board of Directors
Andrew F. Nelson
Division 1
Jeffrey C. Brown
Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4
Terry L. Foreman
Division 5

General Manager Norman Huff

September 9, 2025

To: General Manager

From: Tamara Sexton, Deputy General Manager/Finance

Subject: Transfer of Unclaimed Funds to General Fund

**Objective:** Transfer unclaimed funds to the General Fund.

**Action Required:** Adopt a Resolution of the Board authorizing the transfer of unclaimed funds, in the amount of \$702.48, to the District's General Fund.

**Discussion:** Unclaimed money consists of funds greater than fifteen (\$15) dollars, which are not the property of the District, but remain in the District's unclaimed funds account for three (3) or more years, or individual items of less than fifteen (\$15) dollars, which remain unclaimed for a period of one (1) year. The unclaimed funds currently held include overpayments by District customers with no viable means of distributing the funds.

California Government Code Sections 50050 through 50056 provide for the disposition of unclaimed funds that are held with the District and remain unclaimed after a notice has been published once a week for two consecutive weeks in a newspaper of general circulation. Prior to publication, the District makes every effort to contact the payees of unclaimed funds.

The District provided a notice of unclaimed funds in satisfaction of the requirement of Government Code Sections 50050 and 50051. The items published totaled \$724.80 and require Board approval to transfer to the District's general fund. Check numbers 57961 in the amount of \$61.26 has been re-issued after receiving the appropriate claim form. Other items of less than fifteen (\$15) dollars totaling \$38.94 are also held in the unclaimed funds account and may, per Government Code Section 50055, be transferred to the general fund without public notification.

California Government Code Section 50053 states that when any such money becomes the property of the District and is in an unclaimed funds account, the legislative body may transfer money by resolution to the general fund.

#### Attachments:

- A Resolution of the Board of Directors of Camrosa Water District Authorizing the Transfer of Unclaimed Funds to the District's General Fund
- Public Notice Publication



**Resolution No: 25-16** 

Board of Directors Andrew F. Nelson Division 1 Jeffrey C. Brown

Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4

Terry L. Foreman Division 5 General Manager

Norman Huff

A Resolution of the Board of Directors of Camrosa Water District

# Authorizing the Transfer of Unclaimed Funds to the District's General Fund

Whereas, Unclaimed funds in the amount of \$702.48 are on deposit with the District; and,

Whereas, California Government Code Sections 50050 and 50051 provide that money greater than fifteen dollars that is not the property of the District and remains unclaimed for three years becomes the property of the District after notice has been published once a week for two consecutive weeks in a newspaper of general circulation and if no person has claimed the money or filed and served a verified complaint; and,

Whereas, The District caused notice to be published in the Ventura County Star in satisfaction of the requirements of Government Code Section 50051; and,

Whereas, no person has claimed the unclaimed funds in the amount of \$702.48 or filed and served a verified complaint; and,

Whereas, Unclaimed funds in the amount of \$702.48 are now the property of the District and are currently deposited in a special fund; and,

Whereas, California Government Code Section 50053 provides that when such money becomes the property of the District and is in an unclaimed funds account, the legislative body may transfer the unclaimed funds to the general fund;

**Now, Therefore, Be It Resolved** by the Camrosa Water District Board of Directors that pursuant to the provisions of California Government Code Section 50053, the unclaimed \$702.48, which has become the property of the District, shall be transferred to the District's general fund.

**Camrosa Water District** 

Eugene F. West, President

Board of Directors

MOTTEST)

Norman Huff, Secretary

Board of Directors

**Adopted, Signed, and Approved** this 9<sup>th</sup> day of September 2025.

**Camrosa Water District** 

# CAMROSA WATER DISTRICT PUBLIC NOTICE

The following list of disbursements are unclaimed by the listed payees and held by the Camrosa Water District. If you have a claim against these funds, please contact Camrosa Water District, 7385 Santa Rosa Road, CA 93012, phone (805) 402-2696. Proper proof of claim and current identification must be provided before funds are released. Funds not claimed by <u>September 9, 2025</u>, become the property of the Camrosa Water District. This notice and its contents are in accordance with California Government Code Section 50050.

Check Date	Check Number	<u>Amount</u>	<u>Payee</u>
08/18/2021	57020	\$85.35	Benjamin Blaker
09/15/2021	57155	\$24.99	Jacob Wolfe
10/06/2021	57222	\$24.33	Ramon Visaiz
11/10/2021	57311	\$90.97	Drew Smith
12/11/2021	57382	\$79.49	Jain Jeffrey Chen
02/02/2022	57063	\$189.45	Candace Barton
04/13/2022	57886	\$28.88	Melvin Nunnery
05/04/2022	57943	\$15.10	Maxhossein Malayeri
05/04/2022	57961	\$61.26	Syed H Abbas
06/15/2022	58059	\$54.51	Alexander Ekimov
06/15/2022	58109	\$70.47	Sharon Spielman



## **Board Memorandum**

Board of Directors
Andrew F. Nelson
Division 1
Jeffrey C. Brown
Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4
Terry L. Foreman
Division 5

General Manager Norman Huff

September 9, 2025

**To:** Board of Directors

From: Norman Huff, General Manager

Subject: ACWA 2026-2027 Elections

**Objective:** Vote in the ACWA Board Officers' Election for President & Vice President and Region Boards for 2026-2027.

**Action Required:** Authorize the General Manager to cast the District's vote in the ACWA Board Officers' Election for President & Vice President and Region Boards for 2026-'27 for Board-selected candidates.

**Discussion:** The Association of California Water Agencies (ACWA) is the largest statewide coalition of public water agencies in the country, representing over 460 member agencies that collectively deliver about 90 percent of the water in California. ACWA plays a critical role in shaping state and federal water policy, advocating for reliable and affordable water supplies, and supporting the operational and governance needs of its members.

Every two years, ACWA holds elections for its statewide leadership, including:

- **President and Vice President of ACWA** elected at-large by the membership to serve as the primary officers and spokespeople of the association.
- **Region Boards (10 total regions statewide)** which ensure regional representation, develop programs of local interest, and recommend policy positions to the State Board.

Camrosa Water District, as an active ACWA member, is eligible to participate in these elections both by casting votes and, if desired, nominating and supporting candidates for leadership positions. This election cycle is for the **2026–2027 term**. Additional information, including Region 8 candidate information, is available at https://www.acwa.com/elections.

#### Attachment:

Official Ballot

#### Board Officers' Election for President & Vice President and Region Boards for 2026-'27

Please vote for only one candidate for each seat.

Write-in candidates must be an elected or appointed director of an ACWA member agency and must submit a nominating/support resolution from their member agency's board no later than September 19.

Deadline to submit ballots is 5 p.m. on September 19.

#### **ACWA President**





As the current Vice-President of the Association of California Water Agencies (ACWA), I am most proud of the thought, energy and collaboration that went into developing the 2025-'29 Strategic Plan. I want to be the next ACWA President to continue the momentum we have built focusing on four primary goals of Advocacy, Connections, Education and Organizational Effectiveness. This Strategic Plan is about finding new ways to benefit the members of ACWA as we navigate the shifts in water

policy at the state and federal level. My commitment is to unify our collective efforts and better assert ACWA's leadership in shaping California's water policy.

I have 42 years of experience with California water as a Civil Engineer, General Manager, Executive Director of three water coalitions involving over 50 water agencies, and I currently serve as CCWD Board President. I have led or supported over \$10 Billion in California water infrastructure serving over 5 million citizens and many industries today.

I have supported ACWA for over 20 years including serving as Vice President and on the Board of Directors, the Executive Committee, the Region 5 Board, the Federal Affairs Committee, the ACWA JPIA Executive Committee of the Board, the ACWA Foundation Steering Committee and Chair of the Local Government Committee.

I would be honored to represent our members as the next President of ACWA.

Learn more at: ccwater.com/AvilaForACWAPresident

#### **ACWA Vice President**





I am pleased to offer my Statement of Qualifications as a Candidate for ACWA Vice President. I'm passionate about delivering prudent fiscal and environmental stewardship and advocating for sound policy. My philosophy: Protect our water, today and tomorrow, with a diversified portfolio of both immediate and long-range strategies and solutions.

I was elected to the Rancho California Water District (RCWD)'s Board of Directors in 2017 and re-elected in 2022, serving two terms as Board

President. I joined ACWA in 2017 and became a Region 9 Director in 2019, serving as Vice Chair for the 2024-25 term. I represent the Region on ACWA's Board of Directors, and in 2024 was honored to be elected by the Board to the Executive Committee.

Other committees and task forces include:

- Water Policy Task Force Vice Chair
- Membership and Communications Committees
- Region 9 Membership Engagement Work Group Chair
- Strategic Planning Task Force (past)
- Election Committee (past)

Committed to building alliances and cultivating partnerships, I also am a past Director of ACWA/JPIA and serve on other industry Boards including Urban Water Institute (UWI) and Southern California Water Coalition (SCWC) - Legislative Task Force co-Chair.

I earned my BS (magna cum laude) in Business Management from Pepperdine University. My professional career in procurement, contracts, and strategic management has spanned federally regulated industries including water and electric utilities. A native Californian and vineyard owner, I have given back to my community as an appointed Director on a Resource Conservation District Board and through charities, associations, and local advocacy groups such as the Southwest California Legislative Council.

It has been my honor to serve alongside my dedicated colleagues on the ACWA Board. I look forward to continuing to build upon ACWA's work to promote and advance the priorities, initiatives, and interests of our members.

Please visit RanchoWater.com/ACWAVP. Thank you for your support.

#### Region 8 Election Ballot for 2026-'27 Term

Submitted board candidate bios and headshots, as well as Region 8 Rules and Regulations are available on <a href="https://www.acwa.com/elections">https://www.acwa.com/elections</a>.

You may either vote for the slate recommended by the Region Nominating Committee or vote for individual region board members (please note rules & regulations for specific qualifications).

#### **Region 8 Nominating Committee Recommended Slate**

#### Chair:

• Anthony R. Fellow, Board Member, Upper San Gabriel Valley Municipal Water District

#### Vice Chair:

Scott Quady, Director, Calleguas Municipal Water District

#### **Board Members:**

- William Cooper, Vice President, Santa Clarita Valley Water Agency
- Robert W. Lewis, Board of Director, Rowland Water District
- Jacquelyn McMillan, Board Member, Metropolitan Water District of Southern California
- Chisom Obegolu, Assistant General Manager Water Services, City of Glendale Water & Power
- Richard Wilson, Assistant General Manager Water, Burbank Water & Power

#### **Nominating Committee's Recommended Slate**

You r	nay select <b>one</b> of the following.
	I concur with the Region's Nominating Committee's recommended slate above.
	I do not concur with the Region's Nominating Committee's recommended slate. I will vote for individual candidates below as indicated.
Cano	didates for Chair:
You r	may select <b>one</b> of the following.
	Anthony R. Fellow, Board Member, Upper San Gabriel Valley Municipal Water District
Cano	didates for Vice Chair:
You r	may select <b>one</b> of the following.
	Scott Quady, Director, Calleguas Municipal Water District

### **Candidates for Board Members:**

You r	nay select <b>up to 5</b> of the following.
	William Cooper, Vice President, Santa Clarita Valley Water Agency
	Robert W. Lewis, Board of Director, Rowland Water District
	Jacquelyn McMillan, Board Member, Metropolitan Water District of Southern California
	Chisom Obegolu, Assistant General Manager – Water Services, City of Glendale Water & Power
	Scott Quady, Director, Calleguas Municipal Water District
	Richard Wilson, Assistant General Manager – Water, Burbank Water & Power



## **Board Memorandum**

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General Manager Norman Huff

September 9, 2025

**To:** Board of Directors

From: Michael Phelps – Water Quality and Environmental Compliance Manager

**Subject: Granular Activated Carbon Change Out** 

**Objective:** Change out of the Granular Activated Carbon in the three lead vessels of each treatment train.

**Action Required:** It is recommended that the Board of Directors authorize the General Manager to enter into an agreement and issue a purchase order to AqueoUS Vets, in the amount of \$219,167.00, to change out the granular activated carbon (GAC) in our plant's three lead GAC vessels as the carbon is spent and must be replaced.

**Discussion:** In October of 2023, Camrosa Water District began operations at our newly constructed Granular Activated Carbon Treatment Plant. This plant was built to treat our Conejo Wellfield groundwater for 1,2,3 Trichloropropane and various species of Per- and polyfluoroalkyl substances (PFAS). PFAS chemicals are currently regulated by the federal government. The two most common PFAS, PFOA and PFOS, have both been found in our Conejo Wellfield at levels more than the Federal MCL of 4 parts-per-trillion (ng/L).

Camrosa routinely monitors the GAC plant to detect where the active transfer zone lies within the carbon bed. This is the zone in the carbon where the PFAS is being adsorbed. Each treatment train consists of 2 vessels; one lead and one lag connected in series. When monitoring detects that PFAS has passed through the lead tank, our permit requires the lead tank must have its carbon changed out and be reconfigured to act as the lag. The existing lag tank becomes the lead tank and the pattern repeats. During last month's testing, collected on August 4th, the lead tank effluent in train #3 passed 4.2 ng/L of PFOS which is more than the Federal MCL for PFOS of 4.0 ng/L. This triggers the change out.

This purchase must be sole sourced as the Department of Drinking Water has only permitted the use of AqueoUS Vets activated carbon in our plant. AqueoUS Vets is the original vendor who supplied our GAC vessels. The approved carbon used is the best of the four carbons tested during the pilot study.

This is an approved line item in the operating budget.

#### Attachment:

AqueoUS Vets quote S25-0044

### Camrosa Water District 7385 Santa Rosa Rd., Camarillo, CA 93012 Telephone (805) 388-0226 - FAX (805) 987-4797

Some of the important terms of this agreement are printed on Page 2. For your protection, make sure that you read and understand all provisions before signing. The terms on the Page 2 are incorporated in this document and will constitute a part of the agreement between the parties when signed.

TO:	AqueoUS Vets, LLC. 16761 Clear Creek Road	DATE:	September	09, 2025
	Redding, CA 96001	Agreem	ent No.	2026-77
materi	ndersigned Contractor offers to furnish al to the Conejo Wellfield site as outlin al # S25-0044.			
Contr	act price \$ Not to exceed \$219,167	7.00 per <sub>l</sub>	proposal atta	ched.
Comp	oletion term 09/09/25 – 06/30/2026			
be sigi	ctions: Sign and return original. Uponed by its authorized representative authorized representative(s).			
Acce	oted: Camrosa Water District	Contr	actor:	
Ву	Norman Huff	Ву _[	Daniel Funk	
Title	General Manager	Title	Contract M	lanager
Other	authorized representative(s):	Other	authorized r	representative(s):

Contractor or supplier (Contractor), agrees with the Camrosa Water District that:

- a) To the fullest extent permitted by law, Contractor will defend, indemnify and hold harmless the Camrosa Water District, its directors, officers, employees, or authorized volunteers from all claims and demands of all persons arising out of the performance of the work or the furnishing of materials; including but not limited to, claims by the Contractor or Contractor's employees for damages to persons or property in proportion to Contractor's contribution to the acts or omission giving rise to such claim, except for the sole negligence or willful misconduct of the Camrosa Water District, its directors, officers, employees, or authorized volunteers.
- b) By his/her signature hereunder, Contractor certifies that he/she is aware of the provisions of Section 3700 of the Labor Code which requires every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and he/she will comply with such provisions before commencing the performance of the work of this agreement. Contractor and subcontractors will keep workers' compensation insurance for their employees in effect during all work covered by this agreement.
  - a) Contractor will file with the Camrosa Water District before beginning work, certificates of insurance and policy endorsements satisfactory to the Camrosa Water District evidencing general liability coverage, of not less than \$1,000,000 per occurrence (\$2,000,000 general and products-completed operations aggregate (if used)) for bodily injury, personal injury and property damage; auto liability of at least \$1,000,000 for bodily injury and property damage each accident limit; workers' compensation (statutory limits) and employer's liability (\$1,000,000) (if applicable); requiring 30 days (10 days for non-payment of premium) notice of cancellation to the Camrosa Water District. Such insurance shall be primary and any insurance, self-insurance or other coverage maintained by the Camrosa Water District, its directors, officers, employees, or authorized volunteers shall not contribute to it. The general liability coverage shall give the Camrosa Water District, its directors, officers, employees, and authorized volunteers insured status using ISO endorsement CG2010, CG2033, or equivalent. Coverage is to be placed with a carrier with an A.M. Best rating of no less than A-:VII, or equivalent, or as otherwise approved by the Camrosa Water District. In the event that the Contractor employs other contractors (sub-contractors) as part of the work covered by this agreement, it shall be the Contractor's responsibility to require and confirm that each sub-contractor meets the minimum insurance requirements specified above.
  - b) If any of the required coverages expire during the term of this agreement, the Contractor shall deliver the renewal certificate(s) including the general liability additional insured endorsement to the Camrosa Water District at least ten (10) days prior to the expiration date.
- c) Contractor shall not accept direction or orders from any person other than the General Manager or the person(s) whose name(s) is (are) inserted on Page 1 as "other authorized representatives.
- d) "Payment", unless otherwise specified on Page 1, is to be in accordance with the schedule of values and payment terms identified on Contractor's proposal, accepted and incorporated herein by reference.
- e) Permits required by governmental authorities will be obtained at Contractor's expense, and Contractor will comply with local, state and federal regulations and statutes including Cal/OSHA requirements.
- f) Any change in the scope of the work to be done, method of performance, nature of materials or price thereof, or any other matter materially affecting the performance or nature of the work will not be paid for or accepted unless such change, addition or deletion is approved in advance, in writing

- by a supplemental agreement executed by the Camrosa Water District. Contractor's "authorized representative(s)" has (have) the authority to execute such written change for Contractor.
- g) The District may terminate this Agreement at any time, with or without cause, giving at least 30 days written notice to Contractor, specifying the effective date of termination.
- h) The District's agreement language shall supersede the Contractor's terms and conditions shall there be a conflict.



### Scope of Work - Carbon Changeout

**Date Prepared:** August 22, 2025 **Prepared For:** Comrosa Water District

Project Name:Camrosa 1 Vessel Change OutProject Location:Camarillo, CAAV Proposal No.:S25-0044Prepared By:Aaron Porter

AV Contact: Kelsey Hakes-Beckwith Contact Info: khakes@aqvets.com (949) 531-0786

#### **SCOPE BY AQUEOUS VETS**

No.	Description	Qty	Unit Price	Total Price
1	Media for Single Vessel Carbon Changeout	3	\$53,600	\$160,800
1	Media Tariff	3	\$2,800	\$8,400
1	Change Out Services - 3 Vessels In One Week	1	\$37,700	\$37,700
Estim	ated Sales Tax @ 7.25%			\$12,267
			Total Price	\$219,167

- Mobilization of field technicians and service trucks to project site.
- Onsite service time for loading/offloading carbon. Services to be provided for 1 vessels at a time.
- Food grade washout for trailers.
- Sequence of events: Day 1 Empty Vessels, Vessel Inspection and begin disinfection, Day 2 Finish Disinfection and submittal lab samples, Day 3 Lab Results, Day 4 Carbon Fill, Day 5 Backwash
- A Vessel Inpection report will be given 1-2 weeks after the change out. Any concerns will be communicated immediately.
- Granular activated carbon, loaded into trailers.
- Transportation and labor.
- Non-hazardous waste disposal.
- Truck will be washed down with hot water.
- Disinfection will be provided per vessel.
- Baterial testing will be conducted on each vessel.
- Carbon to be: AV 1240 LDX Coal Carbon
- Media volume per vessel to be 714 CF backwashed and drained.

#### **SCOPE BY OTHERS**

- All building and regulatory permits.
- All analytical testing and results.
- Open access to site and equipment location.
- Open clearance around system(s) for completion of service.
- Water source at 60 psi to fill media trailer prior to slurry loading.
- All system operations and connections required prior to field technician arrival at the jobsite.
- Start-up services and any required acceptance tests.
- Carbon profile must be completed before the service event. Carbon profile determines non-hazardous vs. hazardous waste.
- Any other items not specifically identified by Aqueous Vets.

#### **PROFESSIONAL and COMMERCIAL TERMS**

VALIDITY: Pricing is valid for 30 days from the date of this Proposal.

PAYMENT TERMS: 100% on completion of services, net 30 days.

SHIPPING TERMS: FOB shipping point, with full freight allowed to jobsite.

TAXES & FEES: Sales taxes are included only as indicated above. Aqueous Vets shall not be responsible for any additional fees, tariffs,

duties, or increased enacted by governmental agencies.



### **Scope of Work - Carbon Changeout**

This Proposal is subject to the Terms and Conditions at <a href="http://aqueousvets.com/mfg-terms-conditions.html">http://aqueousvets.com/mfg-terms-conditions.html</a>, which form an integral part of this Proposal. Such Terms and Conditions will govern any transaction resulting from this Proposal. Any contract resulting from this Proposal is made subject to prior acceptance by Aqueous Vets. All orders are subject to prior credit approval.

Buyer's Signature indicates acceptance of this Proposal and Seller's Terms and Conditions referred to above.

Signature

Print Name

Date

Thank you for your business!

 16761 Clear Creek Road, Redding, CA, 96001

 Tel: (925) 331-0573
 Fax: (925) 886-4352
 E-mail: <a href="mailto:info@aqueousvets.com">info@aqueousvets.com</a>
 Web: <a href="www.aqueousvets.com">www.aqueousvets.com</a>



# **Board Memorandum**

Board of Directors
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Terry L. Foreman
Division 5

General Manager Norman Huff

September 9, 2025

To: General Manager

From: Terry Curson, District Engineer

Subject: University Well No. 2 – Drilling, Development & Testing, Specifications No. PW 25-02

Objective: Award a construction contract for drilling the University Well No. 2.

**Action Required:** It is recommended that the Camrosa Board of Directors:

- 1) Appropriate additional funding from the potable capital improvement fund in the amount of \$1,800,000.00 for the construction costs of the University Well No. 2 project.
- 2) Award a contract to Nor-Cal Pump & Well Drilling, Inc., in the amount of \$1,490,036.00 for the drilling of a new municipal well, in accordance with Specifications No. PW 25-02, and;
- 3) Authorize a Change Order to Geoscience Support Services, Inc., in the amount of \$124,522.00 for Geohydrologic support and inspection services.

Discussion: The existing CSUCI #4 well was drilled in 1987 by Midway Drilling & Pump Company and constructed to a depth of 900 feet. In 2004, Camrosa entered into a lease agreement with California State University, Channel Islands (CSUCI) for the property along Old Lewis Road, associated with various abandoned water wells with the intent of Camrosa to develop, treat, and transport potable water for the benefit of Camrosa service area and CSUCI's campus. In 2021, the well was taken offline and evaluated. Video logs showed intermittent bio growth and some mineral deposition and plugging at various locations throughout the well screen. The well was rehabilitated by General Pump and production was restored. However, although the well appeared to be cleaned, subsequent pumping data showed that the 2021 rehabilitation cleaning did not affect the downward trend in pumping water levels. In August 2022, Camrosa staff contracted with Water System Engineering to perform a complete well profile to establish both static and dynamic water quality information within the well. The results showed a highly mineralized water, which is consistent with brackish water quality. In addition to other constituents, high levels of silica along with crystalline debris in the casing suggest a strong potential for formation influence and mechanical fouling. In 2023, the District contracted Geoscience Support Services, Inc., (Geoscience) to develop both a mechanical and chemical cleaning and redevelopment program. The well was vigorously cleaned and redeveloped; however, full production was not restored. Since CSUCI #4 well is the only supply source for the Round Mountain Water Treatment (RMWTP), it was decided to drill and construct a new supply well for RMWTP and maintain the CSUCI #4 well as a secondary (back-up) well.

In 2024, the Board awarded a contract to Geoscience to develop drilling specifications, assist with permitting, and bidding support services.

Both the County of Ventura and Division of Drinking Water have been notified and are aware of the project. Although the well is located within the Pleasant Valley Basin, it is outside of the Fox Canyon Groundwater Management Agency (GMA) boundary, approval by the GMA is not required. After award,

it is the contractor's responsibility to obtain the well drilling permit with the County of Ventura along with the necessary National Pollution Discharge Elimination System (NPDES) permit from the State Water Resources Control Board. In addition, the Department of Public Health is aware of the project and only requires an update to the District's Drinking Water Supply Permit after project completion.

Since this is considered a replacement well, a Notice of Exemption has been filed with the Office of Planning and Research along with the County of Ventura County Clerk.

Plans and specifications were prepared for the project and released for bid in early July 2025. Ten contractors requested contract plans and specifications. Seven bids were received and opened on August 21, 2025, and are summarized as follows:

Contractor	<u>Location</u>	<u>Amounts</u>
1. S.A. Camp Pump & Drilling Co.	Bakersfield, CA	\$1,299,956.89
2. Nor-Cal Pump & Well Drilling	Yuba City, CA	\$1,490,036.00
3. Best Drilling & Pump Co.	Colton, CA	\$1,709,317.00
4. Bakersfield Well & Pump Co.	Bakersfield, CA	\$1,717,142.00
5. Pacific Coast Well Drilling	Templeton, CA	\$1,760,836.00
6. South Valley Companies	Bakersfield, CA	\$1,788,866.00
7. Layne Christensen Co.	Redlands, CA	\$2,216,721.00
- Engineer's Estimate		\$1,700,000.00

Camrosa staff, along with Geoscience reviewed the lowest bid proposal and qualifications of S.A. Camp Pump & Drilling. S.A. Camp is a well drilling contractor that has been in business for 74-years and staff has received favorable reviews from several of their references. However, the specifications require the contractor to have satisfactorily completed at least three Southern California Municipal Projects in the last five years of comparable size and scope. Although S.A. Camp has considerable experience, their experience is limited to agricultural and drinking water wells. In addition, their bid was approximately \$400,000 (23%) below the engineer's estimate. Although the specifications allow the District to waive nonsubstantial irregularities, both staff and Geoscience feel the lack of municipal experience could be problematic and therefore they do not meet the required qualifications.

Review of the second lowest bidder, Nor-Cal Pump & Well Drilling, Inc., has determined that they are a licensed contractor having performed similar projects for various private and public agencies in California. Nor-Cal's bid of \$1,490,036.00 is responsive, and the review of their qualifications and experience indicates that they are also a responsible contractor. Based on their experience and overall bid proposal, staff is recommending awarding the contract to the second lowest bidder, Nor-Cal Pump & Well Drilling, Inc.

Once the well is complete, staff is expected to place the well's site facilities (grading, foundation, building, piping, electrical, controls) out to bid and will return to the Board to request additional funding and project award.

Funding is available in the potable capital improvement fund.

#### Attachments:

- Nor Cal Drilling Contract
- GeoScience Support Services Agreement (Amend #2)

CONTRACT BETWEEN THE CAMROSA WATER DISTRICT AND NOR-CAL PUMP & WELL DRILLING, INC., FOR UNIVERSITY WELL NO. 2 – DRILLING, DEVELOPMENT & TESTING, SPECIFICATION NO. PW 25-02

THIS CONTRACT is made and entered into in the City of Camarillo on this \_\_\_\_\_ day of \_\_\_\_\_\_, 2025, by and between the CAMROSA WATER DISTRICT, hereinafter referred to as DISTRICT, and NOR-CAL PUMP & WELL DRILLING, INC.., a CORPORATION, hereinafter referred to as CONTRACTOR.

#### RECITALS:

WHEREAS, on July 7, 2025, DISTRICT invited bids for University Well No. 2 – Drilling, Development & testing, per Specification No. PW 25-02; and

WHEREAS, pursuant to said invitation, CONTRACTOR submitted a Proposal which was accepted by DISTRICT for said project.

NOW, THEREFORE, in consideration of their mutual promises, obligations, and covenants hereinafter contained, the parties hereto agree as follows:

- 1. Recitals. The foregoing recitals are true and correct and are a part of this CONTRACT.
- 2. <u>Term.</u> The term of this CONTRACT shall be from the date this CONTRACT is made and entered, as first written above, and shall be completed no later than one hundred twenty (120) consecutive calendar days after the receipt of the Notice to Proceed.
- 3. <u>Incorporation By Reference</u>. Public Contract Code Section 22300, Specification No. PW 25-02, and contract plans, consisting of 17 sheets, and all documents incorporated by reference therein, and CONTRACTOR'S Proposal are hereby incorporated by reference and made a part of this CONTRACT.
- 4. **Precedence of Contract Documents.** If there is a conflict between or among CONTRACT documents, the document highest in precedence shall control. The precedence shall be:

First: This Document consisting of six (6) pages excluding paragraph 3

Second: CONTRACTOR'S Proposal

Third: Permits from other agencies as may be required by law

Fourth: Special Provisions

Fifth: Bid Terms and Conditions

Sixth: Detailed Plans Seventh: Standard Plans

Eighth: Standard Specifications Modifications

Ninth Current "Standard Specifications for Public Works Construction"

(SSPWC)

Tenth: Reference Specifications

Change orders, supplemental agreements, and approved revisions to plans and specifications become a part of item First.

#### 5. Obligations of the District.

- A. DISTRICT shall be obligated to pay CONTRACTOR based upon the actual DISTRICT-authorized quantities in place and the unit and/or lump sum prices bid by CONTRACTOR, including but not limited to all labor, material, and equipment, rather than the CONTRACT bid price.
- B. DISTRICT shall make regular progress payments to CONTRACTOR within thirty (30) days after mutual concurrence with the unit quantities and/or lump sum items of work satisfactorily performed, subject to applicable retention requirements. In no event shall the total amount paid exceed the CONTRACT bid of One Million Four Hundred Ninety Thousand Thirty-Six Dollars, (\$1,490,036.00) unless otherwise agreed to by the parties in writing.
- C. Upon receipt of an invoice for work performed to DISTRICT'S satisfaction, DISTRICT shall make progress payments within thirty (30) days of receipt of invoice. If the work is not performed satisfactorily or the invoice is defective, DISTRICT shall notify CONTRACTOR, in writing, of the reasons within seven (7) days of receipt of invoice. The intent of this Section is to comply with Public Contract Code Section 20104.50.

#### 6. **Obligations of the Contractor**.

- A. CONTRACTOR shall perform as required by this CONTRACT. CONTRACTOR also warrants on behalf of itself, and all subcontractors engaged for the performance of this CONTRACT that only persons authorized to work in the United States pursuant to the Immigration Reform and Control Act of 1986 and other applicable laws shall be employed in the performance of the work hereunder.
- B. The CONTRACTOR shall comply with Labor Code Section 1773.2 and Federal prevailing wage requirements, and a copy of the general wage rate list shall be posted at each job site. CONTRACTOR shall obey all Federal, State, local and special district laws, ordinances, and regulations. CONTRACTOR agrees to indemnify, defend, and hold DISTRICT harmless from any claim that prevailing wages should have been paid pursuant to this CONTRACT, including federal prevailing wage requirements under the Davis-Bacon Act, if applicable, and shall be liable for the payment of same and any penalties thereon.
- 7. <u>Audit</u>. DISTRICT shall have the option of inspecting and/or auditing all records and other written materials used by CONTRACTOR in preparing its statements to DISTRICT as a condition precedent to any payment to CONTRACTOR.

- 8. <u>Hold Harmless and Indemnification</u>. CONTRACTOR shall defend and provide legal defense with attorney(s) acceptable to DISTRICT, District, indemnify, and hold harmless DISTRICT, its agents, officials, officers, representatives, and employees, from and against all claims, lawsuits, liabilities, or damages of whatever nature arising out of or in connection with, or relating in any manner to any act or omission of CONTRACTOR, its agents, employees, and subcontractors, and employees thereof, pursuant to the performance or non-performance of this CONTRACT. CONTRACTOR shall thoroughly investigate any and all claims and indemnify DISTRICT and do whatever is necessary to protect DISTRICT, its agents, officials, officers, representatives, and employees as to any such claims, lawsuits, liabilities, expenses, or damages arising out of this CONTRACT.
- 9. <u>Amendments</u>. Any amendment, modification, or variation from the terms of this CONTRACT shall be in writing and shall be effective only upon mutual written approval by the General Manager and CONTRACTOR.
- 10. <u>Anti-Discrimination</u>. In the performance of the terms of this CONTRACT, CONTRACTOR shall not engage in, nor permit subcontractors to engage in, discrimination in employment of persons because of the age, race, color, religious creed, sex, sexual orientation, national origin ancestry, physical disability, mental disability, medical condition, or marital status of such persons. Violation of this provision may result in the imposition of penalties referred to in Labor Code Section 1735.
- **Termination**. If, during the term of this CONTRACT, DISTRICT 11. determines that CONTRACTOR is not faithfully abiding by any term or condition contained herein, DISTRICT may notify CONTRACTOR in writing of such defect or failure to perform. The notice must give to the CONTRACTOR a ten (10) day period of time thereafter in which to perform said work or cure the deficiency. If CONTRACTOR has not performed the work or cured said deficiency within the ten (10) days specified in the notice, such failure shall constitute a breach of this CONTRACT, and DISTRICT may terminate this CONTRACT immediately by written notice to CONTRACTOR to said effect. Thereafter, neither party shall have any further duties, obligations, responsibilities, or rights under this CONTRACT except however, any and all obligations of CONTRACTOR'S surety shall remain in full force and effect, and shall not be extinguished, reduced, or in any manner waived by the termination hereof. In said event, CONTRACTOR shall be entitled to the reasonable value of its services performed from the beginning of the period in which the breach occurs up to the day it received DISTRICT'S Notice of Termination, minus any damages, including liquidated damages if so, provided herein, occasioned by such breach. DISTRICT reserves the right to delay any such payment until completion or confirmed abandonment of the project, as may be determined in DISTRICT'S sole discretion, so as to permit a full and complete accounting of costs. In no event, however, shall CONTRACTOR be entitled to receive in excess of the compensation quoted in its bid.
- 12. <u>Insurance</u>. CONTRACTOR shall, prior to commencing performance hereunder, submit proof of all insurance coverage as required by the Specification or other document incorporated in and made a part of this CONTRACT.

- 13. <u>Complete Contract</u>. This CONTRACT shall constitute the complete CONTRACT between the parties hereto. No oral agreement, understanding, or representation not reduced to writing and specifically incorporated herein shall be of any force or effect, nor shall any such oral agreement, understanding, or representation be binding upon the parties hereto.
- 14. <u>Independent Contractor</u>. It is expressly understood between the parties to this CONTRACT that no employee/employer relationship is intended; CONTRACTOR is an independent contractor.
  - 15. **Time of Performance**. Time is of the essence in this CONTRACT.
- 16. <u>Liquidated Damages</u>. Should CONTRACTOR fail to complete the project, or any part thereof, in the time agreed upon in the CONTRACT or within such extra time as may have been allowed for delays or extensions granted as provided in the CONTRACT, CONTRACTOR shall reimburse DISTRICT for the additional expense and damage for each calendar day that the CONTRACT remains uncompleted after the CONTRACT completion date. It is agreed that the amount of such additional expense and damage incurred by reason of failure to complete the CONTRACT is the per diem rate of One Thousand Dollars (\$1000.00) per calendar day. Such amounts are hereby agreed upon as liquidated damages for the loss to DISTRICT resulting from the failure of CONTRACTOR to complete the project within the allotted time and to the value of the operation of the works dependent thereon.

It is expressly understood and agreed that this amount is a reasonable amount and is established in lieu of damages, which are incapable of calculation at the inception hereof, and this amount is not to be considered in the nature of a penalty. DISTRICT shall have the right to deduct such damages from any amount due, or that may become due to CONTRACTOR, or the amount of such damages shall be due and collectible from CONTRACTOR or CONTRACTOR'S surety.

Progress payments made after the scheduled completion date shall not constitute a waiver of liquidated damages.

- 17. <u>Conflict of Interest</u>. Neither CONTRACTOR nor any employees, agents, or subcontractors of CONTRACTOR who will be assigned to this project, to the best of CONTRACTOR'S knowledge, own any property or interest in properties, business relationships, or sources of income which may be affected by the performance of this CONTRACT. Should one party hereto learn of any such interest, income source, or business relationship, such fact shall immediately be brought to the attention of the other party hereto. If the parties thereupon cannot mutually agree upon a means to eliminate the conflict, DISTRICT may terminate the CONTRACT immediately for non-performance pursuant to Section 11 herein.
- 18. <u>Successors and Assigns</u>. The terms hereof shall be binding upon and inure to the benefit of the successors and assigns of the parties hereto; provided, however, that no party hereto shall assign any of the benefits and burdens hereunder, whether voluntarily or by operation of law, without the prior written consent of the other party, and any such assignment without said consent shall be void.

- 19. <u>Authority to Execute Contract</u>. Both DISTRICT and CONTRACTOR do covenant that each individual executing this CONTRACT on behalf of each party is a person duly authorized and empowered to execute contracts for such party.
- 20. <u>Jurisdiction and Venue</u>. Jurisdiction is in the State of California and venue lies in Ventura County.
- 21. Non-Appropriation of Funds. Payments due and payable to CONTRACTOR for current services are within the current budget and within an available, unexhausted, and unencumbered appropriation of DISTRICT. In the event DISTRICT has not appropriated sufficient funds for payment of CONTRACT services beyond the current fiscal year, this CONTRACT shall cover only those costs incurred up to the conclusion of the current fiscal year.
- 22. <u>Notices</u>. All written notices required by or related to this CONTRACT shall be sent by Certified Mail, Return Receipt Requested, postage prepaid, and addressed as listed below. Neither party to this CONTRACT shall refuse to accept such mail; the parties to this CONTRACT shall promptly inform the other party of any change of address. All notices required by this CONTRACT are effective on the day of receipt, unless otherwise indicated herein. The mailing address of each party to this CONTRACT is as follows:

DISTRICT Terry Curson, District Engineer

Engineering Department 7385 Santa Rosa Road Camarillo, CA 93012

CONTRACTOR Nor-Cal Pump & Well Drilling, Inc.

Mr. Nar Heer, President 1325 Barry Road Yuba City, CA 95993 IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed the day and year first above written.

Camrosa Water District
By:
Norman Huff
General Manager
Nor-Cal Pump & Well Drilling, Inc.
Ву:
Nar Heer
President
1100140111

### Camrosa Water District 7385 Santa Rosa Rd. Camarillo, CA 93012 Telephone (805) 482-4677 - FAX (805) 987-4797

Some of the important terms of this agreement are printed on pages 2 through 3. For your protection, make sure that you read and understand all provisions before signing. The terms on Page 2 through 3 are incorporated in this document and will constitute a part of the agreement between the parties when signed.

DATE:

September 9, 2025

TO: Geoscience Support Services, Inc.

PO Box 220

Ci	laremont, C	A 91711	Agre	eement No.:	2024-88 Amend #2	
services r	elated to th	nsultant offers to furnish the fo e pre-construction documents 1-3 only per proposal dated D	for Cam	rosa Water D	District's New University	
Contract	price \$:	\$76,244 per proposal dated 1 \$124,522 per proposal dated Not to exceed \$200,766.00			#2	
Contract	Term:	February 8, 2024 – June 30, July 1, 2025 – June 30, 2026 July 1, 2026 – June 30, 2027	Amend			
oe signed	by its auth	nd return original. Upon acceporized representative and prorpresentative and prorpresentative(s).				
Accepted	d: Camr	osa Water District	Consul Inc.	tant: Geosc	ience Support Services,	
Ву: _			By:			
	Norman Hu	ıff		Logan Wick	KS	
Title:	General Ma	anager	Title:			
Date: _		_	Date:			
Other au	ithorized re	presentative(s):	Other a	authorized re	presentative(s):	

Consultant agrees with Camrosa Water District (District) that:

- a. Indemnification: To the extent permitted by law, Consultant shall hold harmless, defend at its own expense, and indemnify the District, its directors, officers, employees, and authorized volunteers, against any and all liability, claims, losses, damages, or expenses, including reasonable attorney's fees and costs, arising from negligent acts, errors or omissions of Consultant or its officers, agents, or employees in rendering services under this contract; excluding, however, such liability, claims, losses, damages or expenses arising from the District's sole negligence or willful acts.
- b. Minimum Insurance Requirements: Consultant shall procure and maintain for the duration of the contract insurance against claims for injuries or death to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Consultant, his agents, representatives, employees or subcontractors.
- c. Coverage: Coverage shall be at least as broad as the following:
  - 1. Commercial General Liability (CGL) Insurance Services Office (ISO) Commercial General Liability Coverage (Occurrence Form CG 00 01) including products and completed operations, property damage, bodily injury, personal and advertising injury with limit of at least two million dollars (\$2,000,000) per occurrence. If a general aggregate limit applies, either the general aggregate limit shall apply separately to this project/location (coverage as broad as the ISO CG 25 03, or ISO CG 25 04 endorsement provided to the District) or the general aggregate limit shall be twice the required occurrence limit.
  - 2. Automobile Liability (If applicable) Insurance Services Office (ISO) Business Auto Coverage (Form CA 00 01), covering Symbol 1 (any auto) or if Consultant has no owned autos, Symbol 8 (hired) and 9 (non-owned) with limit of one million dollars (\$1,000,000) for bodily injury and property damage each accident.
  - 3. Workers' Compensation Insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
  - 4. Waiver of Subrogation: The insurer(s) named above agree to waive all rights of subrogation against the District, its directors, officers, employees, and authorized volunteers for losses paid under the terms of this policy which arise from work performed by the Named Insured for the District; but this provision applies regardless of whether or not the District has received a waiver of subrogation from the insurer.
  - 5. Professional Liability (also known as Errors & Omission) Insurance appropriate to the Consultant profession, with limits no less than \$1,000,000 per occurrence or claim, and \$2,000,000 policy aggregate.
  - 6. Cyber Liability Insurance (Technology Professional Liability Errors and Omissions), with limits not less than \$2,000,000 per occurrence or claim, and \$2,000,000 aggregate or the full per occurrence limits of the policies available, whichever is greater. Coverage shall be sufficiently broad to respond to the duties and obligations as is undertaken by Vendor in this Agreement and shall include, but not be limited to, claims involving infringement of intellectual property, including but not limited to infringement of copyright, trademark, trade dress, invasion of privacy violations, information theft, damage to or destruction of electronic information, release of private information, alteration of electronic information, extortion and network security. The policy shall provide coverage for breach response costs as well as regulatory fines and penalties as well as credit monitoring expenses with limits sufficient to respond to these obligations.

#### d. If Claims Made Policies:

- 1. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
- 2. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the contract of work.

3. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Consultant must purchase "extended reporting" coverage for a minimum of five (5) years after completion of contract work.

If the Consultant maintains broader coverage and/or higher limits than the minimums shown above, the District requires and shall be entitled to the broader coverage and/or higher limits maintained by the Consultant. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the District.

Other Required Provisions: The general liability policy must contain, or be endorsed to contain, the following provisions:

- a. Additional Insured Status: District, its directors, officers, employees, and authorized volunteers are to be given insured status (at least as broad as ISO Form CG 20 10 10 01), with respect to liability arising out of work or operations performed by or on behalf of the Consultant including materials, parts, or equipment furnished in connection with such work or operations.
- b. Primary Coverage: For any claims related to this project, the Consultant's insurance coverage shall be primary at least as broad as ISO CG 20 01 04 13 as respects to the District, its directors, officers, employees, and authorized volunteers. Any insurance or self-insurance maintained by the District, its directors, officers, employees, and authorized volunteers shall be excess of the Consultant's insurance and shall not contribute with it.

Notice of Cancellation: Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the District.

Self-Insured Retentions: Self-insured retentions must be declared to and approved by the District The District may require the Consultant to provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention. The policy language shall provide, or be endorsed to provide, that the self-insured retention may be satisfied by either the named insured or the District.

Acceptability of Insurers: Insurance is to be placed with insurers having a current A.M. Best rating of no less than A:VII or as otherwise approved by the District.

Verification of Coverage: Consultant shall furnish the District with certificates and amendatory endorsements or copies of the applicable policy language effecting coverage required by this clause. All certificates and endorsements are to be received and approved by the District before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the **Consultant's** obligation to provide them. The District reserves the right to require complete, certified copies of all required insurance policies, including policy Declaration and Endorsements pages listing all policy endorsements. If any of the required coverages expire during the term of this agreement, the Consultant shall deliver the renewal certificate(s) including the general liability additional insured endorsement to Camrosa Water District at least ten (10) days prior to the expiration date.

Subcontractors: Consultant shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Consultant shall ensure that the District, its directors, officers, employees, and authorized volunteers are an additional insured on Commercial General Liability Coverage.

#### Other Requirements:

- a. Consultant shall not accept direction or orders from any person other than the General Manager or the person(s) whose name(s) is (are) inserted on Page 1 as "other authorized representative(s)."
- b. Payment, unless otherwise specified on Page 1, is to be 30 days after acceptance by the District.
- c. Permits required by governmental authorities will be obtained at Consultant's expense, and Consultant will comply with applicable local, state, and federal regulations and statutes including Cal/OSHA requirements.

d. Any change in the scope of the professional services to be done, method of performance, nature of materials or price thereof, or to any other matter materially affecting the performance or nature of the professional services will not be paid for or accepted unless such change, addition or deletion is approved in advance, in writing by the District. Consultant's "other authorized representative(s)" has/have the authority to execute such written change for Consultant.

The District may terminate this Agreement at any time, with or without cause, giving written notice to Consultant, specifying the effective date of termination.



September 2, 2025

Mr. Terry Curson, PE District Engineer Camrosa Water District 7385 Santa Rosa Road Camarillo, CA 93012

Subject: Proposal for Professional Hydrogeological Services Related to the Construction

Management and Supervision for Drilling, Construction, Development, and Testing of

Camrosa Water District's New University Well No. 2

Dear Terry:

Geoscience Support Services, Inc. (Geoscience) is pleased to submit this proposal to provide professional geohydrological services related to the construction management, supervision services, and final well design recommendations during the drilling, construction, development, and testing of Camrosa Water District's (CWD) new University Well No. 2, and preparation of a well construction summary report. The proposed new well is located on Old Lewis Road on District-owned property, in the City of Camarillo, California.

Our proposed scope of work is as follows:

#### 4.0 CONSTRUCTION MANAGEMENT AND ON-SITE FIELD SUPERVISION DURING WELL CONSTRUCTION

Geoscience will provide on-site field supervision services during the drilling, construction, development, and testing of University Well No. 2. It is assumed for this proposal and cost estimate that on-site supervision will be a combination of part- and full-time, depending on specific tasks. Critical tasks, such as well construction, will be full-time (i.e., 24-hour) supervision. For cost estimating purposes we assume a pilot borehole depth of 900 ft bgs, and a well completion depth of 850 ft bgs. However, based on the final well location the final well depth may be shallower or deeper depending on the geology encountered during drilling at the selected site.

#### 4.1 Project Management, Pre-Construction Meeting, and Construction Management

Geoscience will provide project management services throughout the entire project to ensure that all aspects of the project are carried out in a proper and efficient manner. Project management activities will include (but not necessarily be limited to) coordination and correspondence with the project team and client personnel, project schedule updates, project budget monitoring, quality control and assurance,

management of any subconsultant work, document control and record keeping, and identify any outstanding issues.

Geoscience will attend a pre-construction meeting with the selected contractor and the CWD to review key issues within the contract documents and technical plans and specifications. In addition, questions will be addressed regarding hydrogeologic and logistical matters. Items to be discussed at the meeting will include (but not be limited to) required submittals and inspections, permitting, work schedule, invoicing, and communication protocols. Additionally, at the time of pre-construction meeting, the prospective contractor will have the opportunity to visit the well site to satisfy themselves regarding conditions that may affect equipment set up. At the time of the meeting, the contractor will have the opportunity to point out any issues that they may have regarding preparation of the site for the work.

Geoscience will provide construction management services during the well construction process to verify that the geohydrologic aspects of the project are carried out in a proper and efficient manner. Construction management activities will include review of contractor submittals, review of contractor invoices to ensure accuracy and completeness, review of and response to contractor Request for Information (RFIs) and change order requests for legitimacy, preparation of a final "punch list", and filing of essential paperwork, correspondence, field notes, etc. Daily email and/or phone updates will be provided along with submittal of relevant photographs. For cost estimating purposes, we assume approximately 10 to 15 contractor submittals will be received, and that no more than five (5) re-submittals will be necessary.

#### 4.2 Contractor Mobilization, Demobilization, and Site Cleanup

Geoscience will provide part-time field supervision during contractor mobilization, demobilization, and site cleanup to ensure that all activities are in accordance with the technical plans and specifications.

#### 4.3 Conductor Installation

Full-time on-site field supervision will be provided during drilling and logging of the conductor borehole, and installation of the conductor casing and sanitary cement seal, to confirm that all materials are furnished and installed in accordance with the technical specifications and regulatory requirements.

#### 4.4 Pilot Borehole Drilling

Field supervision will be provided on a part time basis during pilot borehole drilling. During drilling, formation samples will be collected at 5-10 ft intervals (or more frequently depending on the stratigraphy encountered). Samples will be identified as to material type and production potential by visually logging them in the field using the Unified Soil Classification System (USCS). Upon completion of the pilot borehole drilling, Geoscience personnel will provide full-time onsite supervision of the geophysical borehole logging (i.e., short- and long-normal resistivity, guard or lateral, spontaneous potential, gamma-ray, and sonic logs). Lithologic chip trays will be prepared and provided to the District upon request at the completion of pilot borehole drilling. For cost estimating purposes, we assume that the pilot borehole will be approximately 900 ft in depth and that an average drilling rate of six (6) ft per hour, including time needed for tooling, equipment maintenance, and deviation surveys, will be maintained.

#### 4.5 Mechanical Grading Analysis

Using the lithologic and geophysical logs collected from the pilot borehole, up to 10 formation samples will be selected for mechanical grain size (i.e., sieve) analysis to assess permeability, sand migration potential, and uniformity coefficients. These analyses will be used as a basis for preparing the custom filter pack and well screen design for the new well.

#### 4.6 Preparation of Final Well Design

Although the anticipated lengths and dimensions of the well casing and screen, and the materials used to manufacture them will be identified during the preliminary design phase, ultimately these details will be determined based on the results of the borehole lithology, geophysical logs, and the desired production rate.

Using properly designed and installed filter pack will control sand production from the well when pumping. Proper selection of the appropriate filter pack material gradation will be determined from a mechanical grading analysis and will be designed based on industry standards regarding pack-to-aquifer ratios. The size of the screen openings will be designed to allow a minimal, but acceptable amount of filter pack material to move through the screen. This controlled movement of filter pack material will permit the proper development of the filter pack and near-well zone.

Based on results from the mechanical grading analysis, Geoscience will design the filter pack with a pack to aquifer ratio of between four (4) and 20 and use Terzaghi's criteria for the movement of fines through the filter pack, and for the permeability of the aquifer and filter pack. The identification of targeted aquifers will be based on lithology, geophysical logs and mechanical grain size analysis, in alignment with the District's decision to proceed without zone testing. The final well design will include recommended depth intervals and diameters for the well casing and screens, recommended borehole diameter(s), and the proper screen opening size to complement the filter pack designs. Recommended depths for the well appurtenances and deep annular seals will also be provided as necessary. Geoscience will meet with CWD personnel to discuss the final recommended well design prior to finalization and implementation in the field.

#### 4.7 Borehole Reaming

During reaming (enlargement) of the pilot borehole to the final design diameter(s) and depth(s), part-time field supervision will be provided to confirm that the work is performed correctly, and that drilling fluid properties are maintained within the parameters defined by the technical specifications. For cost estimating purposes, we assume that the final reamed borehole will be approximately 870 ft in depth and that an average drilling rate of six (6) ft per hour, including time needed for tooling, equipment maintenance, and any other contractor activity, will be maintained.

#### 4.8 Installation of Casing, Screen, Filter Pack, and Annular Seal

Full-time (i.e., 24 hour) supervision will be provided during installation of the casing, screen, appurtenances, filter pack, and annular seals to verify that all materials are furnished and placed in accordance with the recommended design and technical specifications. Prior to installation, Geoscience

personnel will inspect the filter pack material and the well casing and screen for compliance with the specified well design. As the filter pack and cement seal are being installed, Geoscience personnel will track the volume placed against the volume calculated from the caliper log to confirm that there are no voids or bridges forming within the annular space.

#### 4.9 Initial Well Development by Airlifting and Swabbing

Initial well development by airlifting and swabbing is an extremely important component of the well completion and development process. Geoscience will provide part-time supervision during the airlift development process and will closely monitor discharge water turbidity and sand content to track the development progress of the well.

For cost estimating purposes, it is assumed that the well will be constructed with 700 ft of well screen, requiring 170 contractor hours of initial development by swabbing and airlifting.

#### 4.10 Final Well Development by Pumping and Surging

Geoscience will monitor final development by pumping and surging on a part-time basis. Tests for sand content and specific capacity will be performed frequently to measure the advancement of the development process and to verify that the well is fully developed before beginning the aquifer pumping tests. Specific draw down analysis will also be utilized to confirm proper and complete well development, a technique commonly overlooked by other consulting firms.

For cost estimating purposes, it is assumed that the well will require 60 contractor hours of final well development by pumping and surging.

#### 4.11 Aquifer Pumping Tests

Once the well development process is considered complete, aquifer pumping tests will be performed to determine well and aquifer characteristics. If feasible, nearby wells (i.e., Big Hole Monitoring Well and University Well No. 1) will be monitored to provide interference data and enable more accurate aquifer parameter estimates. The following aquifer pumping tests will be performed:

- <u>Step Drawdown Pumping Test (8 hours)</u>: time drawdown measurements will be made to determine specific capacity and well efficiency relationships which are necessary to calculate the optimal production rate and pump setting. Typically, three to four rates are selected for pumping, beginning with the lowest rate, and progressing to the highest.
- Constant Rate Pumping and Recovery Test (24 hours): time drawdown and recovery
  measurements will be made to estimate aquifer parameters. If possible, nearby wells will also be
  monitored to obtain interference ground water levels during the test.

Toward the end of the constant rate test, Geoscience personnel will collect ground water quality samples and deliver them to a California-certified laboratory to analyze water quality constituents required by the State of California's Title 22 Rule. For cost estimating purposes, we assume that the drilling contractor will be responsible for the water quality laboratory fees and will contract directly with the laboratory.

Geoscience will also provide full time supervision during all aquifer pumping and recovery tests, as well as during the flowmeter (spinner) survey typically conducted during the latter portion of the constant rate testing and following water sample collection.

#### 4.12 Video Survey, Plumbness and Alignment Surveys, and Final Disinfection

Following removal of the test pumping equipment and bailing of the bottom of the well, Geoscience will provide full-time supervision of the final downhole video survey to document the well's post-construction condition. Geoscience will also supervise plumbness and alignment surveys, to measure well verticality and alignment. Supervision of the final chlorination of the well will be provided to verify that the contractor uses approved disinfection materials, concentrations, and methods.

#### 4.13 Wellhead Completion, Post-Construction Site Condition, and Project Close-Out

Geoscience will observe the final wellhead completion to confirm that the well casing and appurtenances are finished as described by the technical plans and specifications and/or well designs. The post-construction condition of the well site will also be inspected to verify that all equipment, materials, and trash have been removed and that the site has been restored as closely as possible to its original condition.

#### 4.14 Recommended Pump Setting and Design Discharge Rate

Data from the pumping tests will be analyzed and recommended operational parameters will be provided to the CWD in letter format. This letter will include design pumping rate, short- and long-term drawdown characteristics, well efficiency, interference between adjacent wells, and recommended pump setting. This data will be utilized by the pump design engineer for final selection of the permanent pump. Geoscience will attend a meeting with CWD personnel to discuss the pump design recommendations.

#### 5.0 WELL COMPLETION SUMMARY REPORT

#### **5.1** Prepare Well Completion Summary Report

At the conclusion of well construction activities, Geoscience will prepare a detailed final report summarizing details of the drilling, construction, development, and testing. The well completion summary report, at a minimum, will include the following:

- Chronology of activities
- Lithologic log based on the drill cuttings
- Mechanical grading analyses
- Geophysical and video survey logs
- As-built diagram of the completed well
- Analyses and results of aquifer pumping tests
- Title 22 water quality data
- Recommended pump setting, production rate, short- and long-term drawdown
- California DWR well completion report
- Field supervision and testing reports
- An electronic photographic log

• Other pertinent data and analytical results

Geoscience will submit one (1) summary report in electronic format (i.e., PDF), and three (3) bound hard copies of the 100% FINAL report.

Our cost proposal to perform Tasks 4 and 5 is \$124,522 as detailed in the attached Table 1. Thank you for the opportunity to submit this proposal.

Should you have any questions, please do not hesitate to call or email us. Logan Wicks will be your primary contact for this project, and you can reach him at (909) 286-2214.

Logan Wicks, PG

Senior Geohydrologist

# Cost Proposal for Professional Hydrogeological Services Related to Construction Management and Supervision During Drilling, Construction, Development, and Testing of Camrosa Water District University Well No. 2

					GE	OSCIENCE SUPPOR	T SERVICES, INC.		II.	П	II.	
Гask D	Description	Principal Geohydrologist	Senior Geohydrologist	Project Geohydrologist	Senior Associate Geohydrologist		Technical Illustrator	Clerical	Labor	Reimbursable Expenses <sup>1</sup>		otal Cost
	Hourly Rate:	\$299	\$256	\$233	\$185	\$170	\$170	\$116				
4.0 W	/ELL DRILLING CONSTRUCTION MANAGEMENT AND SUPERVISION <sup>3,4,5,6</sup>											
4	Provide Project Management and Construction Management (includes pre-construction meeting, contractor submittal review, response to RFIs, construction updates, invoice review, change order review, and preparation of a final "punch list")		6	16					\$ 5,264	\$ -	\$	5,264
4	4.2 On-site Field Supervision During Contractor Mobilization, Demobilization, and Site Cleanup		2	4		20			\$ 4,844	\$ 290	\$	5,134
4	On-site Field Supervision During Conductor Borehole Drilling, Casing Installation, and Sanitary Seal (assumes full-time inspection)		2	4		16			\$ 4,164	\$ 145	\$	4,309
4	On-site Field Supervision During Pilot Borehole Drilling, Sampling of Cuttings, and Geophysical Borehole Logging (assumes part-time inspection, 900 ft depth)		4	4		70			\$ 13,856	\$ 1,395	\$	15,251
2	4.5 Review Lithology and Perform Mechanical Grading Analyses (assumes 10 samples)		2	2		14			\$ 3,358	\$ .	\$	3,358
2	4.6 Prepare Final Design of Casing, Screen, Filter Pack, and Annular Seal, and Submit in Letter or Memo Format to CWD.		8	12	6				\$ 5,954	\$ 50	\$	6,004
4	On-site Field Supervision During Reaming (Enlargement) of Pilot Borehole and Caliper Survey (assumes part-time inspection and 870 ft depth)			2		60			\$ 10,666	\$ 725	\$	11,391
4	4.8 On-site Field Supervision During Installation of Casing, Screen, Filter Pack, and Annular Seal (full-time inspection)		4			75			\$ 13,774	\$ 725	\$	14,499
4	On-site Field Supervision During Initial Development by Swabbing and Airlifting (assumes 550 ft of perforated interval; part-time inspection)			4		60			\$ 11,132	\$ 1,290	\$	12,422
4	.10 On-site Field Supervision During Final Development by Pumping and Surging (part-time inspection)		2	2		50			\$ 9,478	\$ 685	\$	10,163
4	On-site Field Supervision During Aquifer Pumping Tests, Spinner Survey, Provide Assistance for Title 22 Water Quality Sampling, and Deliver to Lab (full-time inspection of 8-hr step test, part-time inspection of 24-hour constant rate test, and recovery measurements)		2	4		36			\$ 7,564	\$ 540	\$	8,104
4	On-site Field Supervision During Downhole Video Survey, Plumbness and Alignment Surveys, and Final Disinfection (full-time inspection)			4		24			\$ 5,012	\$ 290	\$	5,302
4	On-site Field Supervision During Wellhead Completion, Post-Construction Site Condition, and Prepare Project Close-Out Documents			4		8			\$ 2,292	\$ 145	\$	2,437
4	Evaluate Aquifer Pumping Test Analyses and Prepare Letter Presenting Recommendations for Pump Setting, Design Discharge Rate, and Estimated Drawdown Conditions. Includes Meeting with CWD.		6	8		12			\$ 5,440	\$ -	\$	5,440
·	Subtotal	0	38	70	6	445	0	0	\$ 102,798	\$ 6,280	\$	109,078
5.0 W	/ELL COMPLETION SUMMARY REPORT											
5	Prepare Comprehensive Well Summary Report (assumes 100% FINAL submitted electronically and three (3) bound hard copies)		12	20		28	16	2	\$ 15,444	\$ -	\$	15,444
	Subtotal	0	12	20	0	28	16	2	\$ 15,444	\$ .	\$	15,444
Notes:	TOTAL HOURS AND COST: ALL TASKS ( TASKS 4 - 5):	0	50	90	6	473	16	2	\$ 118,242	\$ 6,280	\$	124,522

#### Notes:

**GEOSCIENCE Support Services, Inc.** 

<sup>&</sup>lt;sup>1</sup> Reimbursable Expenses Include Mileage, Field Per Diem at \$145/day when local and \$250/day when overnight stays are required, report reproduction costs, and subconsultant fees including 10% administrative fee.

<sup>&</sup>lt;sup>3</sup> Assumes drilling and construction of a 850-foot-deep well

<sup>4</sup> All well construction supervision costs assume a total borehole depth of approximately 900 ft below ground surface. Conductor installation, geophysical survey, well construction is provided on a full-time basis. All other supervision is part-time. Additional supervision beyond that outlined in this cost proposal can be provided, as necessary, on a time and materials basis.

<sup>&</sup>lt;sup>5</sup> Laboratory costs for groundwater quality analyses are not included.

<sup>&</sup>lt;sup>6</sup> Supervision to be done by a California Professional Geologist (PG) or a geologist working under the direct supervision of a PG.

It should be noted that additional costs, which cannot be foreseen at this time, are sometimes incurred due to equipment breakdowns on the part of the drilling contractor, and/or problems in material procurement or construction. Additional supervision hours for such field-related problems are not included in the above costs.

GEOSCIENCE is aware of the requirements of California Labor Code Sections 1720 et seq., which require the payment of prevailing wage rates and the performance of other requirements on certain "public works" and "maintenance" projects. The work GEOSCIENCE performs does not fall under prevailing wage rate categories.

#### **Cost Assumption and Basis of Proposal**

- 1. Geoscience's Consultants Fee included with this bid are valid for a period of 1 year following notice of award.
- 2. Geoscience will manage work hours between employee classifications or utilize other employee classifications provided that the total project fee is not exceeded without prior approval of the Owner. Geoscience will first request approval from the Owner before work hours are managed between Tasks as listed in the Consultants Fee Schedule.
- 3. Services not Specifically Identified in the Scope of Work are not included in this Agreement for Professional Services.
- 4. Owner and/or Stakeholders will provide data on: Site Plans, Utility Record Drawings, Nearby Well Locations, Nearby Well Construction Details, Well Production History, Water Level History, Water Quality History, Well Maintenance History, Lithologic Logs, Geophysical Logs, Land Use Data, Known Contamination Sites Known Contamination Sites, Climatological Data, Site Ownership/Parcel Information, Gaging Station Data, Authorization Letters, Facility Details, Discharge History, or Model Files. Owner and/or Stakeholder provided data is assumed to be in an editable electronic format (eg., Excel, AutoCad GIS, etc.).
- 5. All owner/stakeholder furnished data required for a given Task will be provided to Consultant within a timeframe agreed upon between Consultant and Client, or as shown in the project schedule. Owner-furnished data that is received after the agreed-upon collection time frame, and that necessitates a revision of analyses, calculations, design, or written deliverable, may necessitate a contract amendment.
- 6. Consultant assumes that data assembled and provided by the Client and/or Project Stakeholders is accurate, complete and can be used as it is. Verification of Owner furnished-data accuracy from primary source(s) is outside the scope of work.
- 7. The scope of design services include the design of pilot bore hole, final bore hole, well construction, development and associated testing. Scope does not include survey, grading, well equipping and other site improvements unless otherwise specified.
- 8. Support budget for Construction Observation and other On-Site Activities is an allowance only and represents a credible scope and budget based on the known site conditions and Consultant's experience with similar projects. Effort for this task is limited to the budget identified in the Consultant Fee Estimate. Additional effort that occurs as a result of change in well depth, delays, unforeseen site conditions, or changes to the construction scope, will only be provided upon consultation with the Owner and through a contract modification.



## **Board Memorandum**

Board of Directors
Andrew F. Nelson
Division 1
Jeffrey C. Brown
Division 2
Timothy H. Hoag
Division 3
Eugene F. West
Division 4
Terry L. Foreman
Division 5

General Manager Norman Huff

September 9, 2025

**To:** Board of Directors

From: Norman Huff, General Manager

**Subject:** Salary and Classification Schedule

**Objective:** Discuss updating the salary and classification schedule, authorizing one (1) additional full-time employee (FTE) for FY 2025-26, and the promotion of the Management Analyst to Assistant General Manager.

**Action Required:** No action is necessary; for discussion only.

**Background:** The Salary and Classification Schedule is to be approved by the Board of Directors if there is a change. The Board approves the number of authorized FTEs in any given fiscal year. The Board also authorizes any salary adjustments or promotions that exceed the General Manager's authority.

**New Position Discussion:** The Arroyo Santa Rosa Valley Basin Groundwater Sustainability Agency (GSA) Board of Directors has determined that effective groundwater management is crucial to ensuring the long-term sustainability of the basin. Significant aspects of managing these efforts include management actions, projects, stakeholder engagement, cost allocation and recovery, and other essential GSA functions. If the GSA authorizes reimbursement for a GSA-dedicated Camrosa FTE, personnel resources will be available to undertake these tasks.

The Salary and Classification Schedule and number of authorized FTEs would need to be updated to reflect the addition of the following position with an appropriate salary range:

Water Resources Manager

**Promotion Discussion:** Camrosa has a talented, hardworking, and dedicated staff. The goal is to retain and encourage our existing talent while being able to attract new personnel as openings become available. To achieve this goal, it is essential the District recognizes the wide range of responsibilities that individual employees take on; provides for appropriate, sustainable staffing levels; and plans for prudent succession planning. It is the General Manager's opinion that promoting our current Management Analyst to Assistant General Manager will help achieve these goals. This promotion recognizes the individual's demonstrated performance, experience, and contributions to forwarding the District's objectives and goals.

#### Attachment:

Proposed Salary Schedule

### CAMROSA WATER DISTRICT SALARY SCHEDULE SALARY AND CLASSIFICATION SCHEDULE

Effective: July 21, 2025

Position	N	linimum	Max	FLSA	Time Base	FTE
Assistant General Manager	\$	154,650	\$ 190,735	N	Annually	1
Management Analyst I	\$	77,325	\$ 118,565	Υ	Annually	
Management Analyst II	\$	110,000	\$ 146,000	Υ	Annually	
Chief Plant Operator	\$	92,790	\$ 134,030	Υ	Annually	1
Control Systems Supervisor	\$	103,100	\$ 144,340	Υ	Annually	1
Customer Service Manager	\$	113,410	\$ 159,805	Ν	Annually	1
Customer Service Representative I	\$	56,705	\$ 77,325	Υ	Annually	1
Customer Service Representative II	\$	67,015	\$ 87,635	Υ	Annually	1
Customer Service Supervisor	\$	87,635	\$ 128,875	Υ	Annually	
Deputy General Manager - Finance	\$	164,960	\$ 211,355	N	Annually	1
Fiscal Associate I	\$	58,000	\$ 84,000	Υ	Annually	1
Fiscal Associate II	\$	74,000	\$ 106,000	Υ	Annually	
Director of Administration	\$	144,340	\$ 195,890	Ν	Annually	
Director of Operations	\$	144,340	\$ 195,890	Ν	Annually	1
Associate Engineer	\$	105,000	\$ 150,000	Ν	Annually	
Senior Engineer	\$	145,000	\$ 185,000	N	Annually	1
District Engineer	\$	134,030	\$ 201,045	N	Annually	1
Engineering & Capital Projects Manager	\$	134,030	\$ 201,045	Ν	Annually	
General Manager	\$	201,045	\$ 268,060	Ν	Annually	1
GIS Specialist	\$	72,170	\$ 103,100	Υ	Annually	
IT and Special Projects Manager	\$	134,030	\$ 206,200	Ν	Annually	1
IT Manager	\$	130,000	\$ 185,000	Ν	Annually	
Assistant IT Manager	\$	110,000	\$ 135,000	N	Annually	1
Instrumentation Technician	\$	72,170	\$ 118,565	Υ	Annually	1
Laboratory Analyst I	\$	61,860	\$ 82,480	Υ	Annually	1
Laboratory Analyst II	\$	77,325	\$ 97,945	Υ	Annually	1
Laboratory Supervisor	\$	103,100	\$ 139,185	Υ	Annually	
Senior Accountant	\$	97,945	\$ 134,030	Ν	Annually	1
Senior Customer Service Representative	\$	82,480	\$ 118,565	Υ	Annually	1
Superintendent of Operations	\$	123,720	\$ 170,115	Ν	Annually	1
System Field Supervisor - Distribution	\$	97,945	\$ 139,185	Υ	Annually	
System Field Supervisor - Treatment	\$	97,945	\$ 139,185	Υ	Annually	1
System Operator I	\$	67,015	\$ 87,635	Υ	Annually	
System Operator II	\$	77,325	\$ 97,945	Υ	Annually	6
System Operator III	\$	82,480	\$ 103,100	Υ	Annually	1
System Operator IV	\$	87,635	\$ 108,255	Υ	Annually	
System Operator V - Lead	\$	92,790	\$ 118,565	Υ	Annually	
Water Quality & Environmental Compliance Manager	\$	103,100	\$ 170,115	Ν	Annually	1
Water Resources Manager	\$	115,000	\$ 165,000	Ν	Annually	
Water Resources Coordinator	\$	92,790	\$ 118,565	Υ	Annually _	30
Board Member (per Meeting)	\$	235.00	\$ 235.00	N	Per Meeting	30
Part-Time Student/Paid Internship	\$	18.00	\$ 35.00	Υ	Hourly	
Part-Time/Temporary Employee	\$	18.00	\$ 35.00	Υ	Hourly	

Authorized Full-Time Employees: **32 -** Effective FY 2025-26 Authorized Part-Time Employees: **3** 



# **Read File**

The following material is provided to members of the Board for information only and is not formally a part of the published agenda.

- A. Cash Balances (July 2025)
- B. 2025 Board Calendar

#### FUNDS FY 25-26

Sandra Llamas-Senior Accountant

UNRESTRICTED FUNDS		JUNE	JULY	% Invested	Notes	AUGUST		SEPTEMBER		OCTOBER	NOVE	MBER		DECEMBER	JANU	ARY	F	EBRUARY		MARCH		APRIL
Investments LAIF		7,271,188,89	6,803,705,31	160/	1,2,8																	
PERSHING, LLC (T- Bills, Notes)		34,530,651.09	34,530,651.09	84%																		
PERSHING, LLC (1-Bills, Notes)		41,801,839.98	41,334,356.40	100%																		
Operating Accounts		41,001,000.00	41,004,000.40	10070																		
U.S BANK DEPOSIT ACCOUNT		506,969.37	898,146,77																			
U.S BANK DISBURSEMENTS ACCOUNT		967,533.19	1,057,604.93																			
BANK OF AMERICA-RTL ACCOUNT		361,153.56	225,055.63																			
Brant of America (Treatment of the		1,835,656.12	2,180,807.33				-	-		-		-		-		-		-				-
TOTAL	\$	43,637,496.10 \$	43,515,163.73			\$	- \$	-	\$	- \$	\$	-	\$	- 5	ì	-	\$	-	\$	_	\$	-
RESTRICTED FUNDS																						
PAYMENT FUND 2016		154,226,58	6,363,98		3,4,5,6																	
RESERVES 2016		879.528.69	879,528,69		3,4,5,0																	
SURPLUS FUND 2016		4,421.06	4,421.06																			
PRINCIPAL FUND 2016		6,050.87	4,421.06 6,050.87																			
WATER ACQUISITION FUND 2016		6,050.87	6,050.87																			
WASTEWATER ACQUISITION FUND 2016 TOTAL	\$	1,044,227,20 \$	896,364,60			\$	- S		\$	- 9	•		s	- 5			\$		\$		s	
TOTAL	\$	1,044,227.20 \$	896,364,60			Ф	- 3	-	ъ	- 3	⊅	-	3	- :	•	-	\$	-	\$	-	Þ	-
GRAND TOTAL	\$	44,681,723.30 \$	44,411,528.33			\$	- \$	-	\$	- \$	\$	-	\$	- 5	5	-	\$	-	\$	-	\$	-
U.S. Treasury Bills & Notes																						
Financial Institution			Settlement			Maturity		Par		Market Price	Amo	ount		Accrued Int.	Ne	t		Yield to	- 1	Market Va <b>l</b> ue		Accrued Int.
	Cusip Nu	ımber	Date			Date		Value		at Purchase				at Purchase	Amo	unt		Maturity		Current	as	of July 31, 2025
Pershing, LLC-Treasury Notes	91282842		11/2/2023			8/31/2	2025	14,511,000.00		96.00234		30,900.10		69,066.78	13,999	9,966.88		5.07%		14,490,974.8	2	165,910.41
Pershing, LLC-Treasury Notes	91282CG	3R6	3/14/2024			3/15/2	2026	10,006,000.00		100,225	10,02	8,513.50		230,117.38	10,25	3,630.88		4.625%		10,034,917.3	4	173,541.56
Pershing, LLC-Treasury Notes	91282CK	(A8	2/18/2025			2/15/2	2027	10,290,000.00		99.791406	10,26	8,535.68		3,517.65	10,272	2,053.33		4.235%		10,302,450.9	0	194,643.02
Pershing, LLC-Cash																				11.9	7	-
Total							\$	34,807,000.00	_	3	\$ 34,22	7,949.28	\$	302,701.81	34,53	0,651.09	_		\$	34,828,355.0	3 \$	534,094.99
Series 2016-Reserve Fund																						
Cusip Number		F	inancial Institution			Settlement Date		Yie <b>l</b> d to Worst		Maturity	Amo	ount	A	ccrued Income								
09248u445		Black	krock Liquidity Funds			10/19/2	2016	4.08%	)	N/A	87	9,528.69		3,063.63								
ANTICIPATED OUTFLOWS								FINANCE	MFF	TING												
Water Purchases July 2025	_		880,496,67				DΔ	TE		8/27/2025												
			400,000.00				-		D.	Digitally signed by												
Payroll PR 8-1, 8-2 & MF								1 4		Digitally signed by Norman Huff				II. DAN	Digitally sig	ned by Brad	ey B					
			2 853 849 33										Bra	adley B Milne	Milner							
Payroll PR 8-1, 8-2 & ME AP Check Run 8/5 & 8/19 Large CIP Project Payments			2,853,849.33					11-	-	Date: 2025.08.27 12:3	34:11				Date: 2025	08 27 11-12-	4 07'00'					
								1		Date: 2025.08.27 12:3 -07'00'	34:11			0	Date: 2025.	08.27 11:12:	4 -07'00'					
AP Check Run 8/5 & 8/19		_	2,853,849.33				No	rman Huff-Genera		-07'00'	34:11			d Milner-Manageme	Date: 2025.		24 -07'00' 					
AP Check Run 8/5 & 8/19		_					No	rman Huff-Genera	al Man	-07'00'					nt Analyst	t	=					
AP Check Run 8/5 & 8/19		_							al Man	-07'00' ager	amara		Brad		nt Analyst		_ Sandra					

Tamara Sexton-Deputy General Manager/Finance

#### MEETING NOTES:

- 1. There was a transfer from LAIF to operations in the amount of \$550,000.00

- 1. There was a transfer from LAIF to operations in the amount of \$550,000.00
  2. Interest in the amount of \$82,516.42 for quarter ended June 30th was deposited to LAIF on July 15th.
  3. Interest in the amount of \$151,115.63 was due to bondholders on July 15th and was paid from the payment fund.
  4. The payment fund received \$287.01 in interest earnings in the month of July.
  5.The Principal account received \$8.89 in interest earnings in the month of July. The full amount was transferred to the payment fund.
  6. The reserve fund received \$2,957.13 in interest earnings in the month of July. The full amount was transferred to the payment fund.
  7. Treasury notes pay interest semi-annually. Accrued interest as of July 31st is \$534,094.99.
  8. LAIF's average monthly rate of return for the period was 4.258

# 2025 Camrosa Board Calendar

		JA	NUA	₹Ÿ					FE	BRUA	ARY						N	MARC	H			2025 Holidays
S	M	T	W	Τ	F	S	S	M	T	W	T	F	S	-12	S	M	T	W	T	F	S	January 1st - New Year's Holiday (Observed)
			1	2	3	4							1								1	February 17 <sup>th</sup> - President's Day
5	6	7	8	9	10	11	2	3	4	5	6	7	8	2	2	3	4	5	6	7	8	May 26 <sup>th</sup> - Memorial Day
12	13	14	15	16	17	18	9	10	11	12	13	14	15	9	9	10	11	12	13	14	15	July 4 <sup>th</sup> - Independence Day
19	20	21	22	73	24	25	16	17	18	19	20	21	22	1	6	17	18	19	20	21	22	September 1st - Labor Day
26	27	28	29	30	31	C4	23	24	25	26	27	28		2	3	24	25	26	27	28	29	November 11 <sup>th</sup> - Veteran's Day
														3	0	31						November 27th & 28th - Thanksgiving
																						December 24 <sup>th</sup> & 25 <sup>th</sup> - Christmas
			APRII							MAY	_							JUNE	_			December 31 <sup>st</sup> - New Year's Eve
S	M	T		T	F	S	S	M	T	W	T	F	S		S	M	T	W	T	F	S	
		11	2	3	4	5					1	2	3		1	2	3	4	5	6	7	2025 Conferences
6	7	8	9	10	11	12	4	5	6	7	8	9	10		3	9	10	11	12	13	14	CASA Winter Conf. (Palm Springs) Jan. 29th - 31st
13	14	15	16	17	18	19	11	12	13	14	15	16	17	1		16	17	18	19	20	21	ACWA Spring Conf. (Monterey) May 13th - 15th
20	21	22	23	2.5	25	26	18	19	20	21	22	23	24	2		23	24	25	26	27	28	CASA 70th Annual Conf. (San Diego) July 30th - Aug 1st
27	28	29	30				25	26	27	28	29	30	31	2	9	30						ACWA Fall Conf. (San Diego) Dec 2 <sup>nd</sup> - 4 <sup>th</sup>
-																						2025 AWA Meetings
			JULY						Α	UGU:	ST						SEF	TEM	BER			AWA Board Meetings (Highlighted in Orange)
S	М	Т	W	Т	F	S	S	М	T	_	Т	F	S		S	М	T	W	T	F	S	WaterWise Breakfast (Highlighted in Yellow)
		1	2	3	4	5						1	2		- 10	1	2	3	4	5	6	April 17th - Annual Symposium
6	7	8	9	10	11	12	3	4	5	6	7	8	9		7	8	9	10	11	12	13	August - DARK (No events or meetings)
13	14	15	16	17	18	19	10	11	12	13	14	15	16	1	4	15	16	17	18	19	20	September 18th - Reagan Library Reception
20	21	22	23	24	25	26	17	18	19	20	21	22	23	2	1	22	23	24	25	26	27	December 11th - Holiday Mixer
27	28	29	30	31			24	25	26	27	28	29	30	2	8	29	30					
							31															2025 VCSDA Meetings
																						February 4th - Annual Dinner
		00	тов	ER					NO	VEM							DE	CEME	BER			April 1 <sup>st</sup>
S	M	T	W	T	F	S	S	M	T	W	T	F	S		S	M	T	W	T	F	S	June 3 <sup>rd</sup>
			1	2	3	4							1			1	2	3	4	5	6	August 5 <sup>th</sup>
5	6	7	8	9	10	11	2	3	4	5	6	7	8	. 3	7	8	9	10	11	12	13	October 7 <sup>th</sup>
12	13	14	15	16	17	18	9	10	11	12	10	14	15	1		15	16	17	18	19	20	December 2 <sup>nd</sup>
19	20	21	22	23	24	25	16	17	18	19	20	21	22	2		22	23	24	25	26	27	
26	27	28	29	30	31		23 30	24	25	26	27	28	29	2	8	29	30	31				
Camro	nsa M	Vater I	Distric	t			1	200	100	0.5			100			- 10				16		
		Rosa												Meetir	-		_					
		CA 9:											ngs are cated.	now he	eld o	n the	2nd	& 4tl	Tue	sday	<u>of</u>	
Juma	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,													3rd We	edne:	sdav	- 4:0	0 PM				